



Grady Health System Center for Advanced Surgical Services (CASS)

Response to Request for Proposal for
Architectural and Engineering Design Services
GHS RFP# F2017032_AE
April 3, 2018

POINT OF CONTACT
Jeff Tyner, Managing Principal
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m. 404.909.5480
e. jeff.tyner@perkinswill.com

**PERKINS
+ WILL**

ON THE COVER

UHealth Gables
The Lennar Foundation Medical Center
Miami, Florida

April 3, 2018

Mr. George C. Smith
 Grady Health System
 Facilities Development
 22 Piedmont Avenue, Suite 300
 Atlanta, GA 30303

RE: RESPONSE FOR REQUEST FOR PROPOSAL FOR ARCHITECTURAL AND ENGINEERING DESIGN SERVICES FOR GRADY HEALTH SYSTEM, THE CENTER FOR ADVANCED SURGICAL SERVICES (CASS)

Dear Mr. Smith,

Thank you for the opportunity to submit our proposal for design services for the Grady Health System Center for Advanced Surgical Services. Our deep healthcare expertise means that we understand the complex issues related to working with urban sites, fast schedules and diverse constituencies and tight budgets. We are also particularly sensitive to and understand the special needs of your clients – the patients you serve.

Perkins+Will has assembled an extremely qualified team of architects, designers, engineers, and leaders for this project. We are eager and hopeful that we will have the opportunity to bring our design expertise, leadership, and innovation to the Grady Health System Center for Advanced Surgical Services Project. We believe you will find Perkins+Will to be well suited to deliver a highly successful design for several reasons:

Experience with Large Public and Academic Health Systems

We understand the complex issues of delivering design projects for public and academic health systems. Perkins+Will has recent experience working with Jackson Health System, the large safety net hospital, in Miami, Florida as well as, other projects including Rush University Hospital, Duke University Hospital and Johns Hopkins Hospital. We understand the financial challenges and the satisfaction in making a difference for systems that serve so many.

Highly Successful Design Assist/Design Build Projects

Perkins+Will has a number of design assist/ design build projects in various stages of design or construction. These projects include the UVA Medical Center Expansion, the Lexington Medical Center Expansion, the Medical University of South Carolina Shawn Jenkins Children's Hospital and Jackson West Hospital and Clinics. These projects provide us with a depth of knowledge in design assist/design build projects. That experience would benefit Grady Health System and the Center for Advanced Surgical Services.

Innovative Ambulatory Center Experience

A number of our clients have been positioning themselves for the future by creating significant ambulatory facilities. These projects include the Yawkee Ambulatory Facility in Boston, the Lennar Foundation Medical Center for the University of Miami and projects for Kaiser Permanente. Perkins+Will has been successful in in delivering innovative design, quality solutions, and patient and family centered environments with tight budgets.

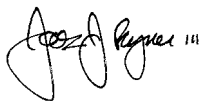
Local, Invested Members of the Atlanta Community

Our Atlanta office is less than 4 miles from the Grady Hospital Campus. We recently attended the Grady Gala and it was a great reminder of how many of our friends and family have been impacted by the Grady Health System. In addition to local service with national expertise, the members of this team are committed to doing right, doing good and serving others with excellence. As members of this community, we very much want to work with the Grady Health System.

Thank you again for this opportunity to submit a proposal for design services. Please let us know if you have any questions regarding our RFP response, or require any additional information.



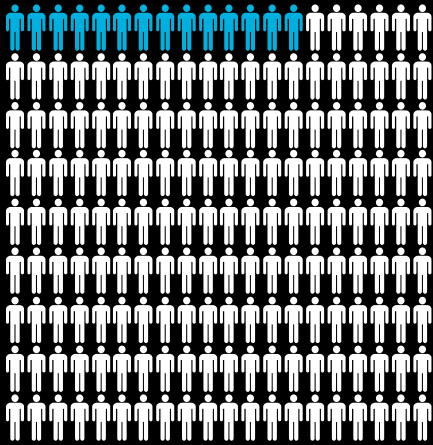
Willard Lariscy
 Client Advocate
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 404.443.7679



Jim Bynum
 Planning Principal
 jim.bynum@perkinswill.com
 404.443.7669

FOUNDED 1935

ATLANTA OFFICE FOUNDED IN 1977



160 STAFF IN ATLANTA
2,200 STAFF WORLDWIDE

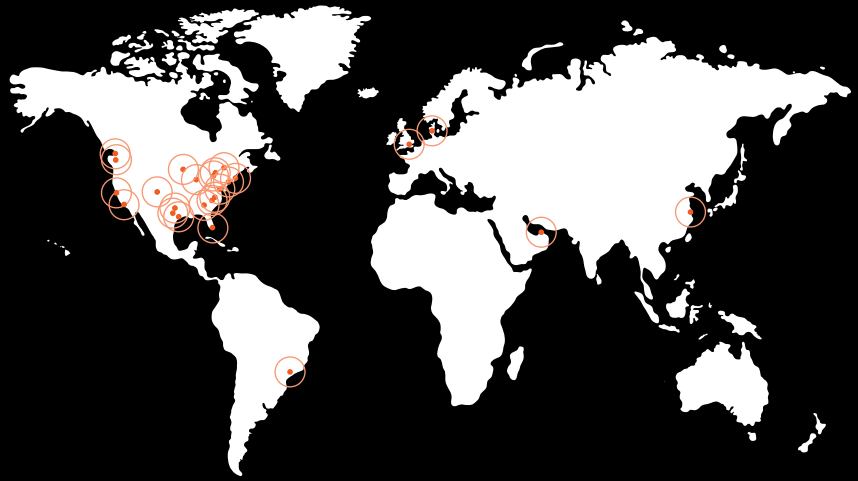
We believe that design has the power to positively transform people and the planet.

AREAS OF PRACTICE

Cities + Sites
Corporate + Commercial
Civic + Cultural
Healthcare
Higher Education
Hospitality
K-12 Education
Medical Education
Residential
Science + Technology
Sports + Recreation
Transportation

DISCIPLINES

Architecture
Branded Environments
Economic + Market Analysis
Interior Design
Landscape Architecture
Planning + Strategies
Urban Design



23 OFFICES

Atlanta. Austin. Boston. Charlotte. Chicago. Dallas. Denver. Dubai. Durham. Houston. London. Los Angeles. Miami. Minneapolis. New York. San Francisco. São Paulo. Seattle. Shanghai. Toronto. Ottawa. Vancouver. Washington D.C.

BRIEF HISTORY

Privately owned since 1935, Perkins+Will has created innovative and award-winning designs for the world's most forward-thinking clients. We are architects, interior designers, urban designers, landscape architects, consultants, and branded environment experts who approach design from all scales and perspectives. Engaged, accessible, and collaborative, our staff of 2,200 professionals brings together high design, functional performance, and social responsibility to advance project goals. Inspired by the programs within, we design from the inside-out. We combine a deeply humanistic approach with results-driven pragmatism to create dynamic spaces for people. Research-focused and inventive, every day we reimagine how space can be used to foster stronger ties between communities, the built environment, and nature. With nearly 1,000 LEED® Accredited Professionals, sustainable design and the use of healthy building materials are fundamental to our process.

Our transformative designs help students learn better, patients heal faster, business teams perform stronger, and city dwellers have more meaningful daily experiences.

RECENT CHANGES

2015

Perkins+Will acquires Portland in London, U.K.

2016

Perkins+Will acquires Nelson\Nygaard in San Francisco, California; Portland, Oregon; Seattle, Washington; and New York, New York.

2017

Perkins+Will acquires Sink Combs Dethlefs in Denver, Colorado

2018

Perkins+Will acquires Schmidt Hammer Lassen Architects

At this time, there are not any anticipated changes during the life of the project.

#1 HEALTHCARE INTERIOR DESIGN FIRM

Interior Design
Magazine 2018

#3 MOST INNOVATIVE ARCHITECTURE FIRM

World Ranking by
Fast Company 2015

#1 HEALTHCARE GREEN DESIGN FIRM

Engineering News
Record 2016

HEALTHCARE FIRM OF THE YEAR

Healthcare Design
Magazine's Award 2014

ANNUAL REPORTS

YEAR	FIRMWIDE	ATLANTA OFFICE
2017	\$464,667,000	\$50,975,000
2016	\$472,924,000	\$58,446,000
2015	\$479,479,000	\$60,127,949
2014	\$408,368,000	\$59,904,212
2013	\$338,339,000	\$50,576,616

FINANCIAL REFERENCE

Harris Bank - Corporate Banking

Cheryle A. Wittert
Senior Vice President
111 W. Monroe St., 2W
Chicago, IL 60603
312.461.7094

Best Travel

Ms. Judi Elya McCarthy
8600 Bryn Mawr
Chicago, Illinois 60631
773.380.0077

NAME & ADDRESS OF ENTITY

Perkins+Will
1315 Peachtree Street NE
Atlanta, GA 30310

FIRM OWNERSHIP & STRUCTURE

Perkins+Will operates as a Corporation. The firm was incorporated in the state of Delaware (ID#36-2690384) in 1970, but has been an established business since 1935. Perkins+Will has a partner relationship with Rocco Vidal Perkins+Will in São Paulo, Brazil. Perkins & Will Group, Ltd. owns sixty percent of Perkins+Will stock, and Perkins+Will Principals own the remainder.

POINT OF CONTACT TO GRADY HEALTH SYSTEM

Jeff Tyner, Managing Principal
t. 404.443.7634
m. 404.909.5480
e. jeff.tyner@perkinswill.com

RELATIONSHIP WITH GRADY HEALTH SYSTEM

N/A

LITIGATION

We have always made a concerted effort to build positive client relationships and to prevent disputes with our clients. Nevertheless, the complexity of the projects we work on are such that it is virtually impossible to completely avoid all disputes. Over the past five years, we have been party to a total of thirteen (13) filed claims based on professional services, seven (7) of which have been settled, and six (6) of which are pending. All settled claims have been resolved to the satisfaction of both parties through mediation or arbitration. Perkins+Will has no judgements against it. None of our past claim settlements are considered financially significant for a firm of our size. We anticipate that all pending claims will be resolved in due course. According to standard business practices, we are unable to comment on the specifics of pending issues. The terms of issues settled in mediation are confidential as a condition of the settlement.

BOARD AFFILIATION TO GRADY HEALTH SYSTEM

N/A

Approach & Work Plan

Provide your approach for performing design, permitting, and construction administration as Architect/Engineer of Record for a design assist/design build delivery strategy. The response should be presented in a narrative format that the firm would typically use to deliver an offer and scope of services to a client.

PROJECT DELIVERY PLAN

Design Assist requires the participation of trade sub-contractors during the design, permitting and construction phases to provide design and constructability input, to develop the spatial coordination of systems within foundations, structure, ceilings and walls.

Design Build requires the detailed design of a system be delegated to a specialty sub-contractor who, based on design parameters established by Perkins+Will or the Engineers of Record, will be contracted by the General Contractor to prepare design and construction drawings, obtain permits under A/E direction and will construct the work in the field.

PROJECT / COLLABORATIVE OFFICE

Perkins+Will will participate collaboratively in working sessions with Grady Health System, the Contractor, Design Assist Sub-contractors, the City of Atlanta and other Authorities Having Jurisdiction. Perkins+Will recommends that a “Co-location” office or “collaboration” office be created on-site to accommodate the bi-weekly meetings and collaboration activities for this Design Assist/Design Build project. The idea of a co-location or collaboration office is a significant benefit fostering efficient and productive collaboration via improved access and communication.

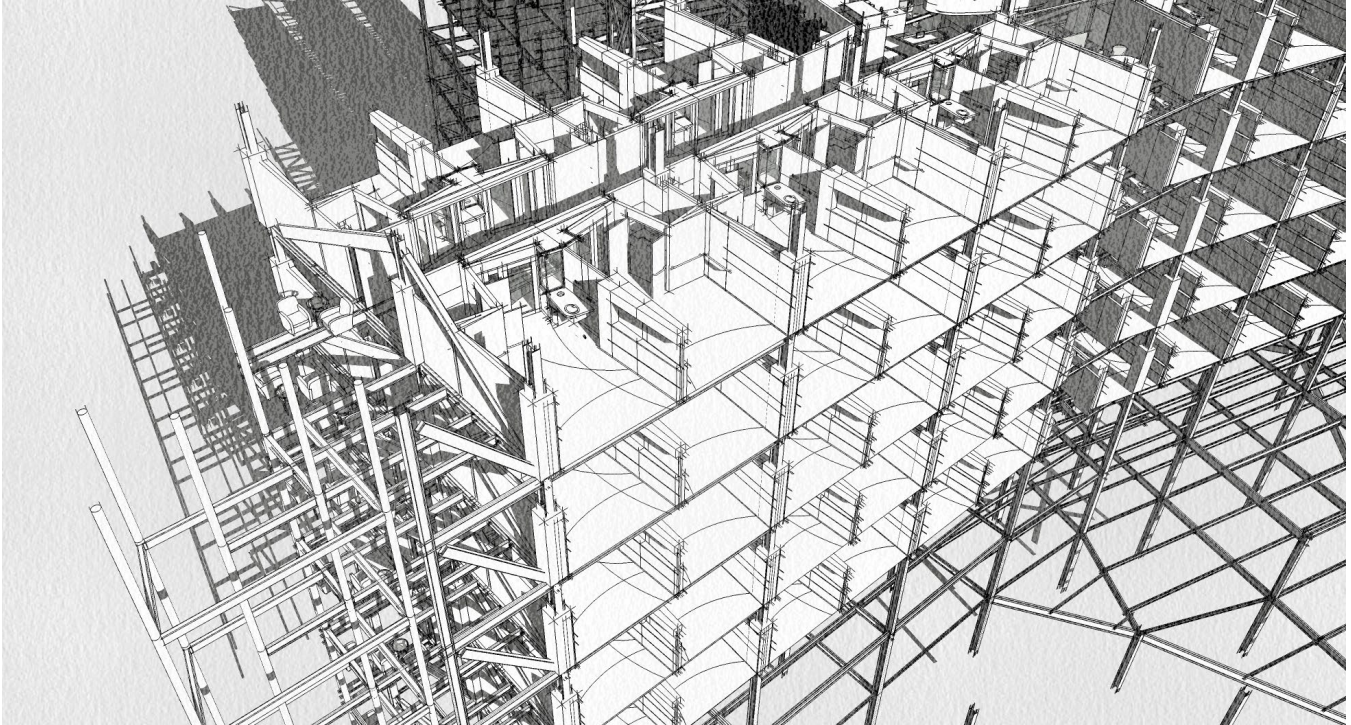
It is anticipated that Design Assist and Design Build Sub-Contractors participating at the collaboration office would include:

- Shoring, Excavating and General Utilities
- Structural Steel/Miscellaneous Steel Fabrications
- Exterior Closure
- Stairs
- Bridge Design
- Building Maintenance
- Vertical Transportation
- Interior and Exterior Metal Stud Framing

- Mechanical HVAC
- Plumbing and Medical Gases
- Fire Protection
- Electrical Lighting, Normal and Emergency Power
- Low Voltage Systems
- Fire Alarm
- Non-structural Bracing Systems
- Equipment Anchorages for Building and Medical Equipment
- Firestop and Approved Fire Tested Assemblies
- Cabinets and Millwork

The size, number and set up of Conference / Meeting Rooms is a critical design feature of the collaboration office. It is paramount that ample number and size of Conference Rooms be designed to accommodate:

- Several simultaneous meetings
- One or two should have high quality sound systems for go-to-meetings and phone conferences.
- Very common to have 8 of 10 parties present in the room, but the other two piped in.
- If sound system is not of good design/quality, voice pickup and avoidance of “raised voices” and “over talking”.
- Larger meeting spaces have been used for Contractor outreach programs and education activities associated with some of the smaller subcontractors in the community that might not otherwise pursue bidding the project.
- Space for mockups, samples, user meetings, material walls, design and presentation boards – many of which will stay in place for months if not years of a large project.
- Project Complexity can play a large part in determining just how advantageous a collaboration arrangement can be.
- Projects with complex phasing benefit from closer lines of communication and access.



Building Information Modeling (BIM)

PROJECT DESIGN PHASES

Conceptual Design

Perkins+Will will review the program produced by the facility programmer (NBBJ) and develop recommendations for program adjustments to achieve an economical design that meets the Owner's requirements and will meet the requirements as indicated in the Grady Health System Request for Proposal Exhibit G. Perkins+Will understands that we will coordinate with the facility programmer in translating the space utilization plan into the design.

Schematic Design (SD)

Schematic Design will include drawings, plans, specifications and other documents including perspective drawings, computer models and supplemental drawings to convey design intent and will meet the requirements as indicated in the Grady Health System Request for Proposal Exhibit G. Design Assist Sub-contractors will be selected near the completion of 100% Schematic Design.

Design Development (DD)

Design Development documents will further develop the Schematic Design documents, providing more detailed information. Perkins+Will will provide drawings and other documents to fix and describe the size and character of the entire project at a level of detail to define systems, materials and special construction. Deliverables will be as outlined in

the Grady Health System Request for Proposal Exhibit G. The client approves this phase in writing and it becomes the basis for work during the construction documents phase.

Construction Documents (CD)

The Construction Documents will be a further refinement of the Design Development documents. No substantive changes from the approved design development documents would be anticipated. Owner approval would be required for substantive changes during the construction documents phase. Perkins+Will will assist the Owner in applying for and securing approvals and permits for development, construction and occupancy. Deliverables will be as outlined in the Grady Health System Request for Proposal Exhibit G. The client approves this phase in writing and it becomes the basis for work during the construction administration phase.

Bid and Procurement Phase (Bid)

The Bid and Procurement Phase will be led by the General Contractor with the assistance of continuing design-assist and design-build subcontractors, Perkins+Will and its Consultants and the Owner's representative as a collaborative effort to assure scope, pricing and administrative procedures are consistent. Perkins+Will and its Engineering Consultants will respond to bid inquiries from bidders, which are directed through the General Contractor and relate to A/E questions in formal addenda. A log of all revisions to permit documents used

for bidding will be maintained by Perkins+Will. Perkins+Will and its Engineering Consultants will utilize a document control system and third party plan vault for issuance and maintenance of the original permit set, all revisions and the current construction set. This system will be used throughout the Bidding and Construction phases.

Contract Administration (CA)

Perkins+Will and its Engineering Consultants will maintain current documents during the construction phase to support the work we are responsible for as well as to meet contractual and regulatory agency requirements. Any revisions to permitted and contract documents, plans and specifications will be made to original source documents. Perkins+Will will issue instructions for format, content, revisions annotation and quality requirements.

PROJECT SCHEDULE

Perkins+Will has created a preliminary schedule for the Grady Health System Center for Advanced Surgical Services. The Perkins+Will fee and staffing was built around the proposed schedule. Perkins+Will understands that during the design phases for the project the design schedule will be maintained in CPM format and updated monthly by Perkins+Will.

ARCHITECTURAL SERVICES AGREEMENT

Perkins+Will has completed a review of the Architectural Services Agreement for the Center for Advanced Surgical Services. There are sections in the contract that we feel need further understanding, clarification and coordination with other sections of the contract.

In particular we would like the opportunity to discuss the Indemnity Section 6.3.3.1, the Applicable Requirements Section 8.1, Section 8.5.4 and reasonably limiting exposure to consequential damages. In addition, the insurance language in Exhibit D requires technical edits to conform to our policies terms and conditions. We believe we can work through appropriate language on these items that would be mutually acceptable.

Perkins+Will has been and currently is the Architect of Record for some of the largest projects in the country. All of these projects had particular contractual clauses that we have been able to successfully negotiate with our clients to a mutual satisfaction. After having reviewed this contract we feel strongly that we will be able to come to an agreement on a contract that is satisfactory to all parties.

Describe your concept for deploying the required resources to the project. Describe any on-site needs to be provided by Grady Health System.

CONCEPT FOR DEPLOYING RESOURCES

All of the team members proposed for the Grady project team are local, and vested in the Atlanta community. The Atlanta office is one of the strongest healthcare studios within Perkins+Will, and enjoys the deepest bench of healthcare expertise. Our staff includes architects, interior designers, landscape architects, medical planners, clinical nurses and industrial engineers, all located at Perkins+Will's 1315 Peachtree Street address approximately 4 miles from the Grady Memorial Hospital campus. From scheduled meetings to impromptu site visits, the team can be on site in minutes.

A Collocation Space on or near the Grady Hospital site would be important in creating a common meeting space to foster the collaboration required in a Design-assist/ Design-build project. On-going and active communication between the Owner, Designer and Builder is what has made this idea successful on so many projects. Perkins+Will's most recent and most successful example would be the UVA University Hospital Expansion Project. UVA provided the big room compound just shortly after our agreement had been executed in early 2014.

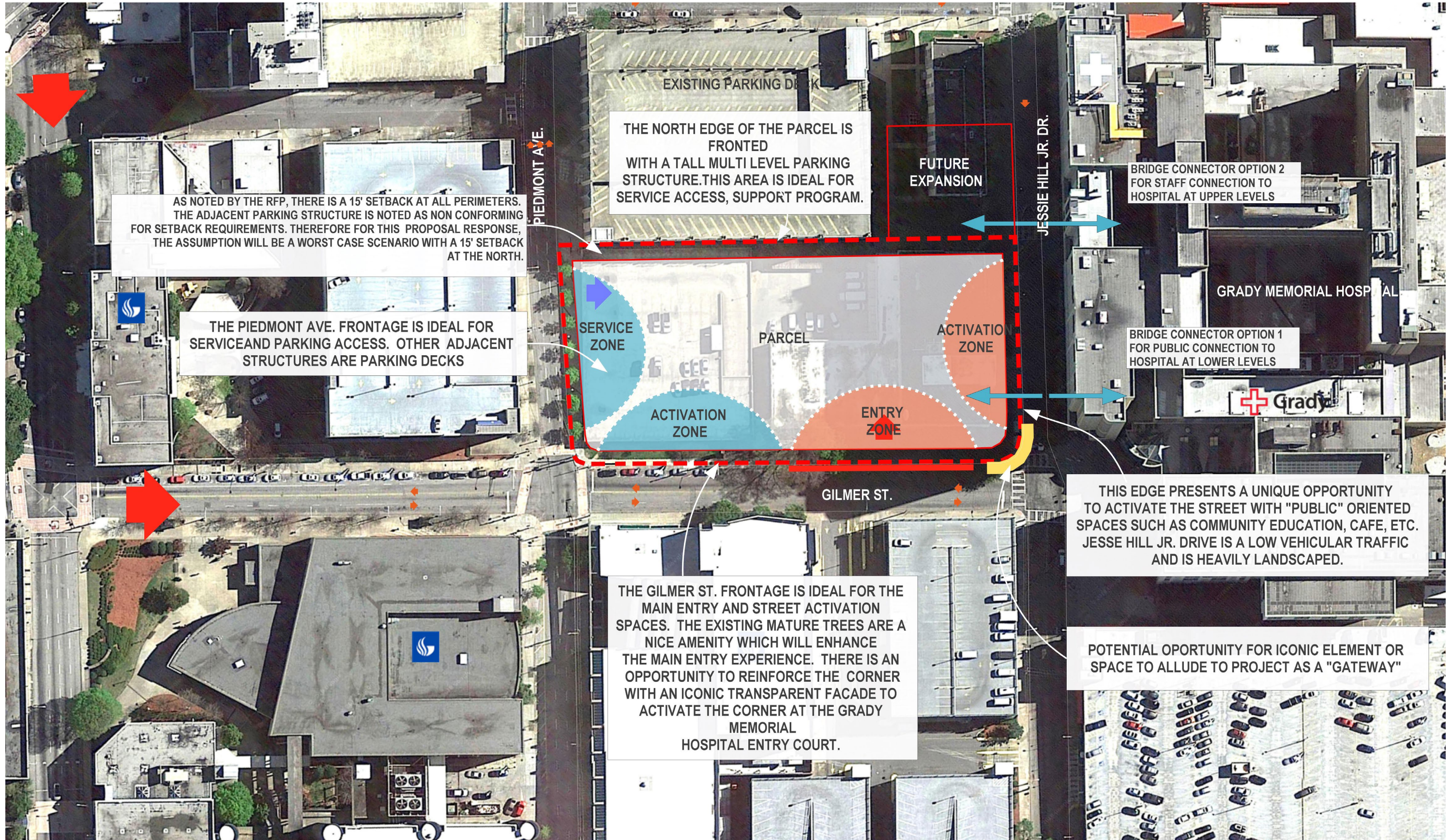
The ideal location will be within walking distance of the hospital and medical offices so physicians and staff and administration that makeup the user groups, can have access to the design and construction team as easily as possible and a recurring location for the meetings will make scheduling that much easier. Examples of the activities to take place in the facility would be:

- User Group Meetings – need to have 3 – 4 meeting rooms so that simultaneous meetings can occur
- Virtual Reality set up for the user meetings – need fairly large space to allow for the full emersion into the model – walking from room to room
- Design presentations – walls need to have pin up surfaces
- Design assist meetings with Sub Contractors – again several rooms work well for this
- Design and construction meetings will occur on a regular basis

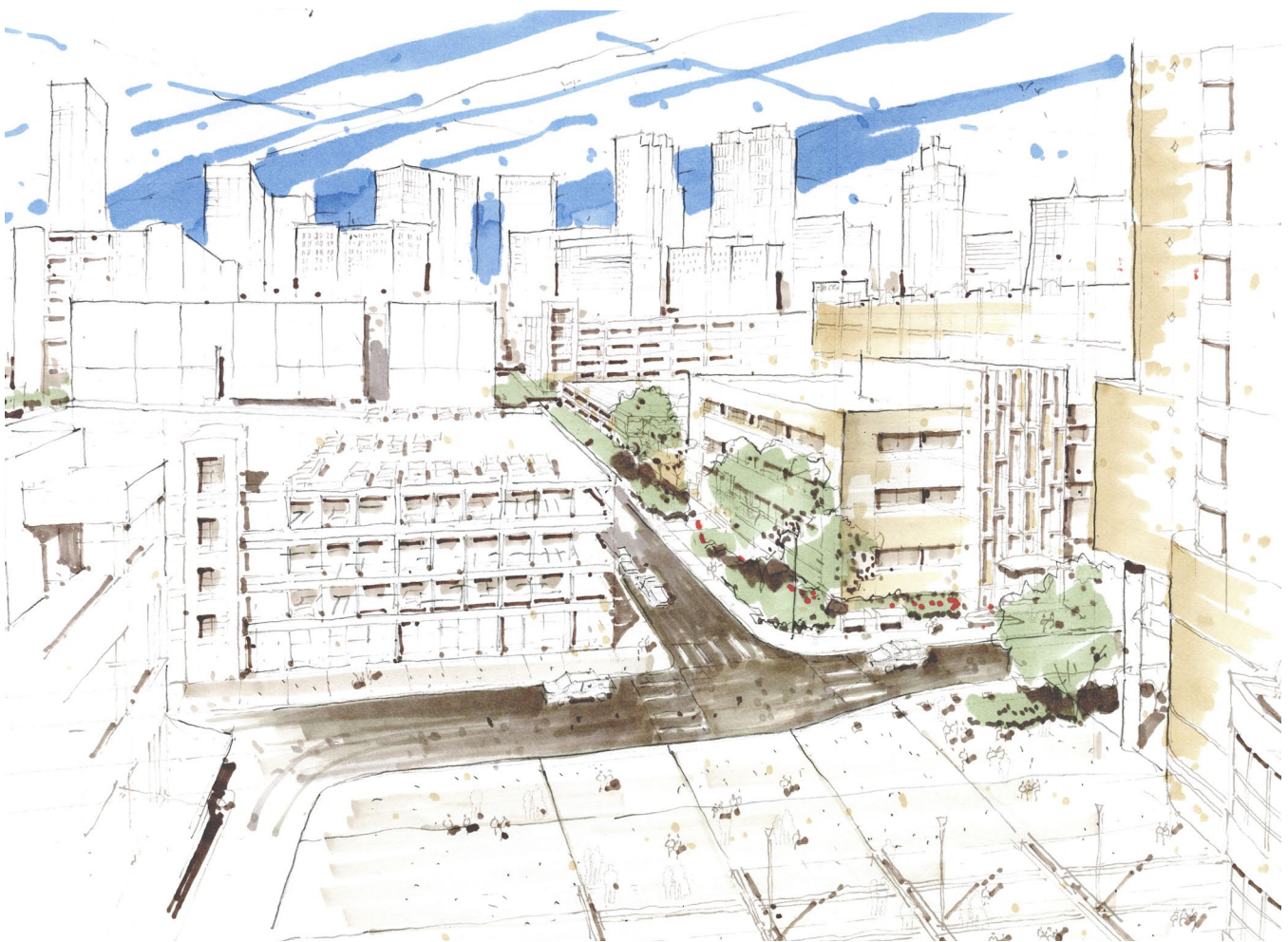
Perkins+Will would place one employ on-site during working hours during the construction phase.

SITE PLANNING ANALYSIS AND DESIGN DRIVERS

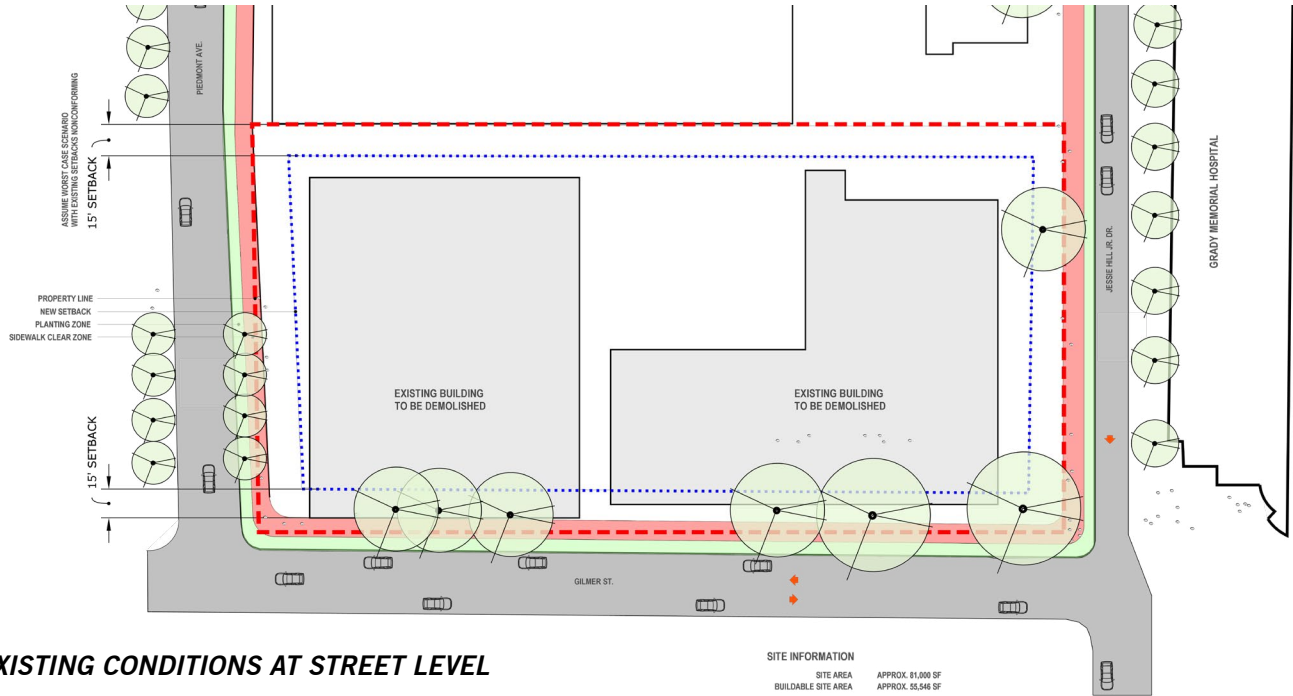
Basic characteristics of the site create a **range of opportunities for site design.**



Envision a building design that is **timeless, beautiful and efficient...**

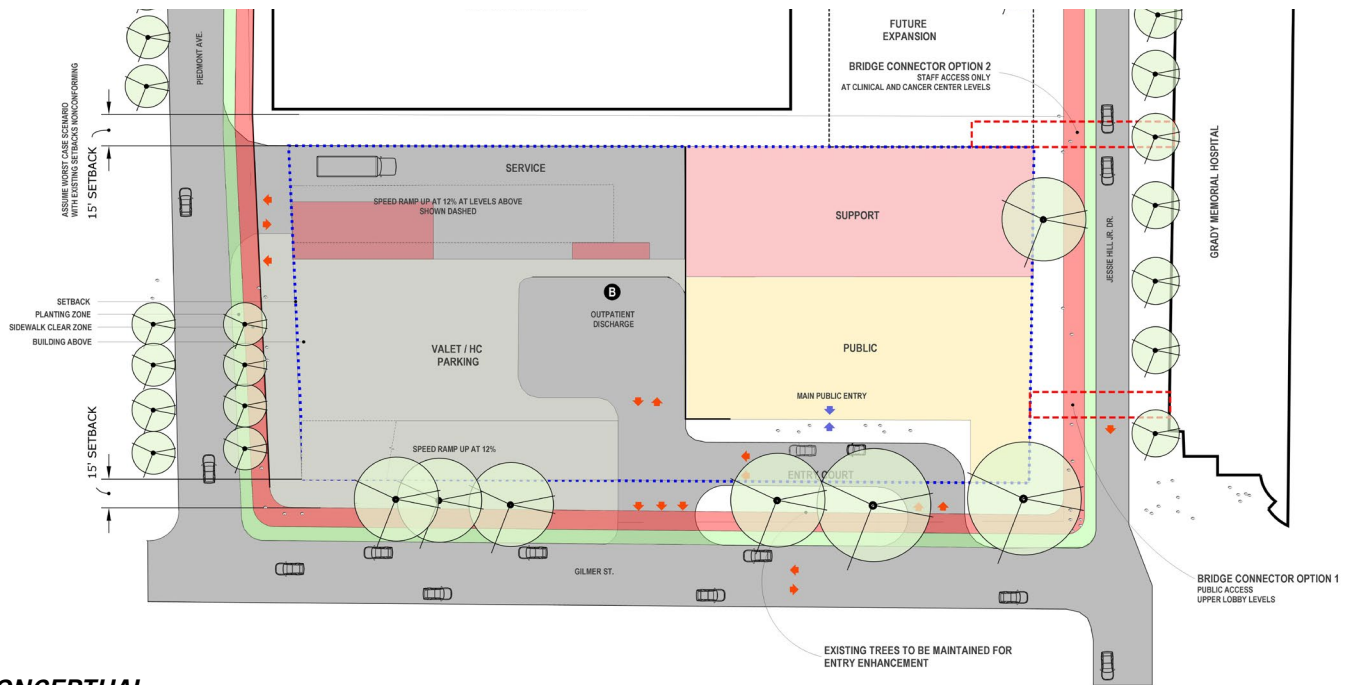


EXISTING CONDITIONS



EXISTING CONDITIONS AT STREET LEVEL

SITE INFORMATION
 SITE AREA APPROX. 81,000 SF
 BUILDABLE SITE AREA APPROX. 55,546 SF



CONCEPTUAL STREET LEVEL PLANNING

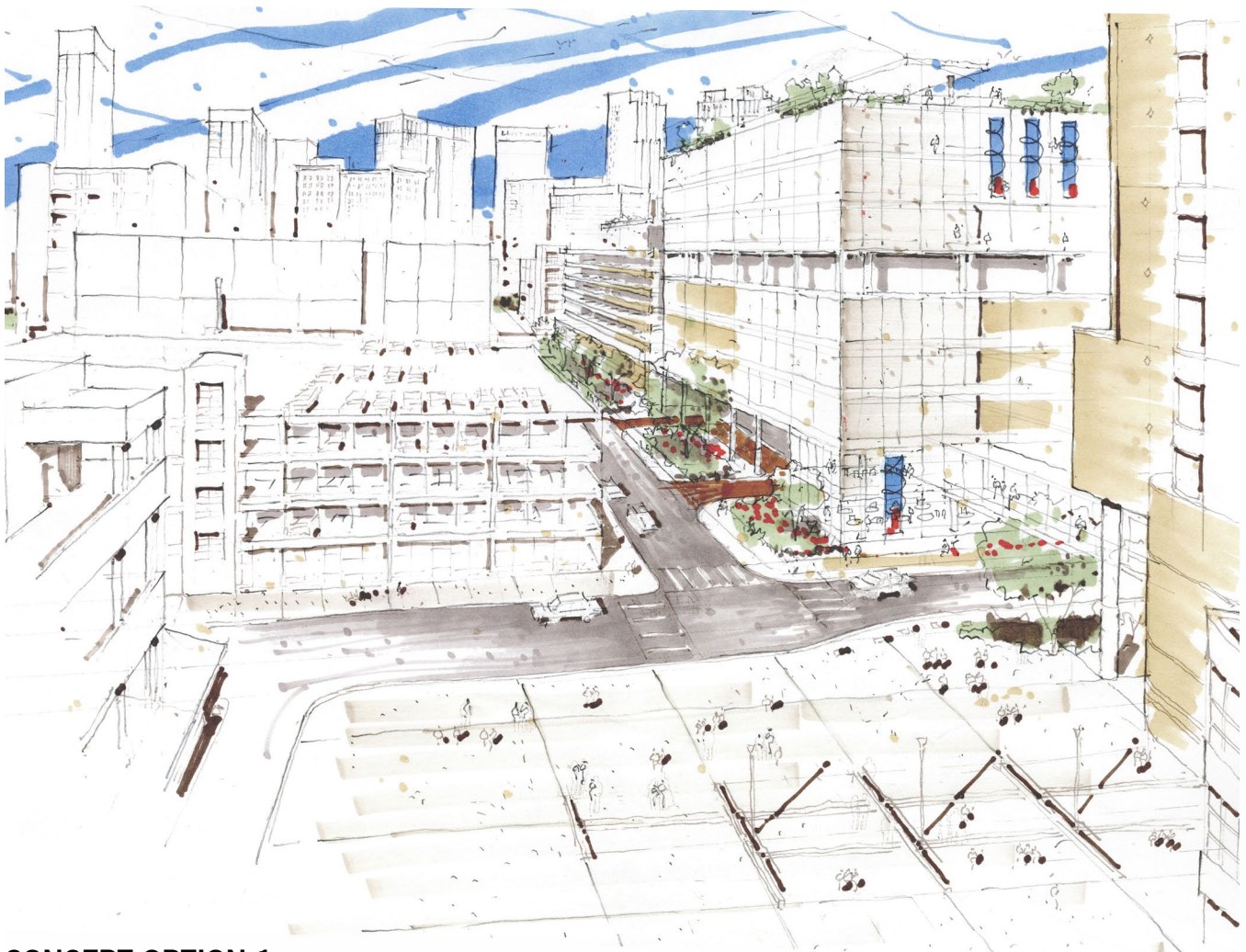
- PUBLIC SPACES
- CLINICS
- DIAGNOSTIC/TREATMENT
- CANCER CENTER
- SUPPORT SERVICES
- SHELL SPACE
- MEP SUPPORT
- PUBLIC ELEVATORS
- SERVICE ELEVATORS
- PUBLIC ACCESS
- STAFF ACCESS

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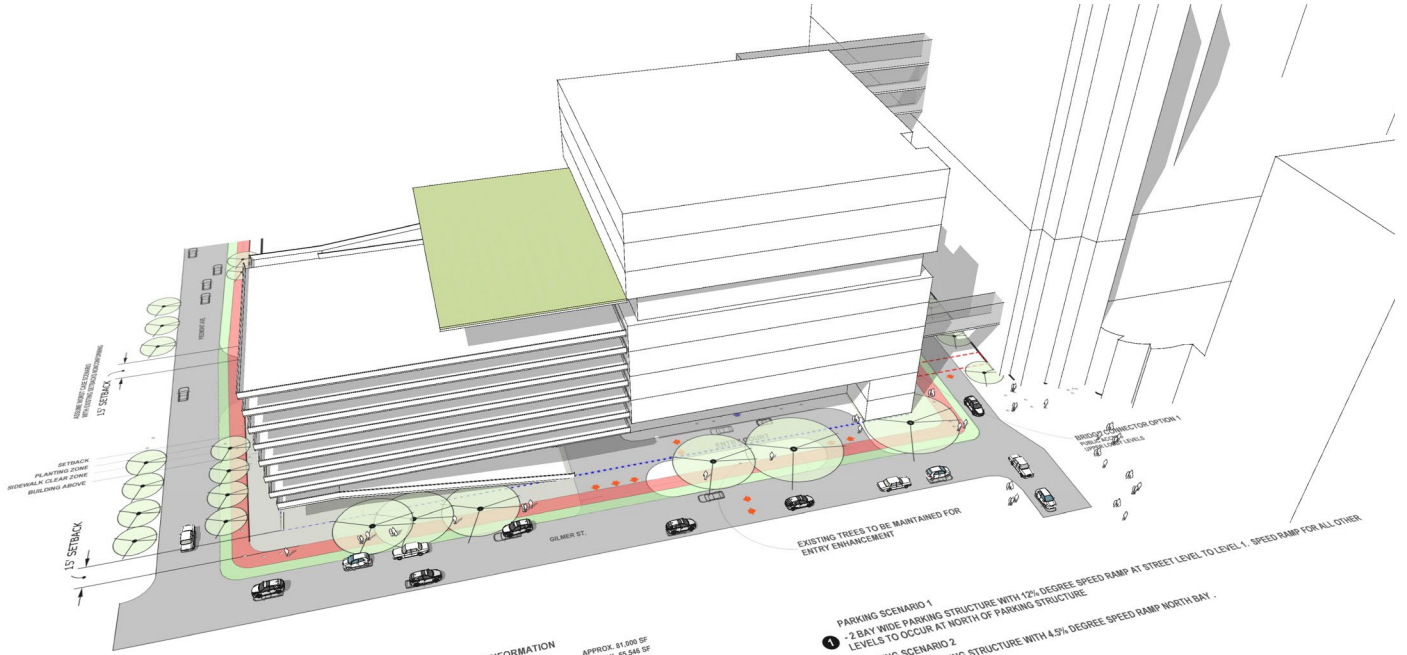


- PARKING SCENARIO 1**
- 1 - 2 BAY WIDE PARKING STRUCTURE WITH 12% DEGREE SPEED RAMP AT STREET LEVEL TO LEVEL 1. SPEED RAMP FOR / LEVELS TO OCCUR AT NORTH OF PARKING STRUCTURE
 - 2 - PARKING SCENARIO 2
- 2 BAY WIDE PARKING STRUCTURE WITH 4.5% DEGREE SPEED RAMP NORTH BAY.
- A** - OUTPATIENT DISCHARGE SCENARIO 1
 - OUTPATIENT PICK AT LEVEL 1 INSIDE OF DECK
- B** - OUTPATIENT DISCHARGE SCENARIO 2
 - OUTPATIENT PICK AT DESIGNATED AREA AT STREET LEVEL INSIDE OF DECK

Create a Center of Excellence that is seen as a **“Gateway”** for innovative patient-focused health needs...



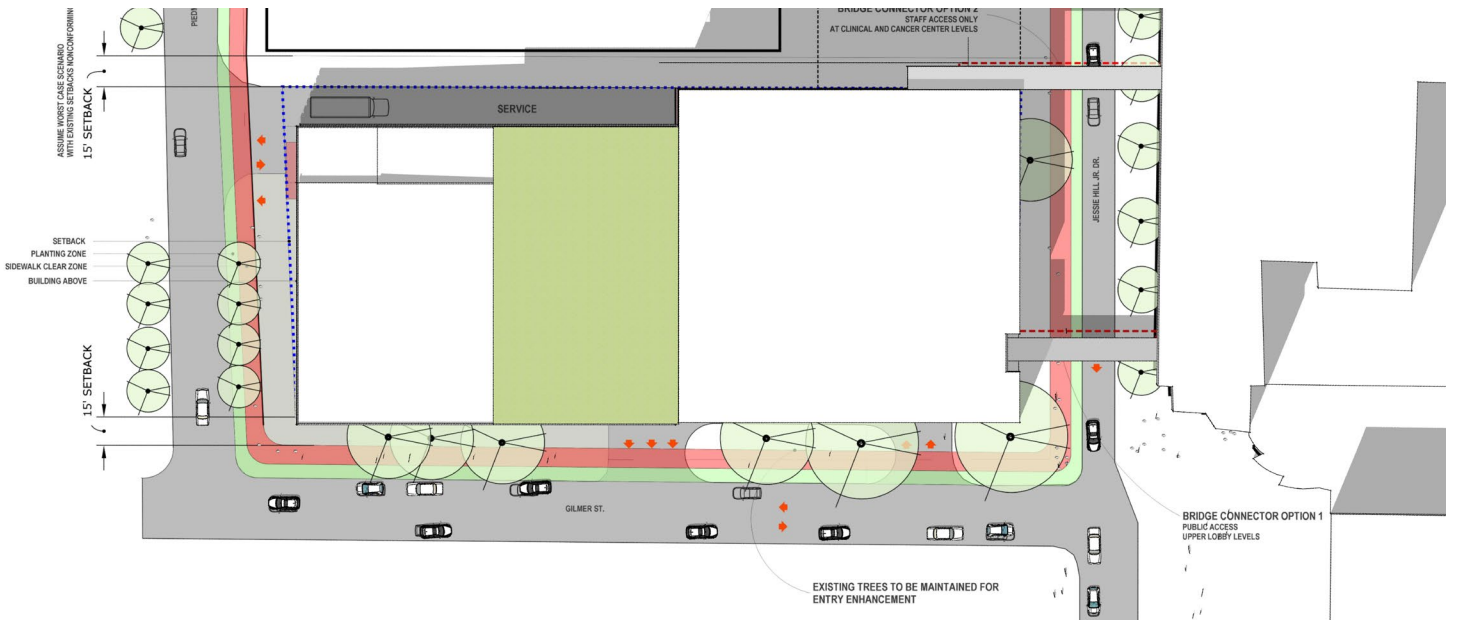
CONCEPT OPTION 1
INTEGRATED HOSPITAL AND PARKING



**CONCEPTUAL DESIGN
AXON MASSING**

SITE INFORMATION
 SITE AREA APPROX. 81,000 SF
 BUILDABLE SITE AREA APPROX. 55,548 SF

- 1** PARKING SCENARIO 1
- 2 BAY WIDE PARKING STRUCTURE WITH 12% DEGREE SPEED RAMP AT STREET LEVEL TO LEVEL 1. SPEED RAMP FOR ALL OTHER LEVELS TO OCCUR AT NORTH OF PARKING STRUCTURE
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- 2 BAY WIDE PARKING STRUCTURE WITH 4.5% DEGREE SPEED RAMP NORTH BAY .
- A** OUTPATIENT DISCHARGE SCENARIO 1
- OUTPATIENT PICK AT LEVEL 1 INSIDE OF DECK
- B** OUTPATIENT DISCHARGE SCENARIO 2
- OUTPATIENT PICK AT DESIGNATED AREA AT STREET LEVEL INSIDE OF DECK

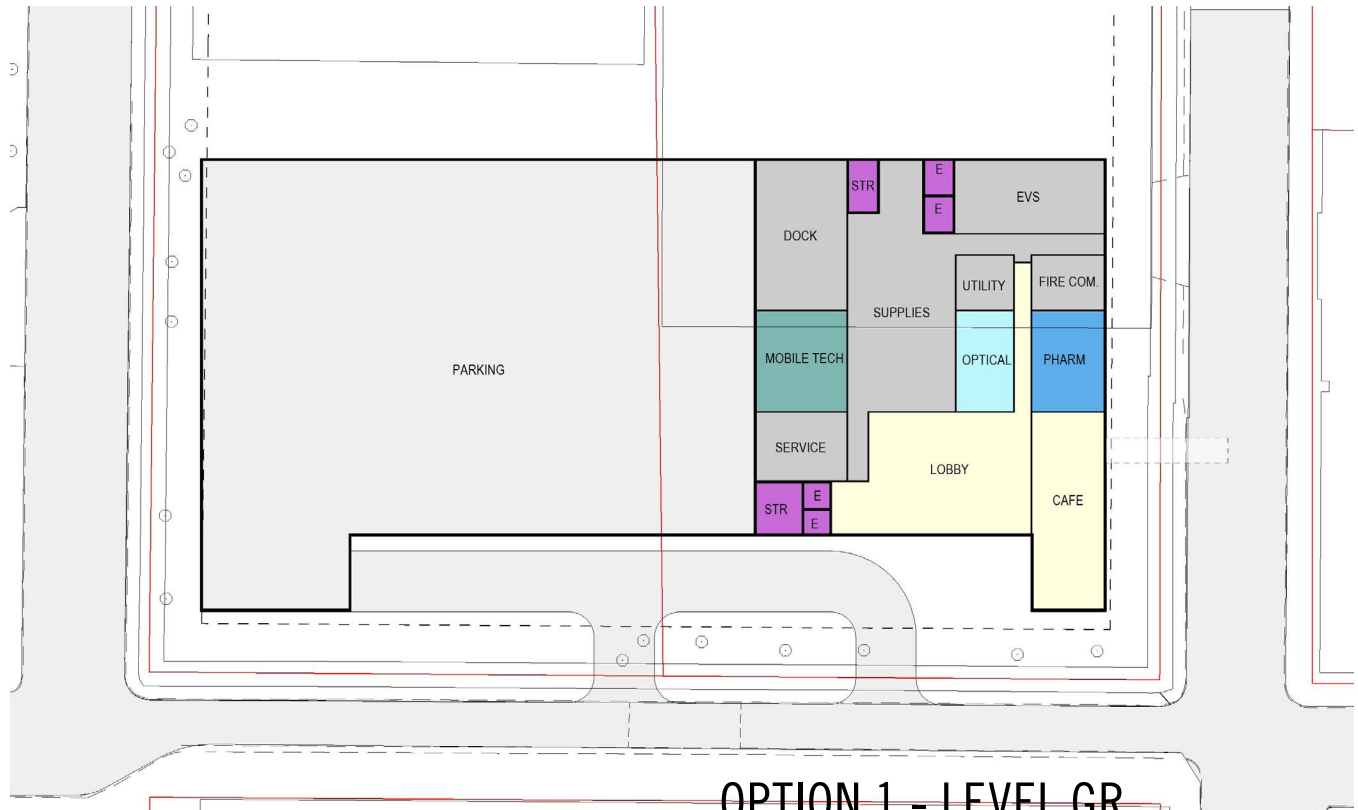


**CONCEPTUAL DESIGN
PLAN MASSING**

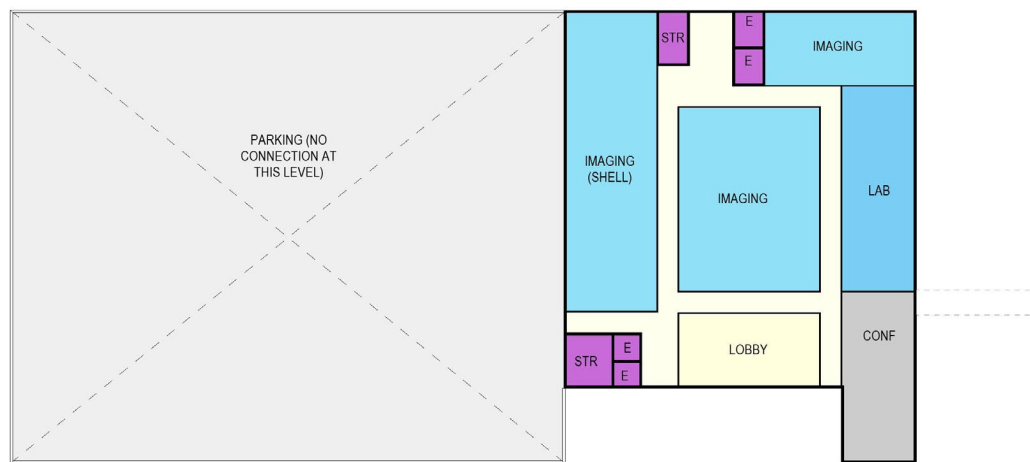
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- OUTPATIENT PICK AT DESIGNATED AREA AT STREET LEVEL INSIDE OF DECK

OPTION 1 STANDALONE (AS OUTLINED BY RFP)

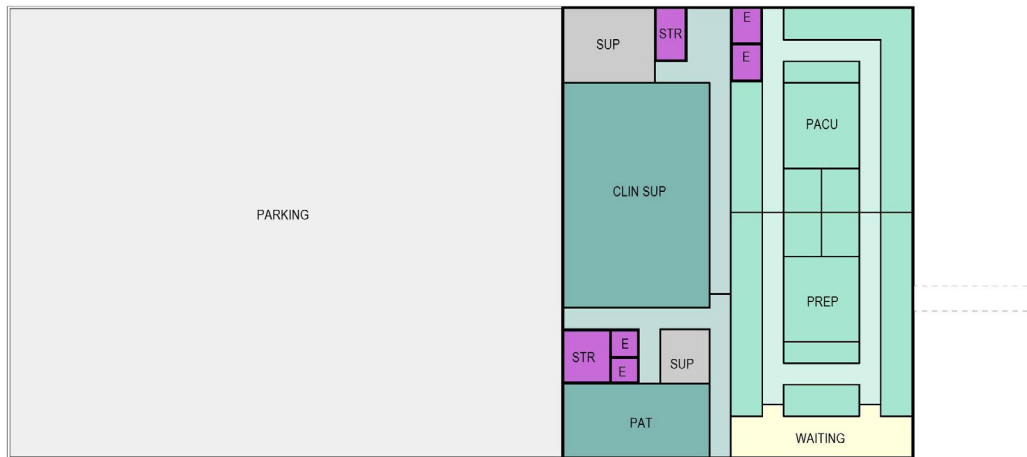


OPTION 1 - LEVEL GR

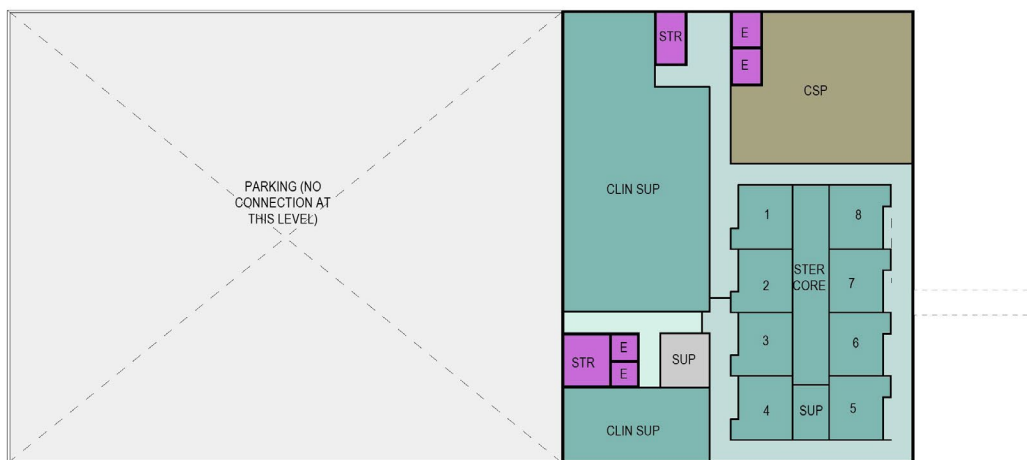


OPTION 1 - LEVEL 01

- ADMIN
- BUILDING SUPPORT
- CLINIC
- CLINICAL SUPPORT
- CSP
- IMAGING
- LAB
- LANDSCAPE
- PARKING
- PHARMACY
- PUBLIC
- REHAB
- STAFF SUPPORT
- SURGERY
- SURGERY PREP / POST
- SURGERY SUPPORT
- VERTICAL CIRCULATION



OPTION 1 - LEVEL 02

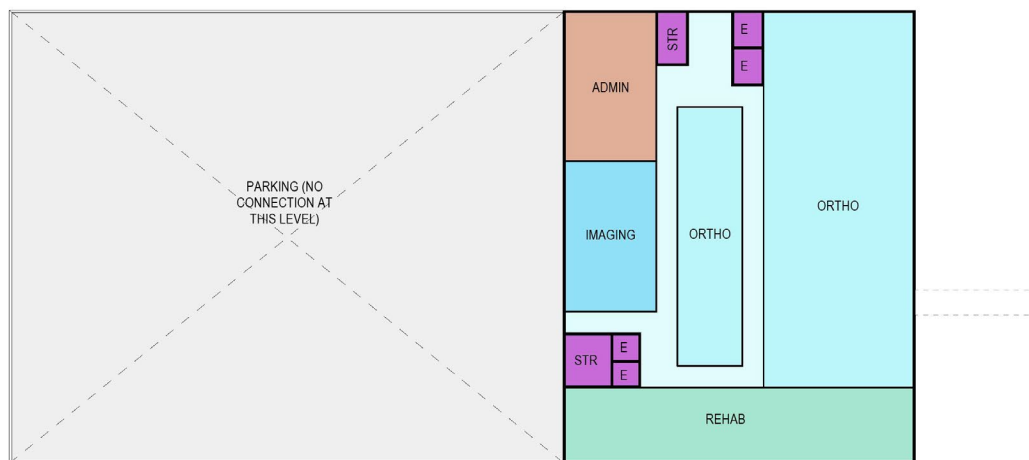


OPTION 1 - LEVEL 03

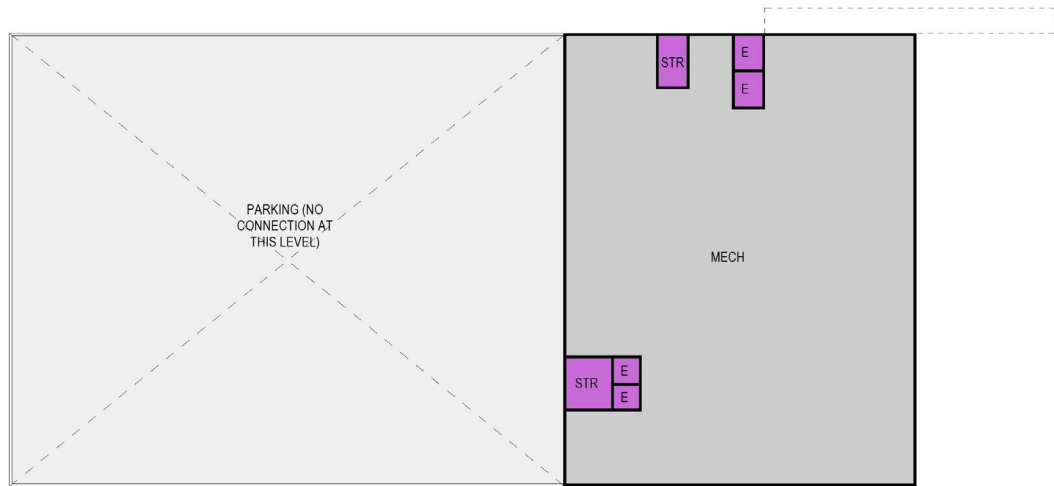
- ADMIN
- BUILDING SUPPORT
- CLINIC
- CLINICAL SUPPORT
- CSP
- IMAGING
- LAB
- LANDSCAPE
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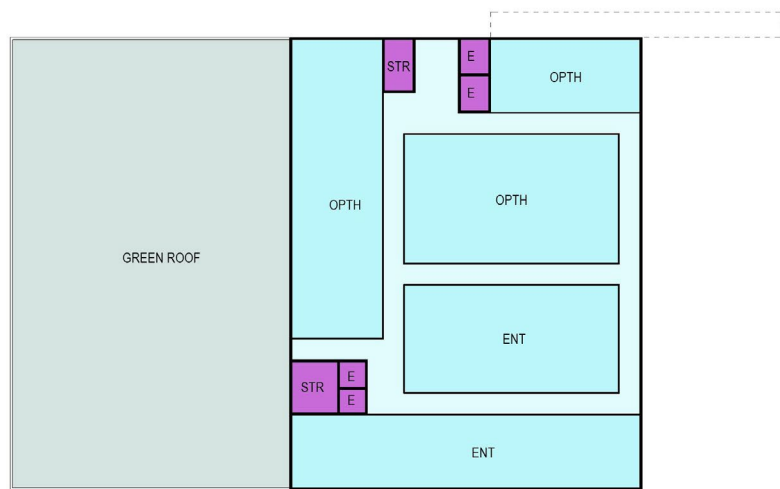
OPTION 1 - LEVEL 04



OPTION 1 - LEVEL 05

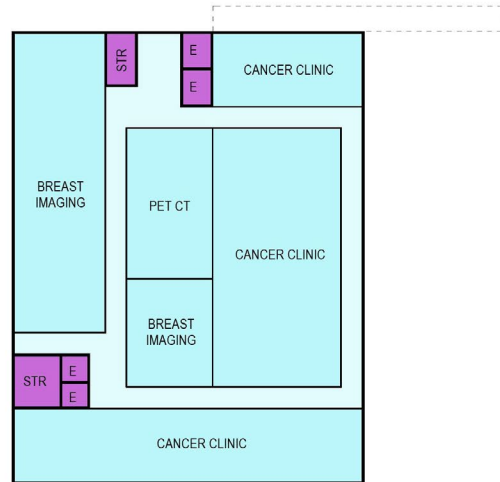


OPTION 1 - LEVEL 06

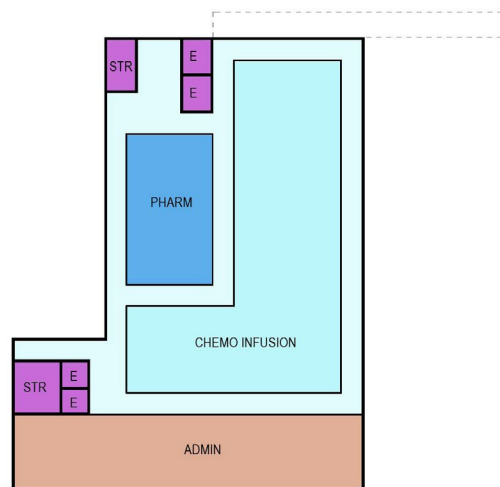


OPTION 1 - LEVEL 07

- ADMIN
- BUILDING SUPPORT
- CLINIC
- CLINICAL SUPPORT
- CSP
- IMAGING
- LAB
- LANDSCAPE
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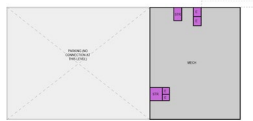
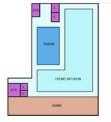


OPTION 1 - LEVEL 08

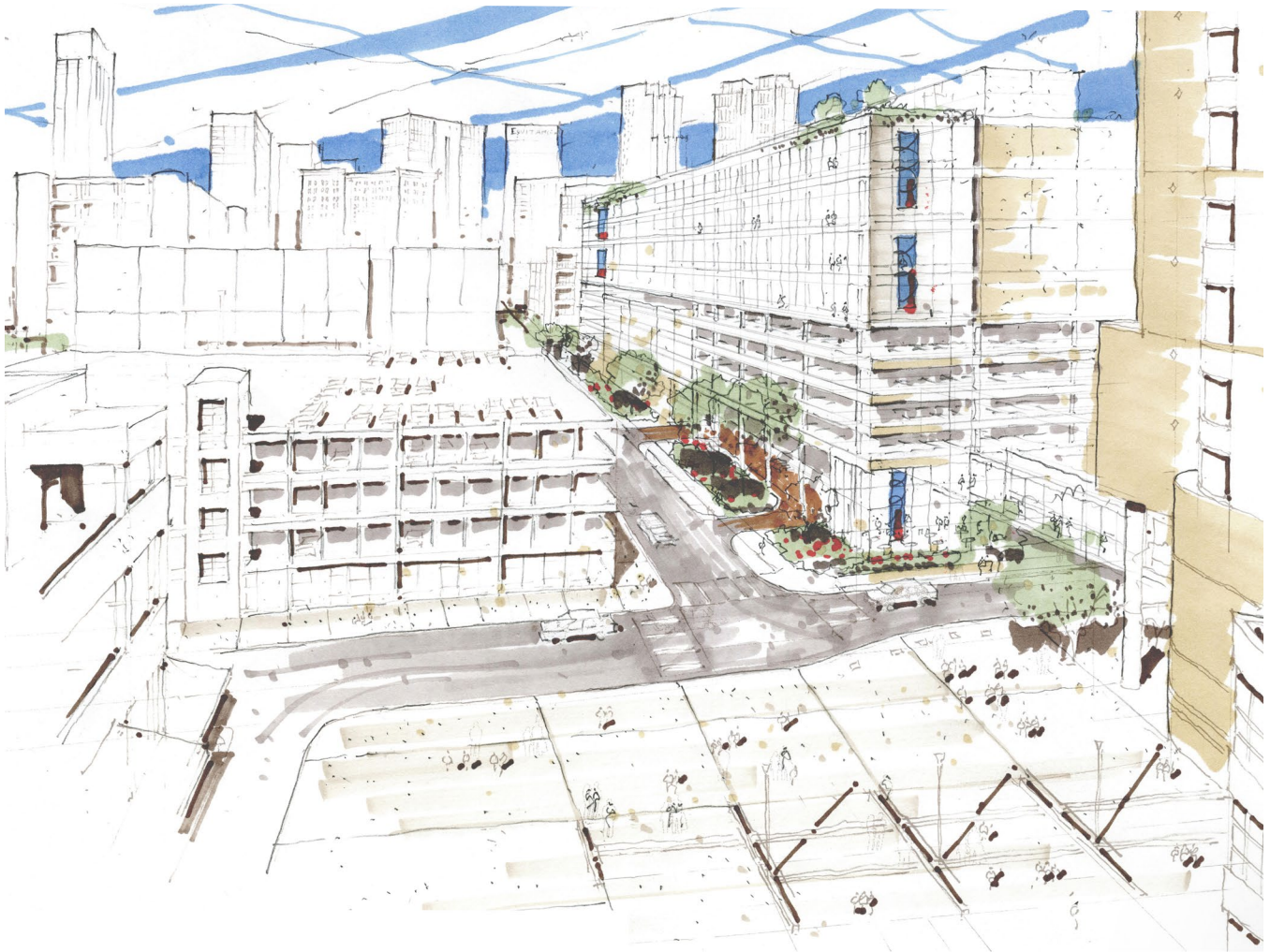


OPTION 1 - LEVEL 09

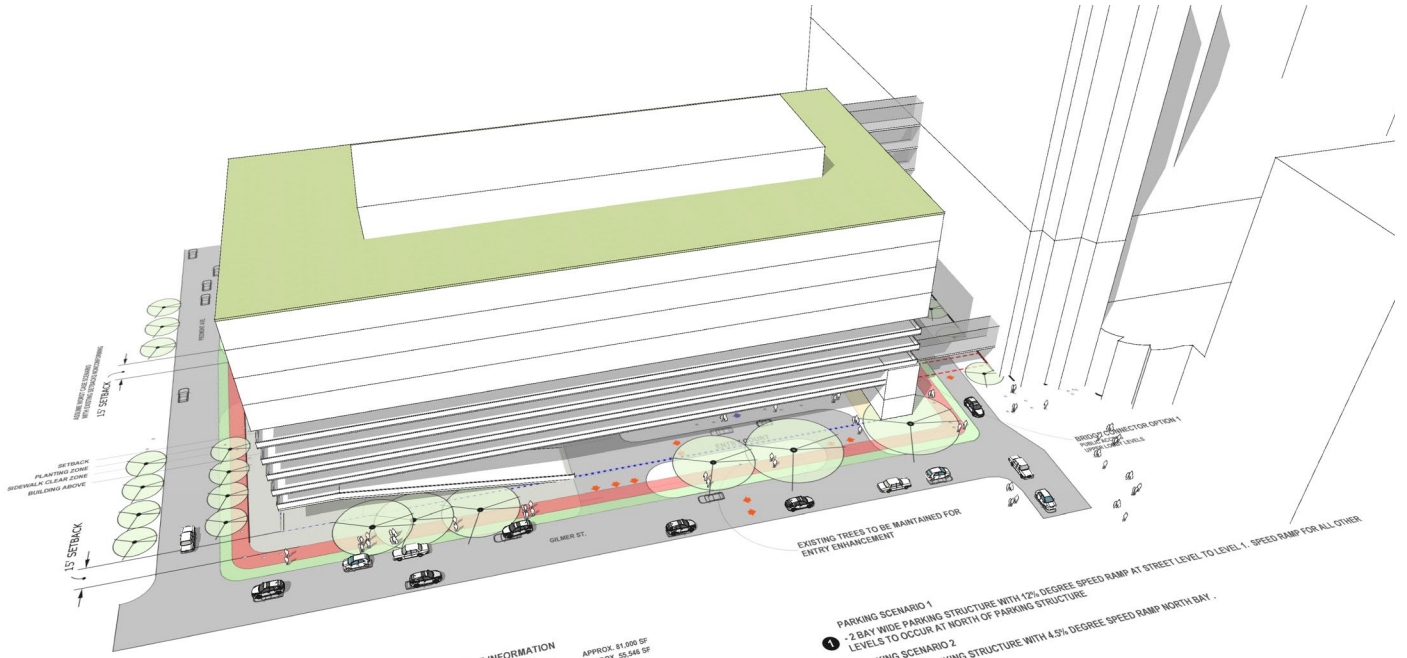
OPTION 1



Set new standards
for patient care
and services
with **heart and
compassion...**



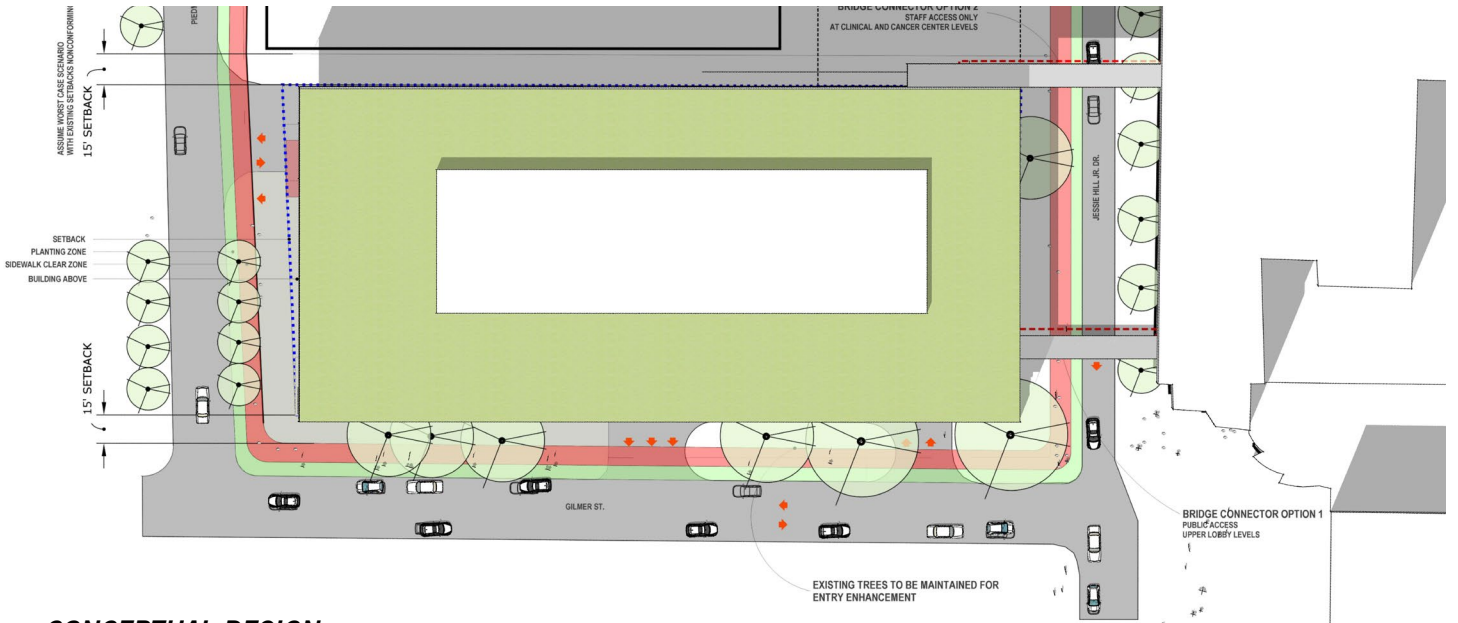
CONCEPT OPTION 2
INTEGRATED AS OUTLINED BY RFP



**CONCEPTUAL DESIGN
AXON MASSING**

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 - OUTPATIENT PICK AT LEVEL 1 INSIDE OF DECK
- B** OUTPATIENT DISCHARGE SCENARIO 2
 - OUTPATIENT PICK AT DESIGNATED AREA AT STREET LEVEL INSIDE OF DECK

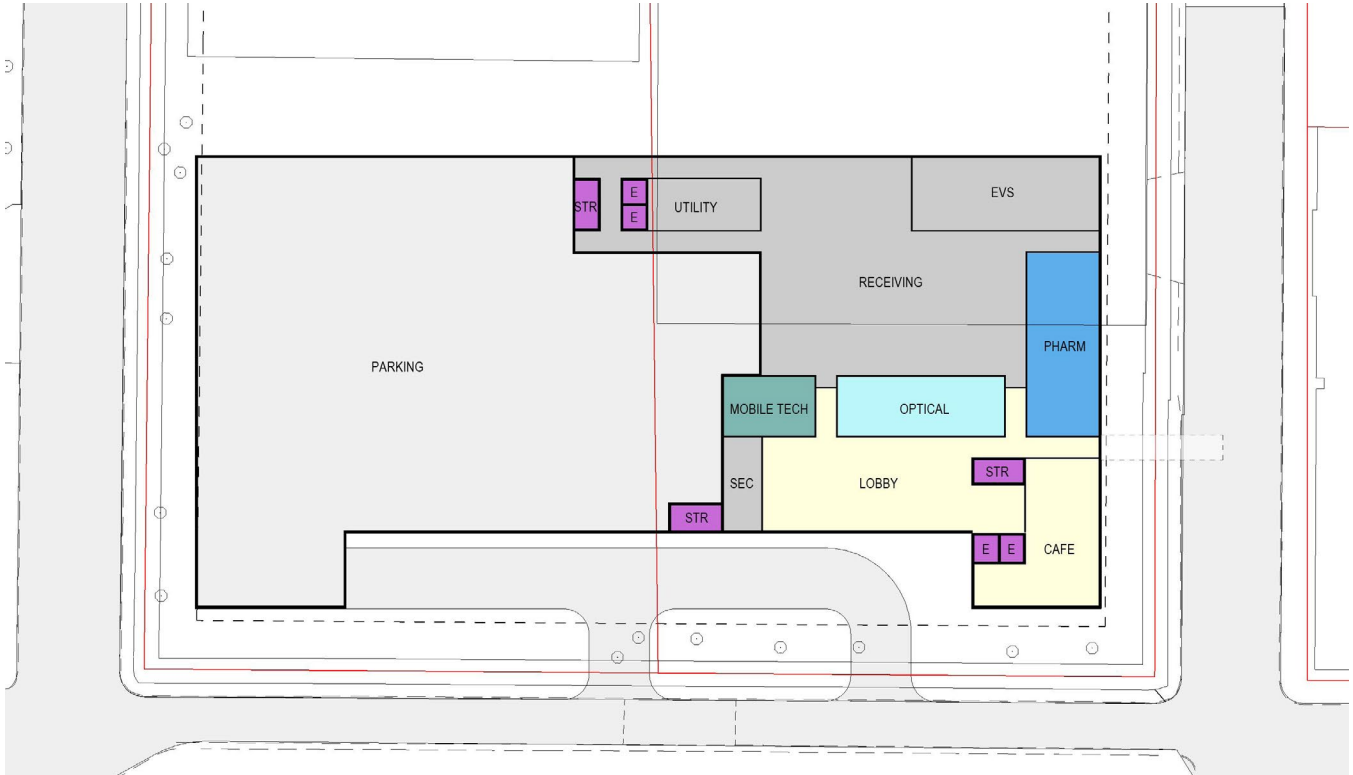


**CONCEPTUAL DESIGN
PLAN MASSING**

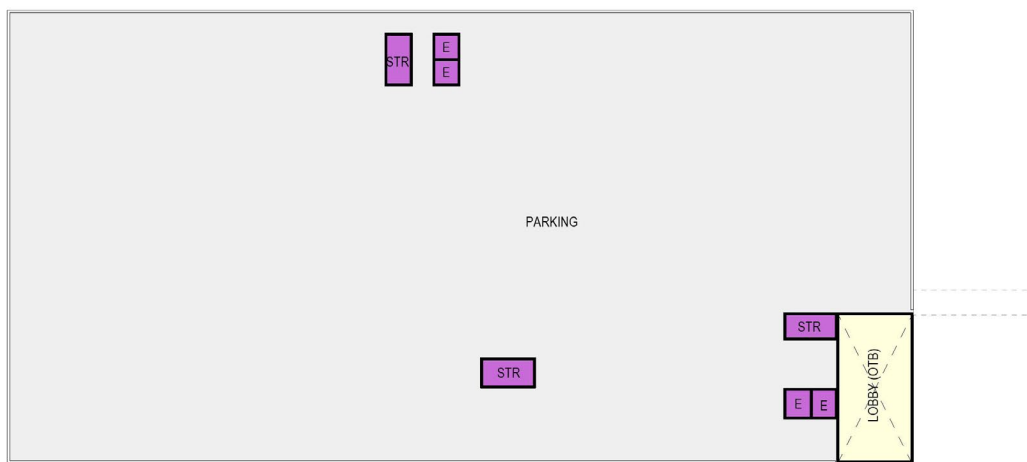
SITE INFORMATION
 SITE AREA APPROX. 81,000 SF
 BUILDABLE SITE AREA APPROX. 55,548 SF

- 1** PARKING SCENARIO 1
 - 2 BAY WIDE PARKING STRUCTURE WITH 12% DEGREE SPEED RAMP AT STREET LEVEL TO LEVEL 1. SPEED RAMP FOR ALL OTHER LEVELS TO OCCUR AT NORTH OF PARKING STRUCTURE
- 2** PARKING SCENARIO 2
 - 2 BAY WIDE PARKING STRUCTURE WITH 4.5% DEGREE SPEED RAMP NORTH BAY .
- A** OUTPATIENT DISCHARGE SCENARIO 1
 - OUTPATIENT PICK AT LEVEL 1 INSIDE OF DECK
- B** OUTPATIENT DISCHARGE SCENARIO 2
 - OUTPATIENT PICK AT DESIGNATED AREA AT STREET LEVEL INSIDE OF DECK

OPTION 2 INTEGRATED (AS OUTLINED BY RFP)

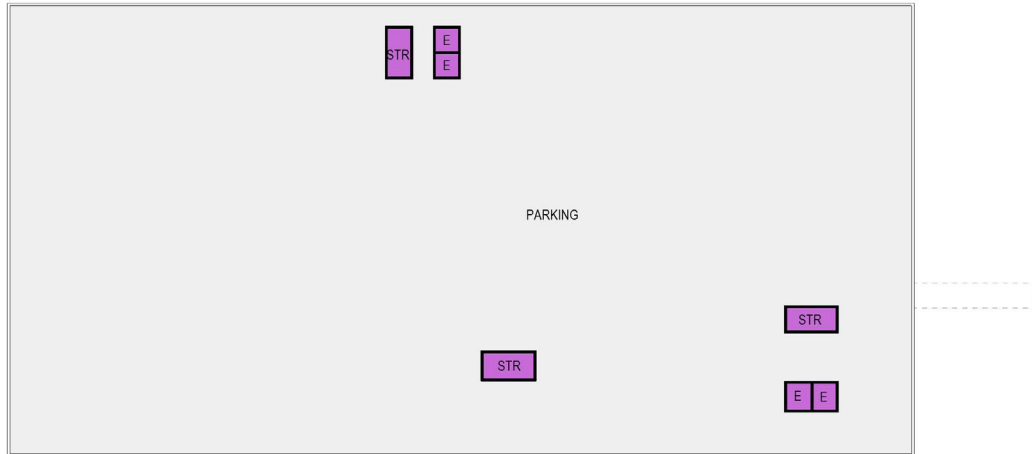


OPTION 2 - LEVEL GR

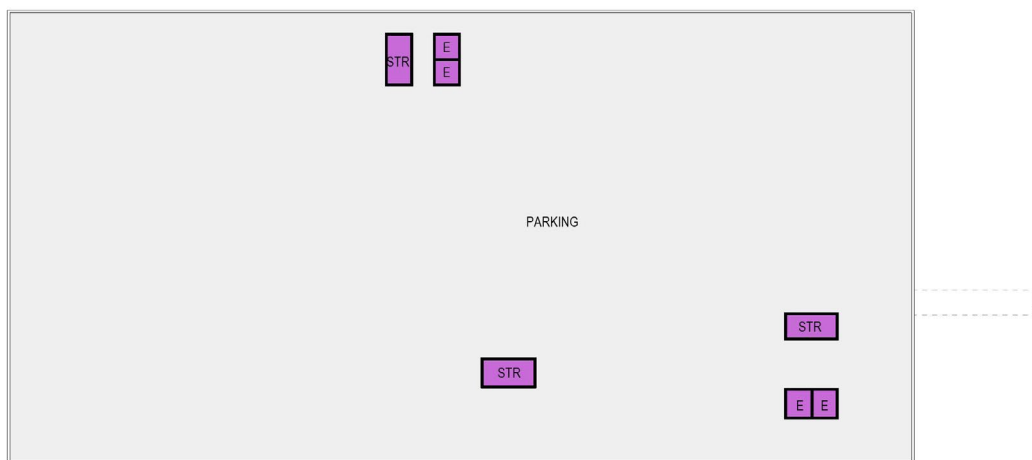


OPTION 2 - LEVEL 01

- ADMIN
- BUILDING SUPPORT
- CLINIC
- CLINICAL SUPPORT
- CSP
- IMAGING
- LAB
- LANDSCAPE
- PARKING
- PHARMACY
- PUBLIC
- REHAB
- STAFF SUPPORT
- SURGERY
- SURGERY PREP / POST
- SURGERY SUPPORT
- VERTICAL CIRCULATION

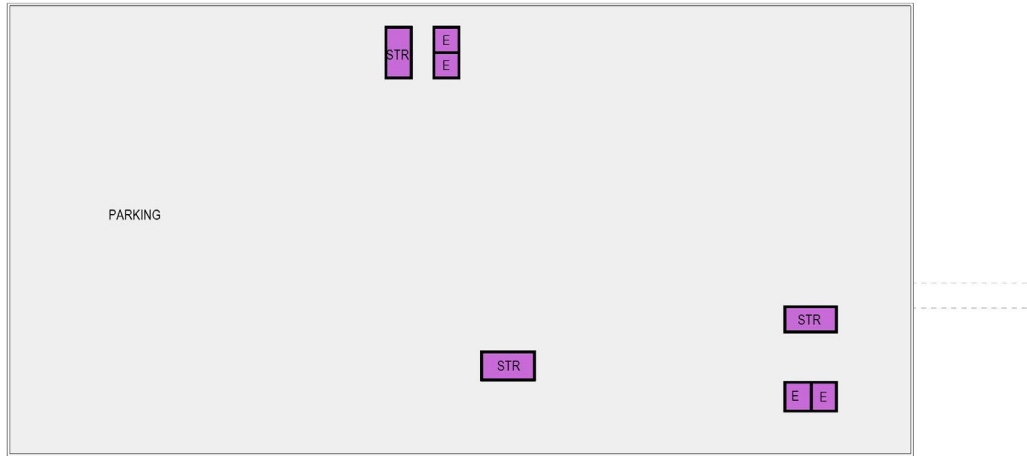


OPTION 2 - LEVEL 02

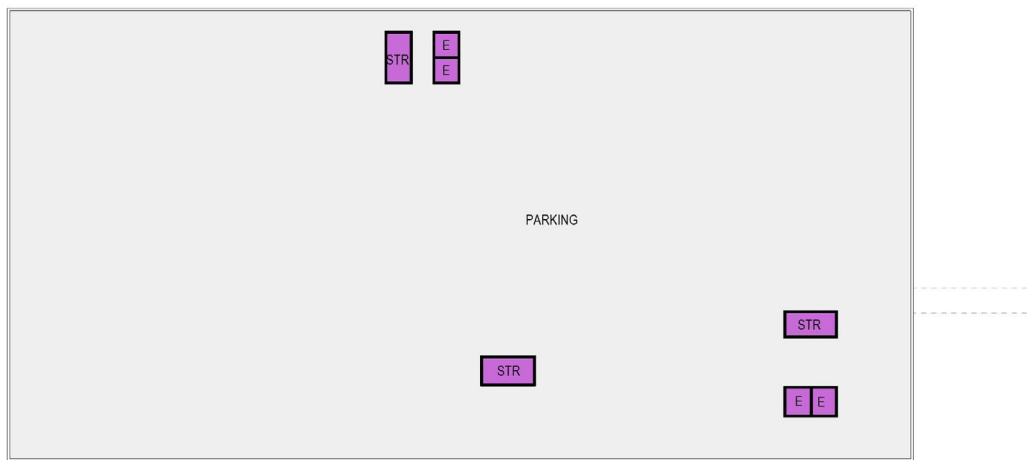


OPTION 2 - LEVEL 03

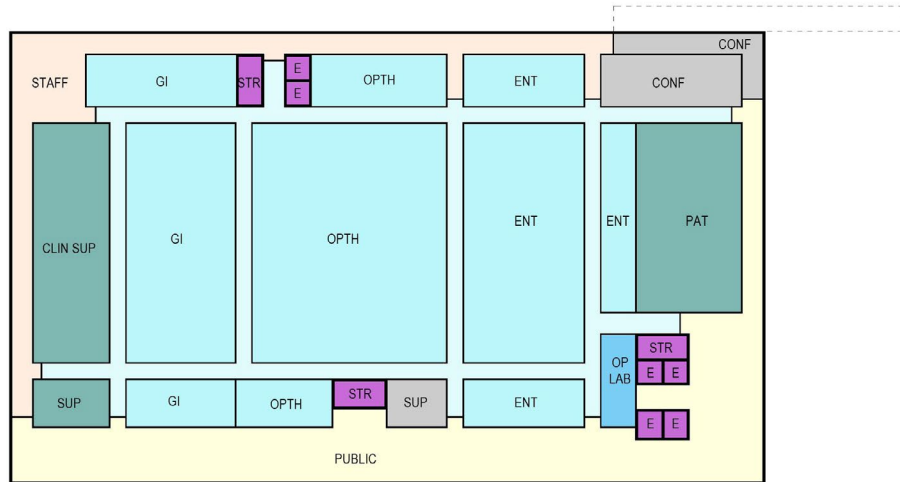
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- BUILDING SUPPORT
- CLINIC
- CLINICAL SUPPORT
- CSP
- IMAGING
- LAB
- LANDSCAPE
- PARKING
- PHARMACY
- PUBLIC
- REHAB
- STAFF SUPPORT
- SURGERY
- SURGERY PREP / POST
- SURGERY SUPPORT
- VERTICAL CIRCULATION



OPTION 2 - LEVEL 04



OPTION 2 - LEVEL 05

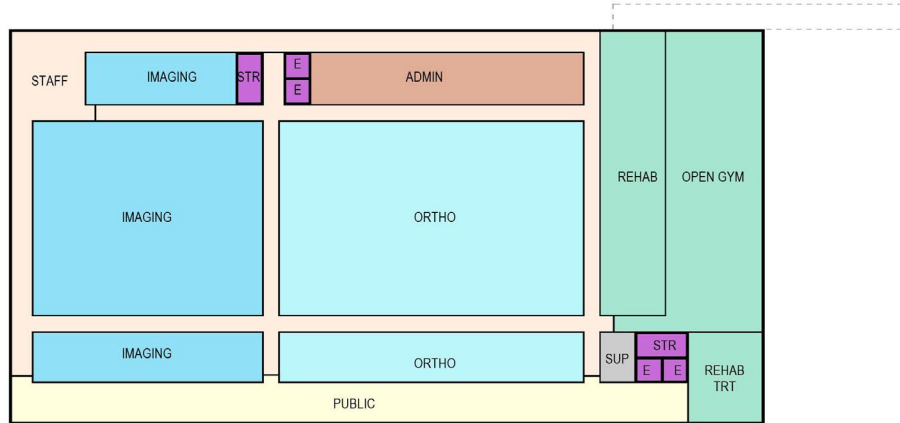


OPTION 2 - LEVEL 06

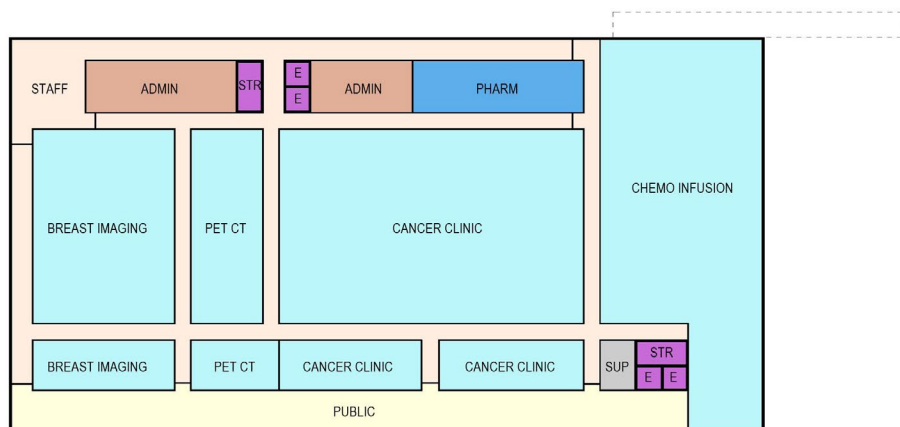


OPTION 2 - LEVEL 07

- ADMIN
- BUILDING SUPPORT
- CLINIC
- CLINICAL SUPPORT
- CSP
- IMAGING
- LAB
- LANDSCAPE
- PARKING
- PHARMACY
- PUBLIC
- REHAB
- STAFF SUPPORT
- SURGERY
- SURGERY PREP / POST
- SURGERY SUPPORT
- VERTICAL CIRCULATION

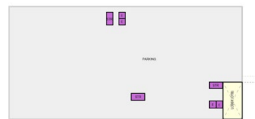
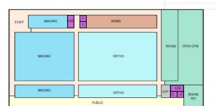
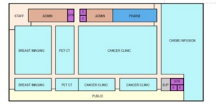


OPTION 2 - LEVEL 08

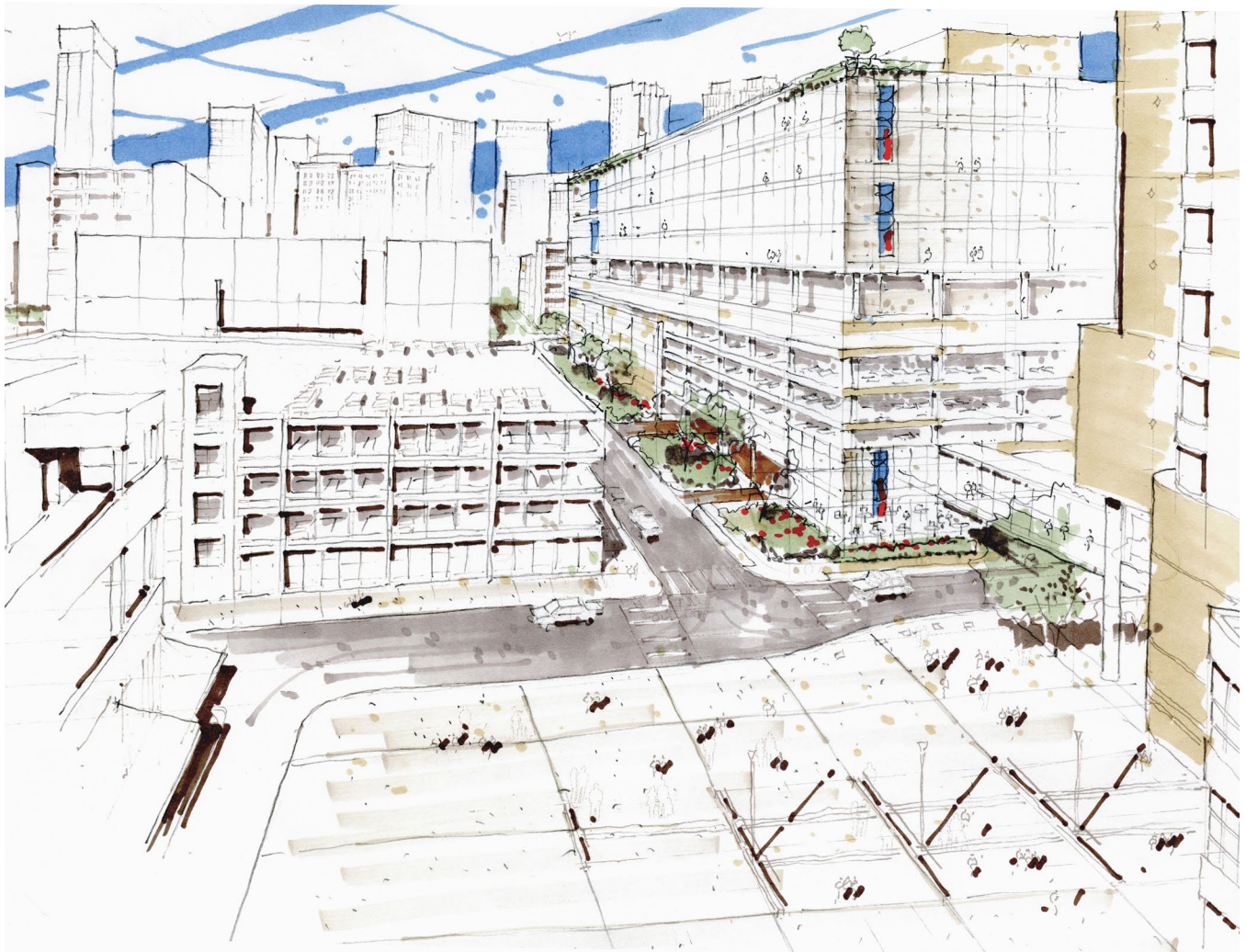


OPTION 2 - LEVEL 09

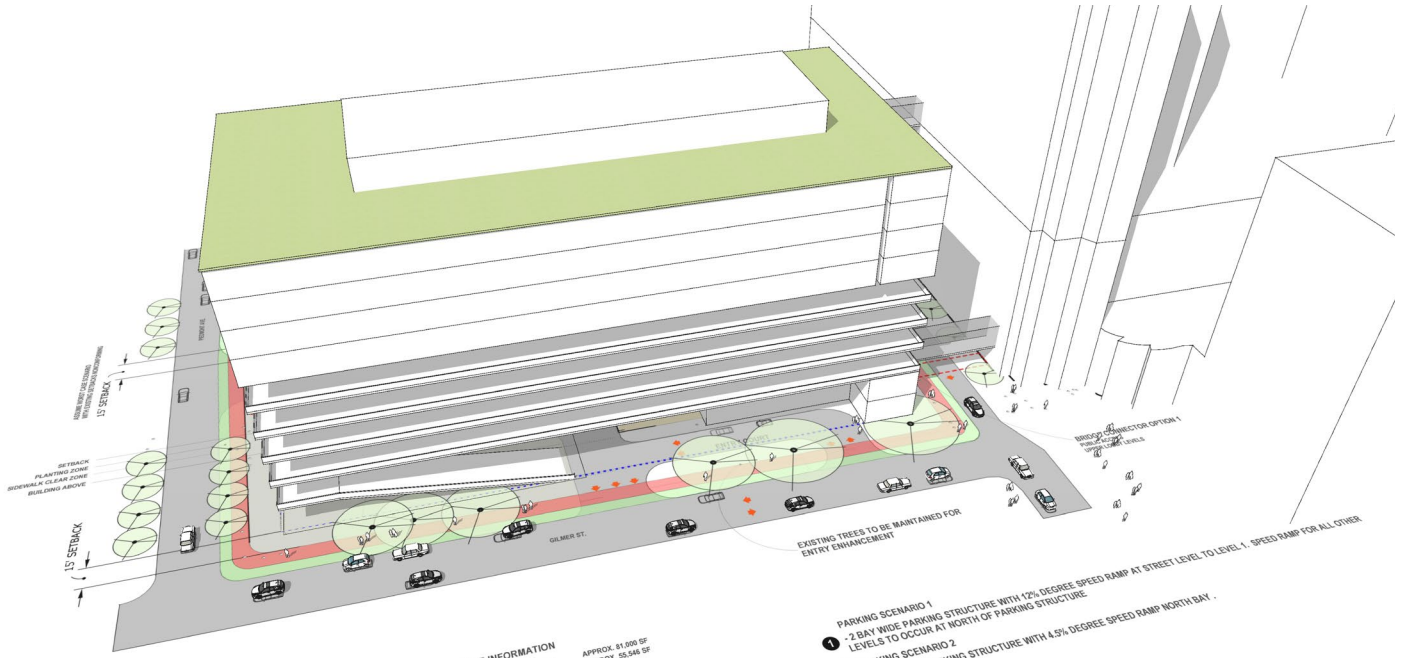
OPTION 2



Enhance **patient experience and wayfinding** throughout the site and facility...



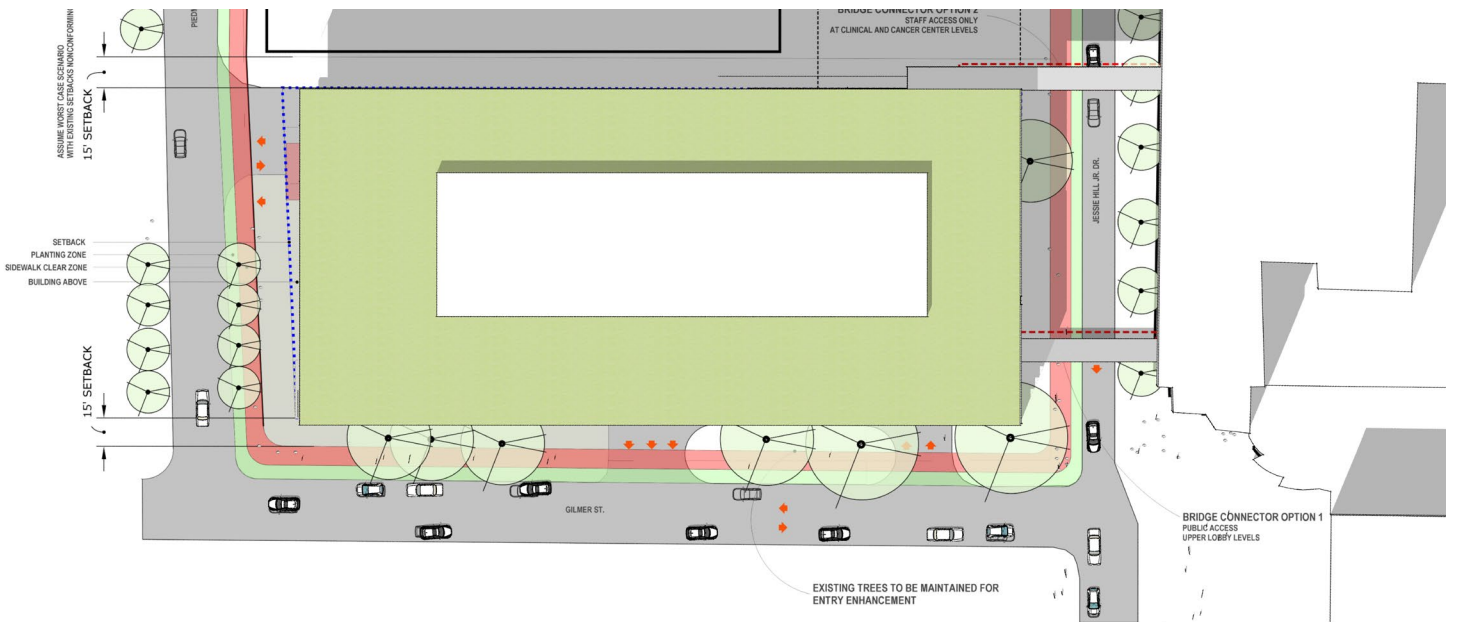
CONCEPT OPTION 3
INTEGRATED WITH FUTURE EXPANSION AT DECK



**CONCEPTUAL DESIGN
AXON MASSING**

SITE INFORMATION
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 BUILDABLE SITE AREA APPROX. 55,548 SF

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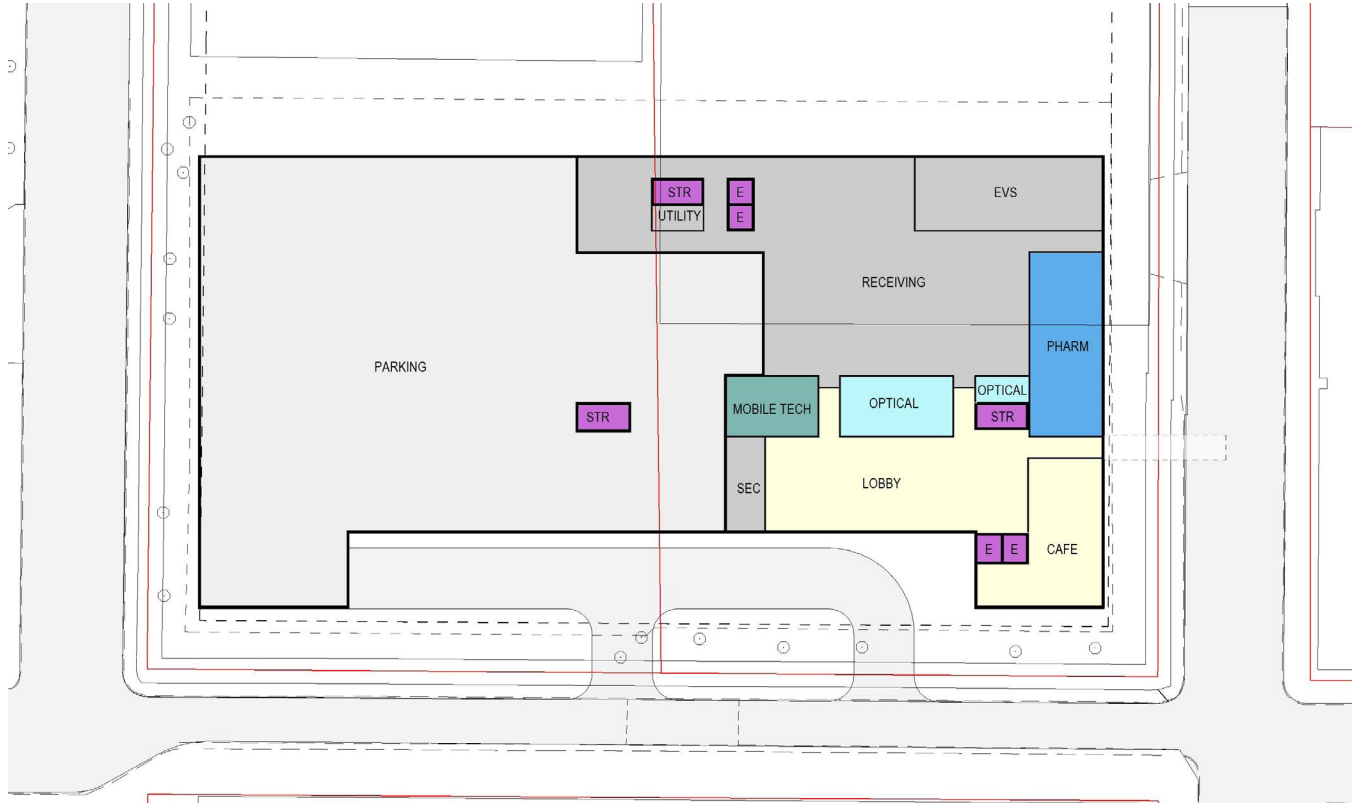


**CONCEPTUAL DESIGN
PLAN MASSING**

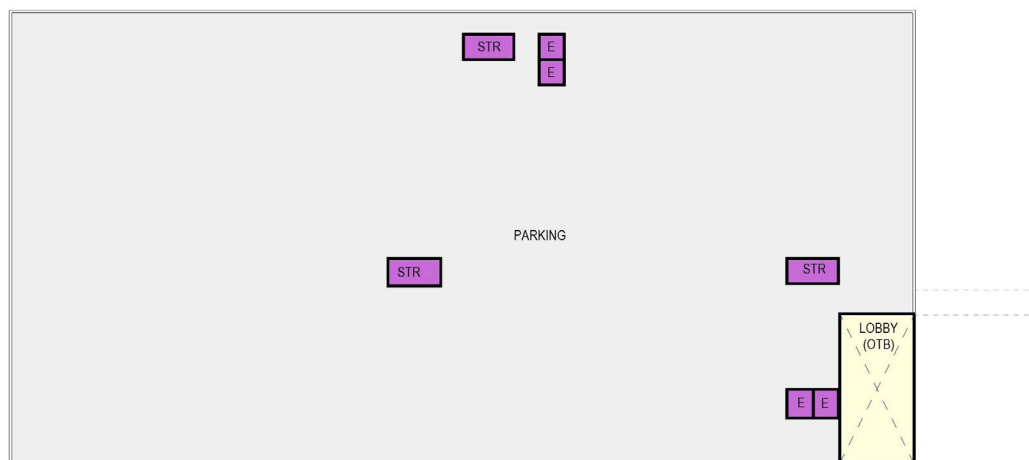
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- B** OUTPATIENT DISCHARGE SCENARIO 2
 - OUTPATIENT PICK AT DESIGNATED AREA AT STREET LEVEL INSIDE OF DECK

OPTION 3 INTEGRATED, WITH FUTURE EXPANSION AT DECK

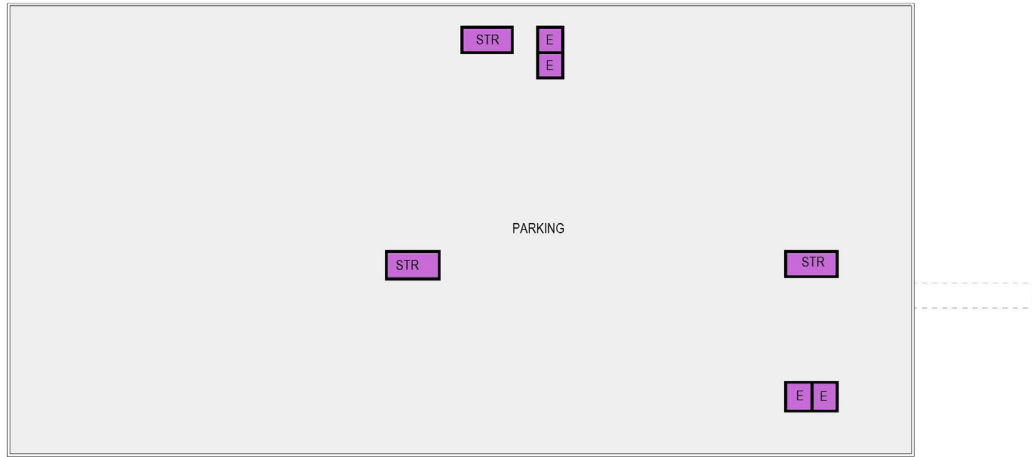


OPTION 3 - LEVEL GR

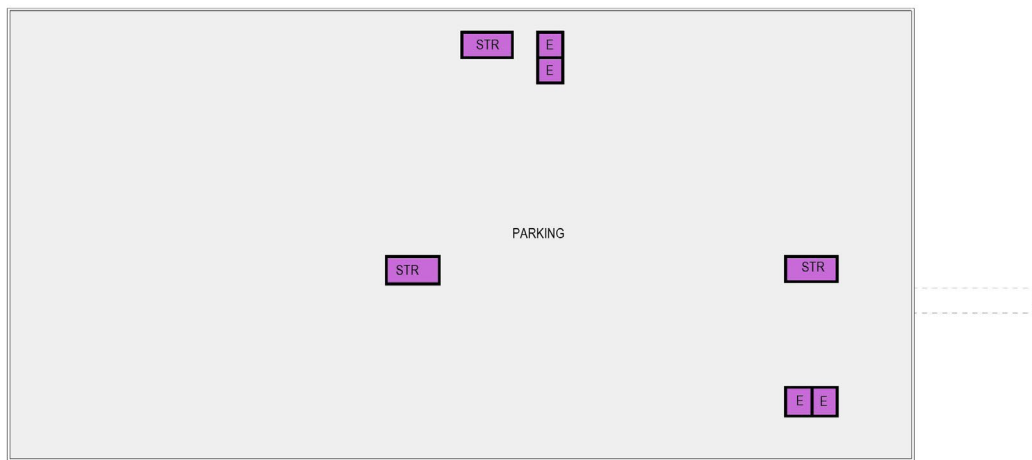


OPTION 3 - LEVEL 01

- ADMIN
- BUILDING SUPPORT
- CLINIC
- CLINICAL SUPPORT
- CSP
- IMAGING
- LAB
- LANDSCAPE
- PARKING
- PHARMACY
- PUBLIC
- REHAB
- STAFF SUPPORT
- SURGERY
- SURGERY PREP / POST
- SURGERY SUPPORT
- VERTICAL CIRCULATION

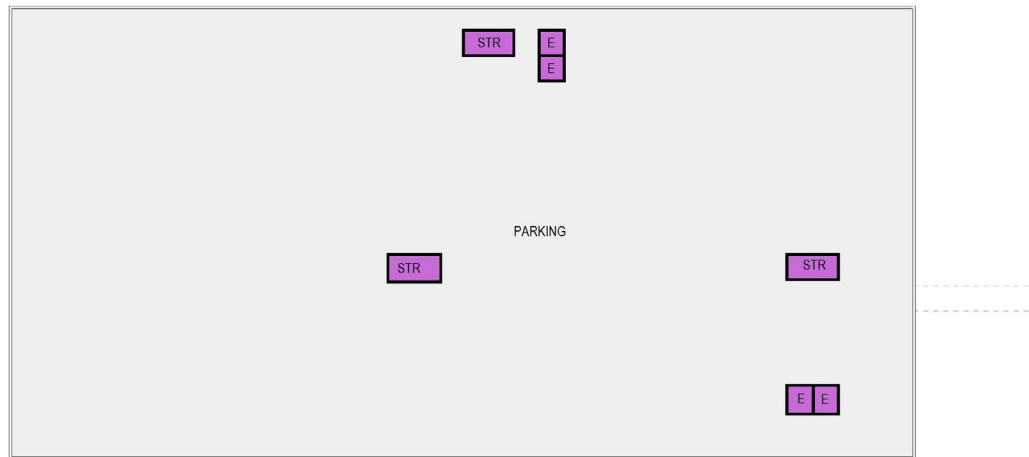


OPTION 3 - LEVEL 02

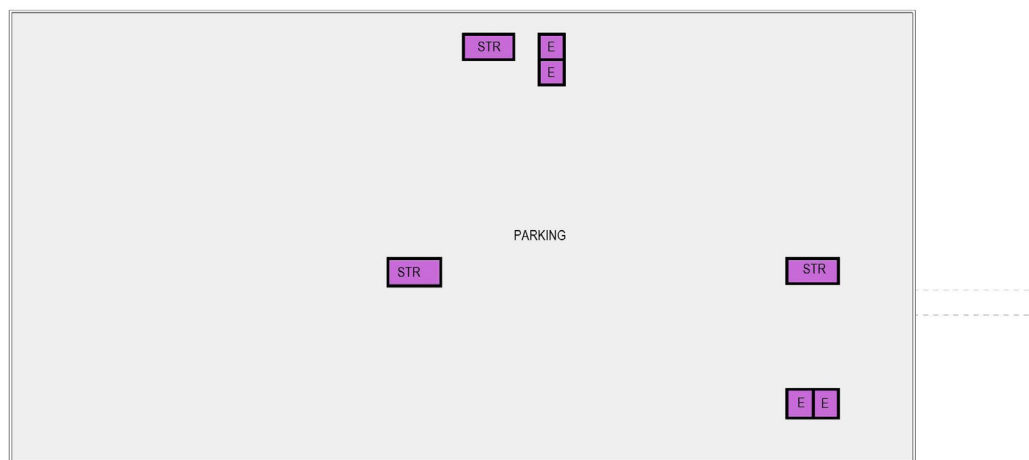


OPTION 3 - LEVEL 03

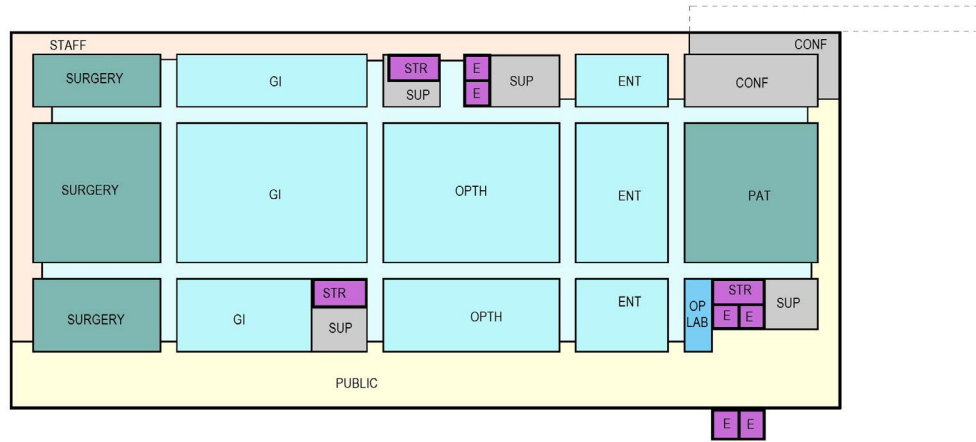
- ADMIN
- BUILDING SUPPORT
- CLINIC
- CLINICAL SUPPORT
- CSP
- IMAGING
- LAB
- LANDSCAPE
- PARKING
- PHARMACY
- PUBLIC
- REHAB
- STAFF SUPPORT
- SURGERY
- SURGERY PREP / POST
- SURGERY SUPPORT
- VERTICAL CIRCULATION



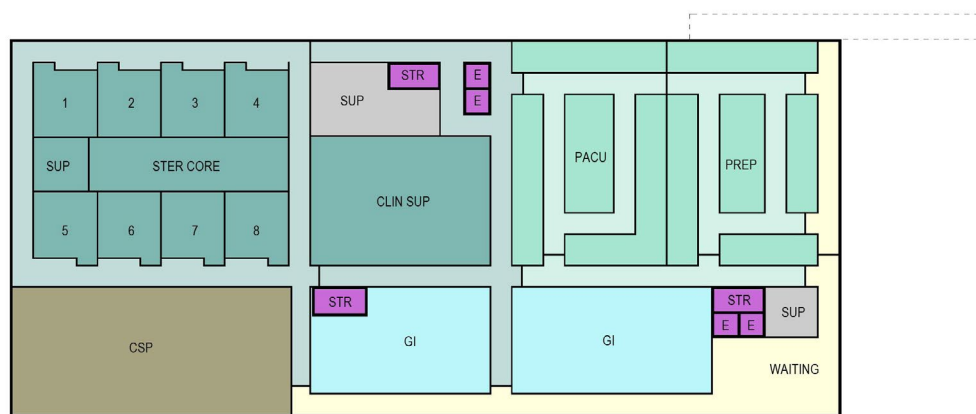
OPTION 3 - LEVEL 04



OPTION 3 - LEVEL 05

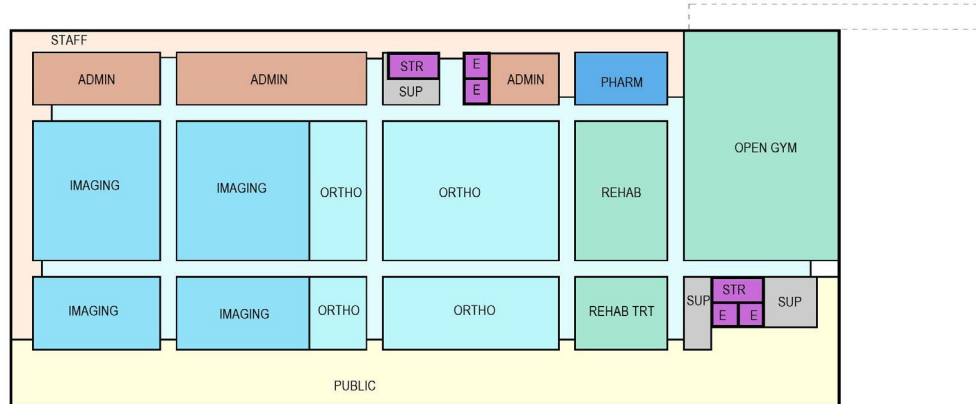


OPTION 3 - LEVEL 06

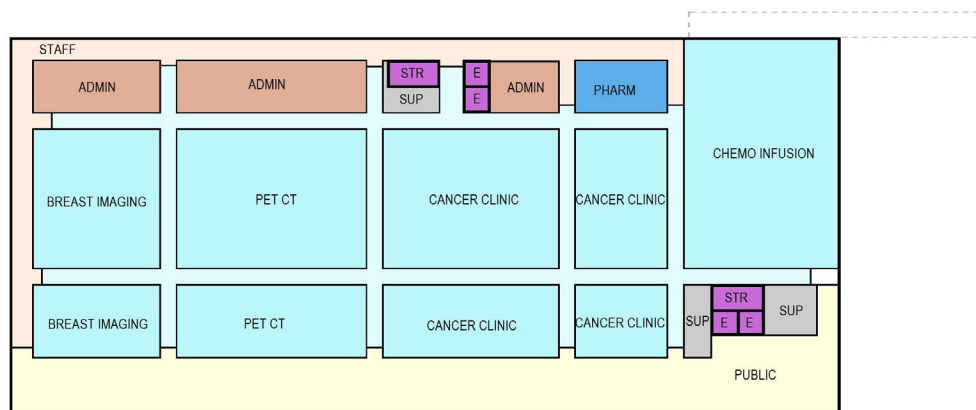


OPTION 3 - LEVEL 07

- ADMIN
- BUILDING SUPPORT
- CLINIC
- CLINICAL SUPPORT
- CSP
- IMAGING
- LAB
- LANDSCAPE
- PARKING
- PHARMACY
- PUBLIC
- REHAB
- STAFF SUPPORT
- SURGERY
- SURGERY PREP / POST
- SURGERY SUPPORT
- VERTICAL CIRCULATION

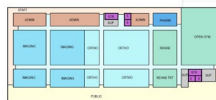
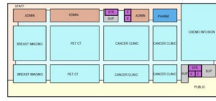


OPTION 3 - LEVEL 08

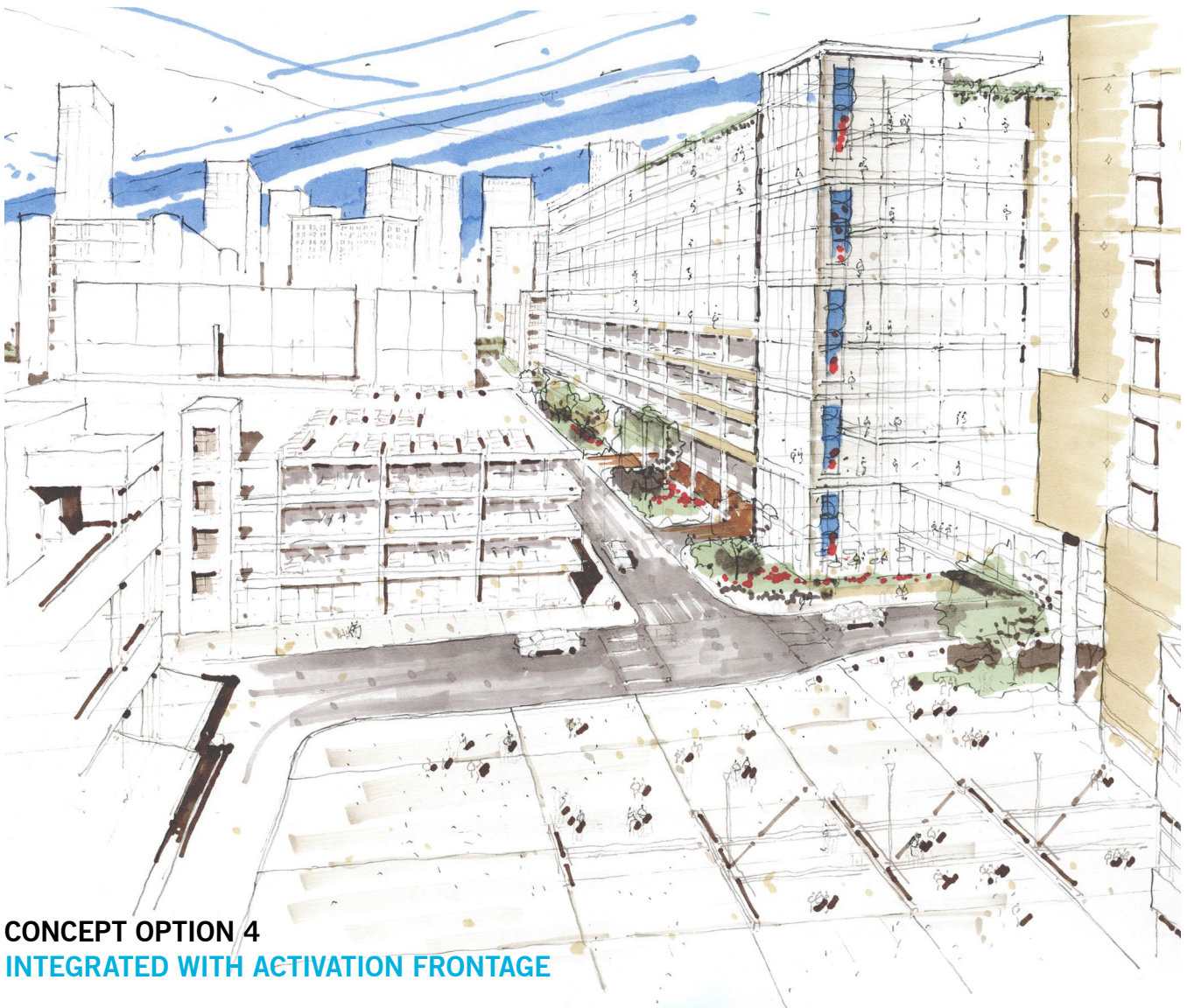


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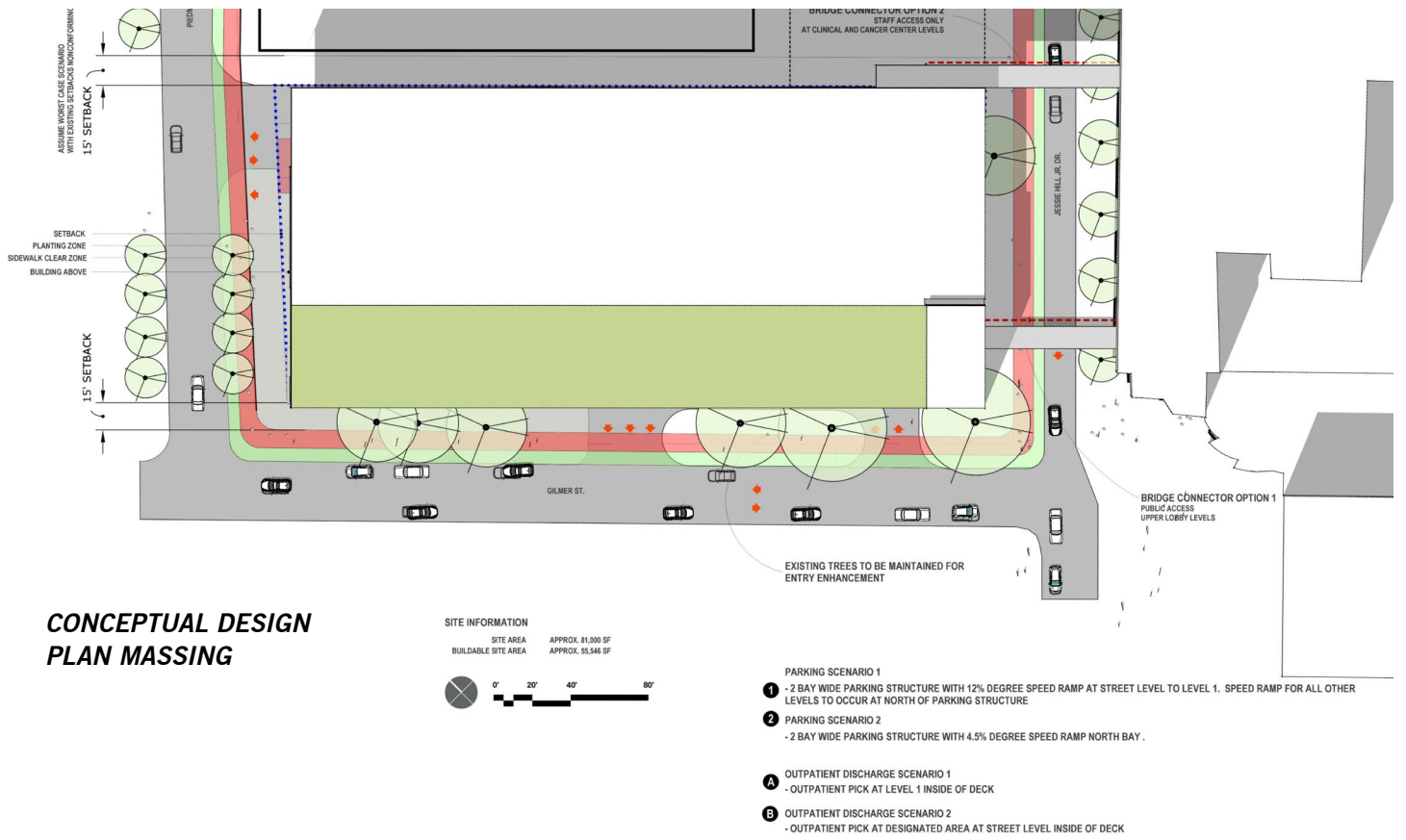
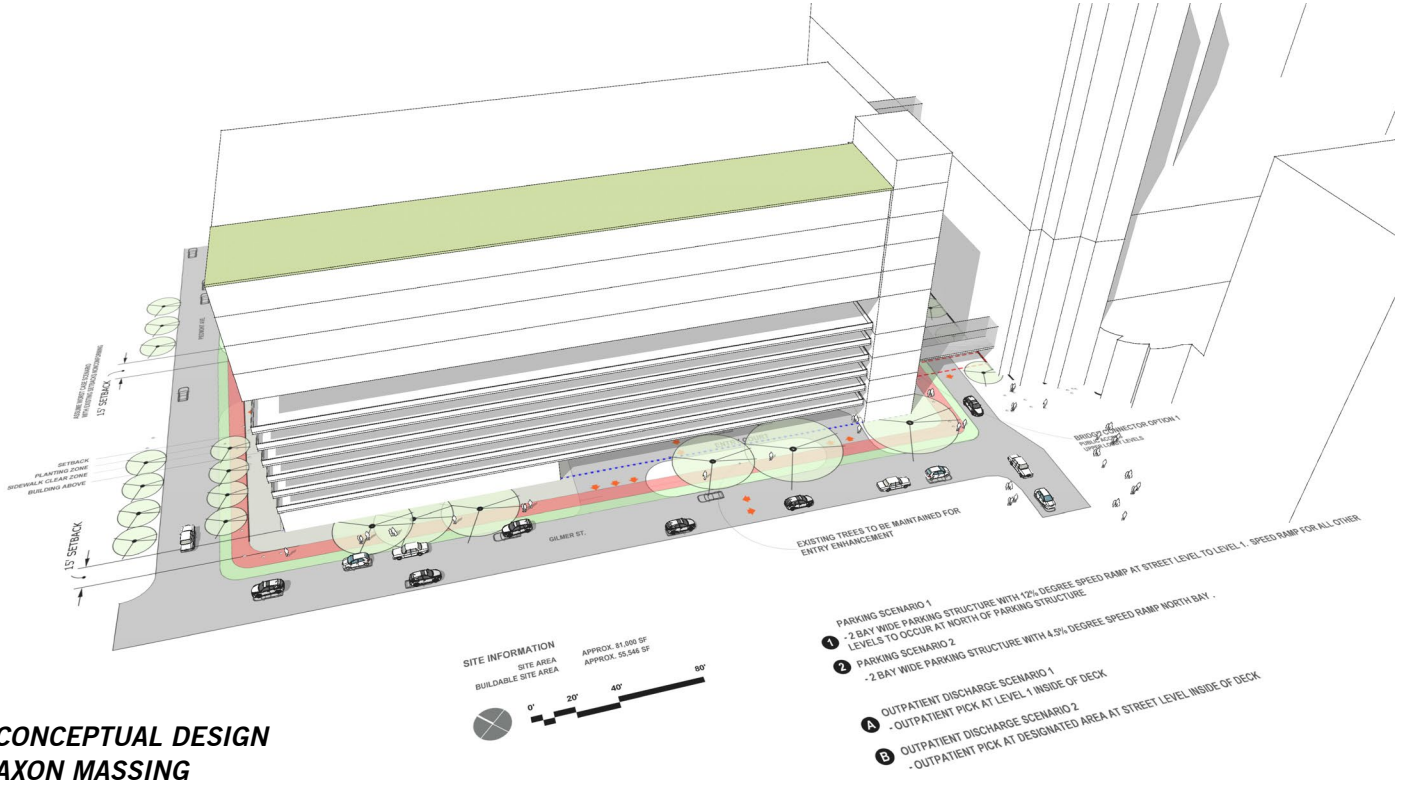
OPTION 3



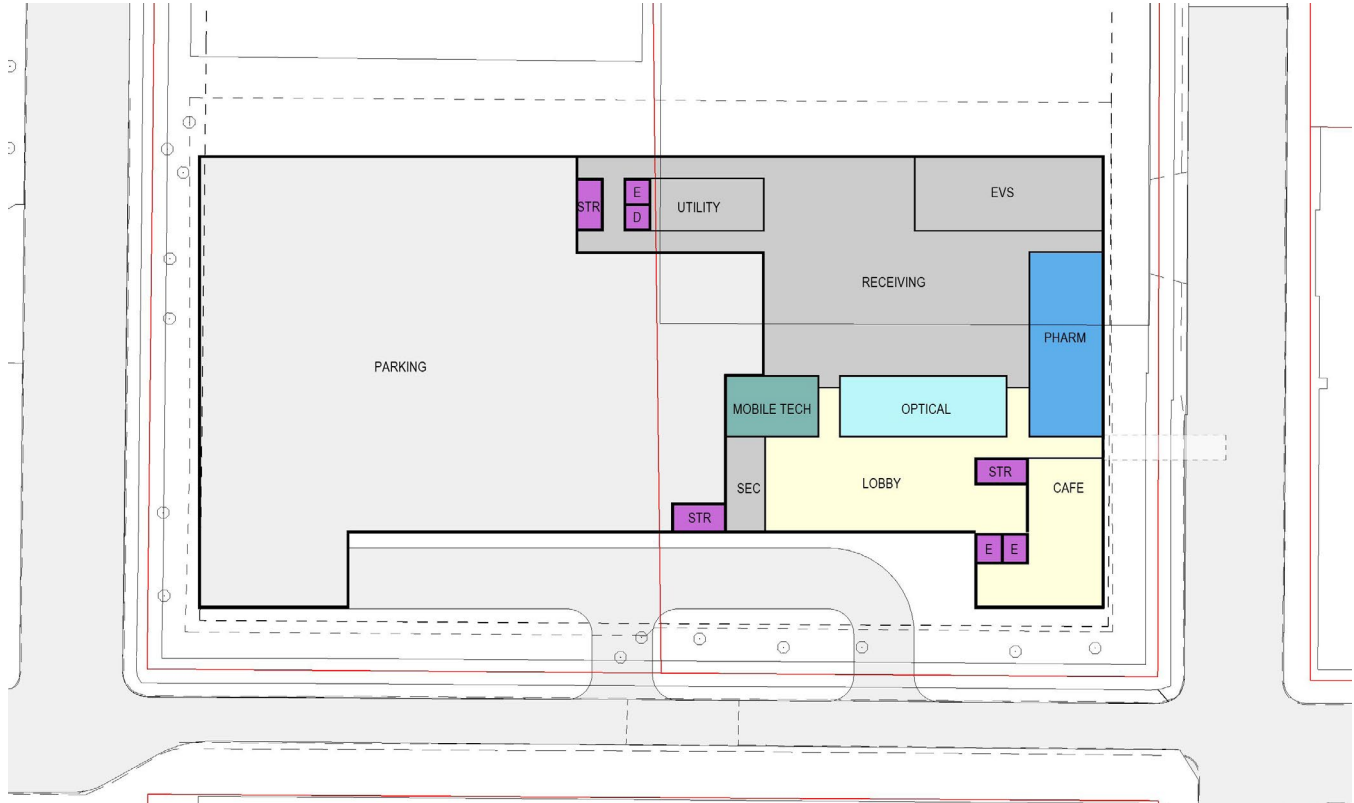
Create a **hopeful path to wellness** unified by courage, compassion, collaboration, discovery, innovation and



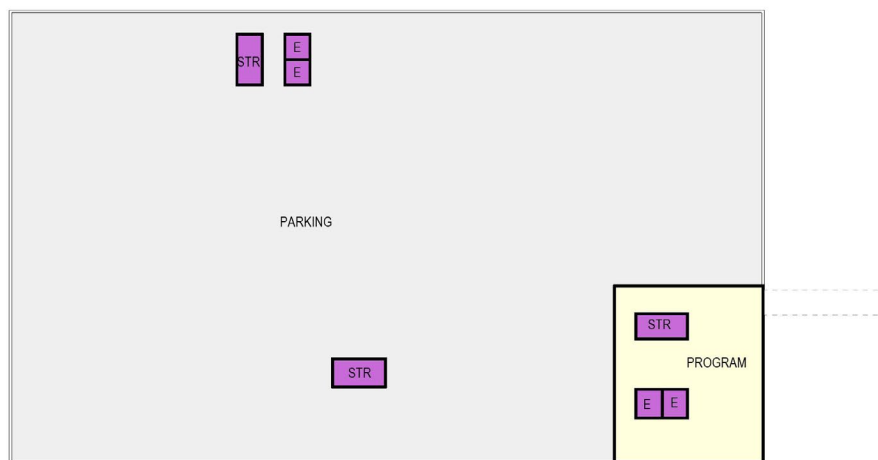
CONCEPT OPTION 4
INTEGRATED WITH ACTIVATION FRONTAGE



OPTION 4 INTEGRATED WITH ACTIVATION FRONTAGE

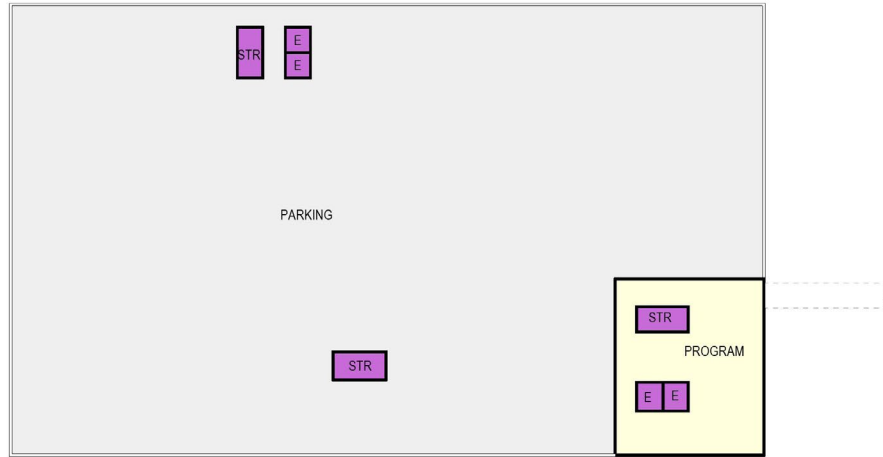


OPTION 4 - LEVEL GR

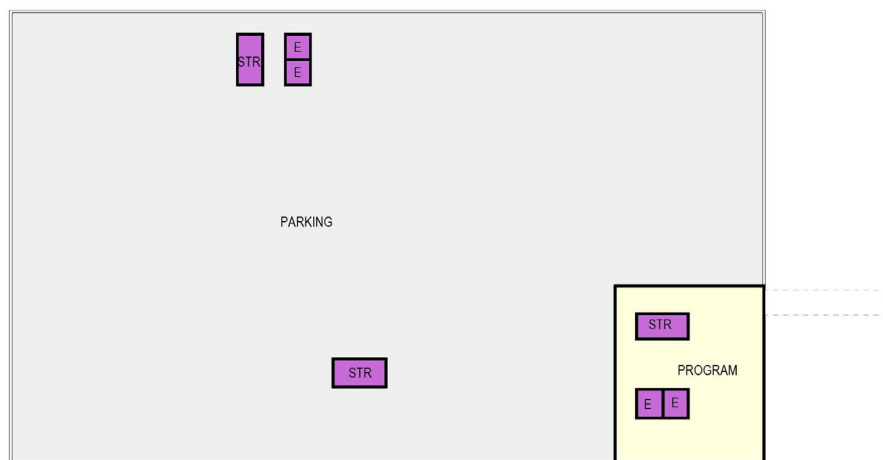


OPTION 4 - LEVEL 01

- ADMIN
- BUILDING SUPPORT
- CLINIC
- CLINICAL SUPPORT
- CSP
- IMAGING
- LAB
- LANDSCAPE
- PARKING
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- REHAB
- STAFF SUPPORT
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- SURGERY SUPPORT
- VERTICAL CIRCULATION

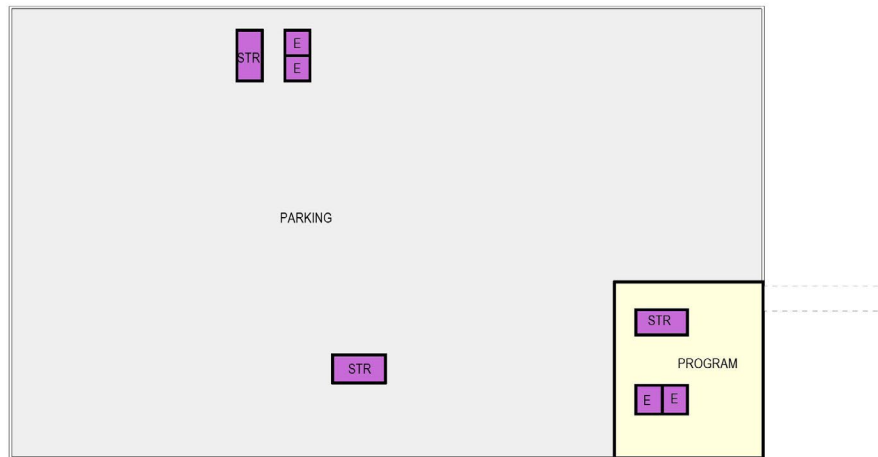


OPTION 4 - LEVEL 02

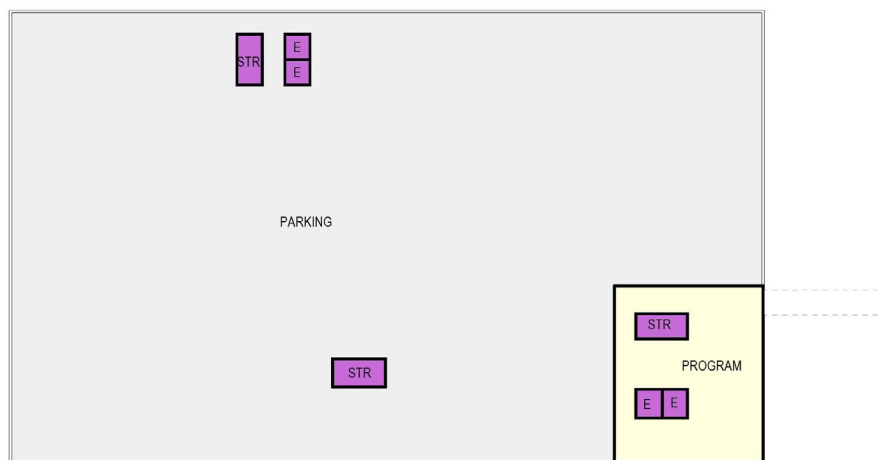


OPTION 4 - LEVEL 03

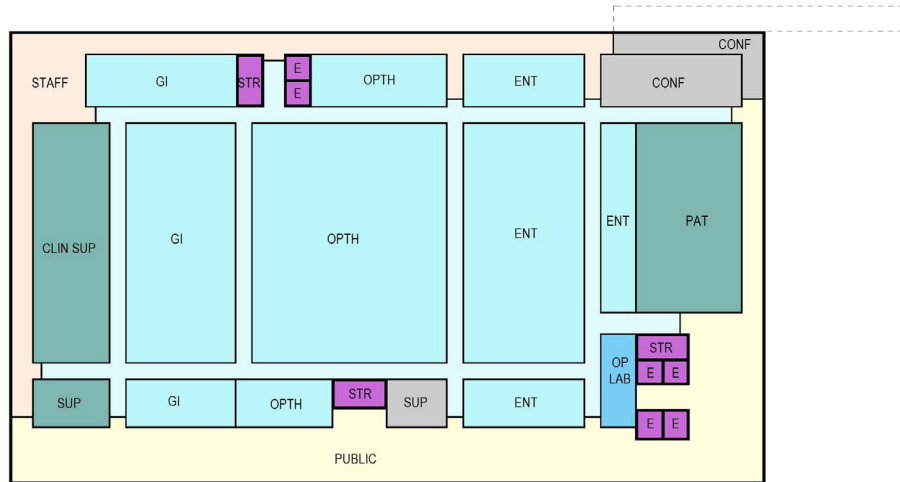
- ADMIN
- BUILDING SUPPORT
- CLINIC
- CLINICAL SUPPORT
- CSP
- IMAGING
- LAB
- LANDSCAPE
- PARKING
- PHARMACY
- PUBLIC
- REHAB
- STAFF SUPPORT
- SURGERY
- SURGERY PREP / POST
- SURGERY SUPPORT
- VERTICAL CIRCULATION



OPTION 4 - LEVEL 04



OPTION 4 - LEVEL 05

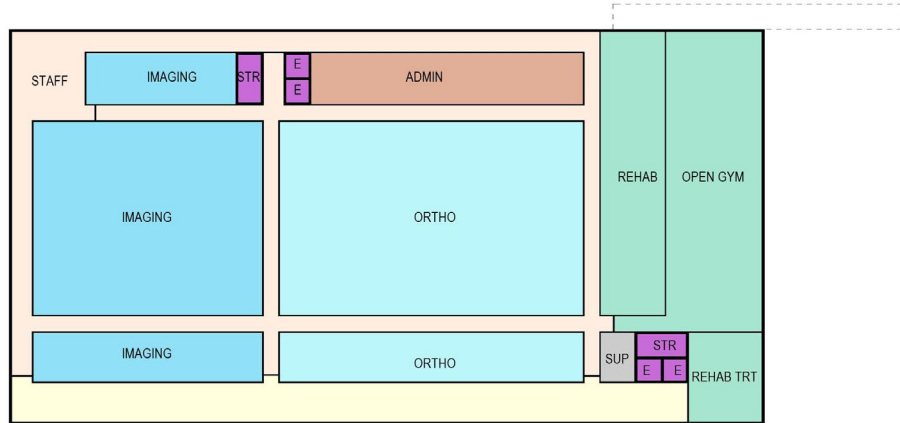


OPTION 4 - LEVEL 06

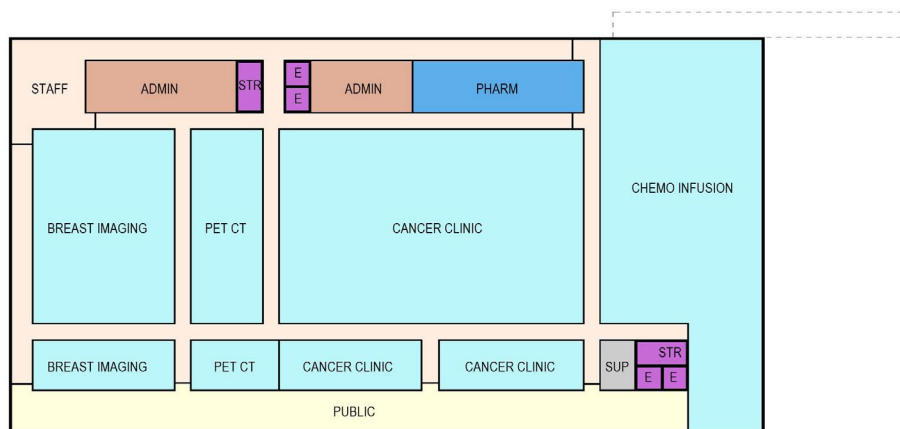


OPTION 4 - LEVEL 07

- ADMIN
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- CLINIC
- CLINICAL SUPPORT
- CSP
- IMAGING
- LAB
- LANDSCAPE
- PARKING
- PHARMACY
- PUBLIC
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- VERTICAL CIRCULATION

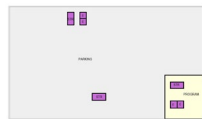
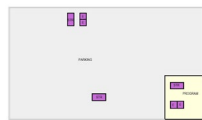
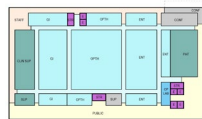
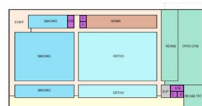
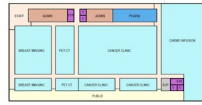


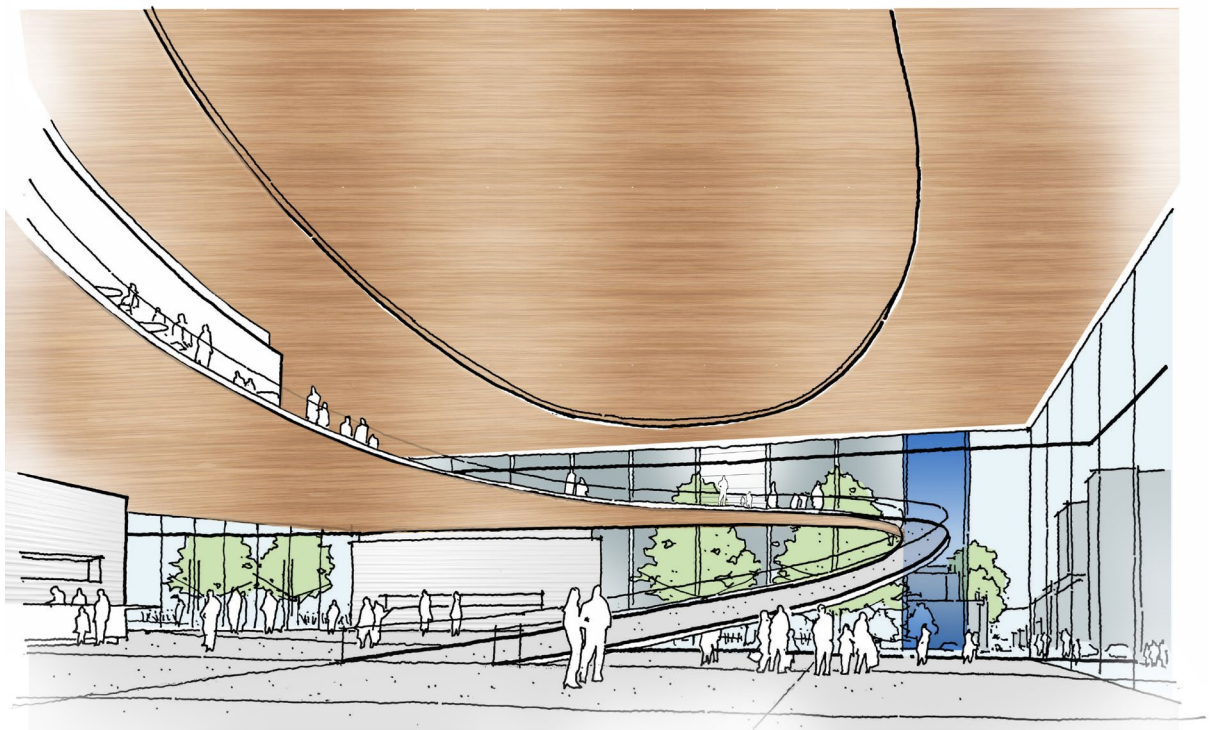
OPTION 4 - LEVEL 08



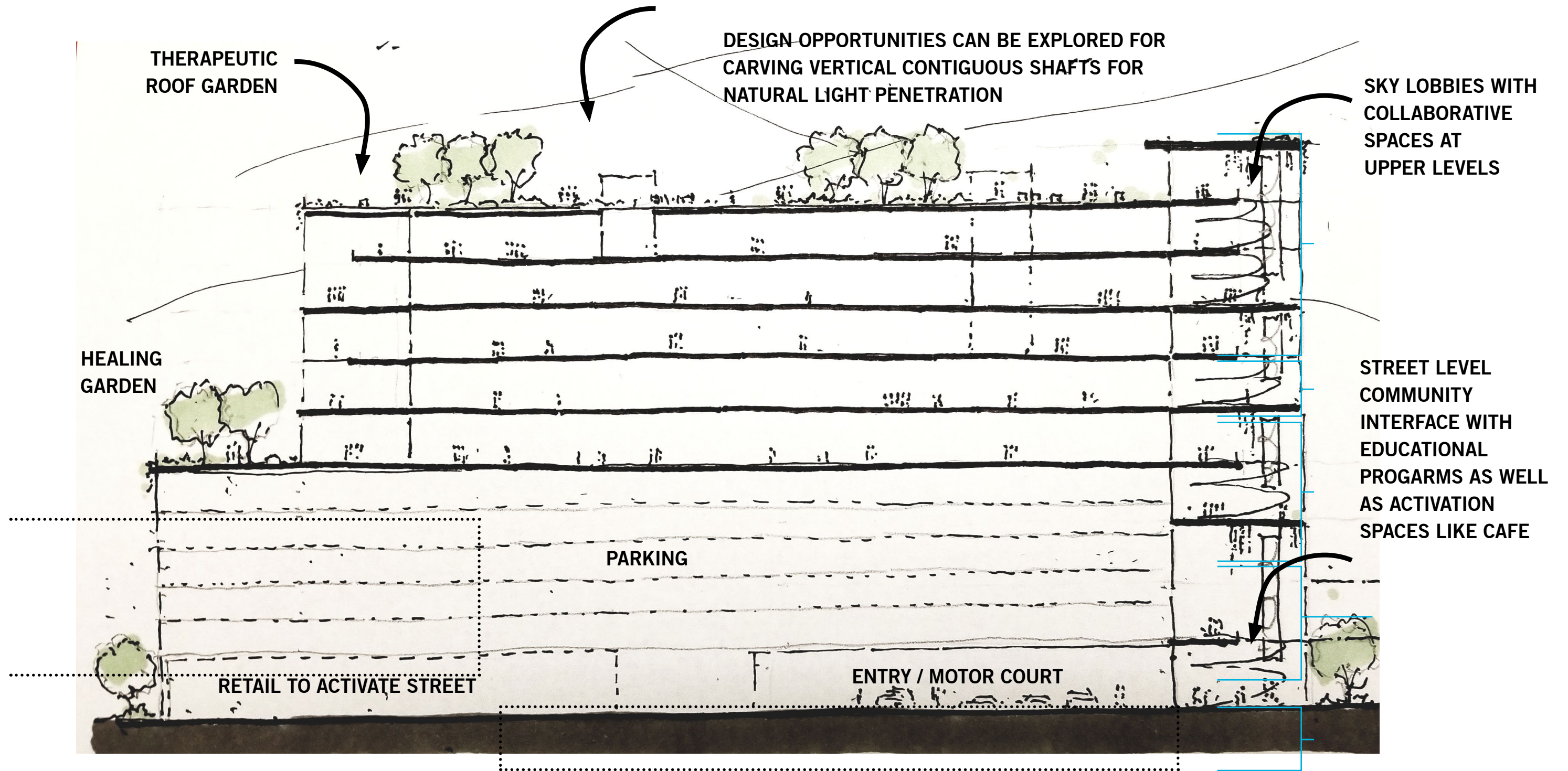
OPTION 4 - LEVEL 09

OPTION 4

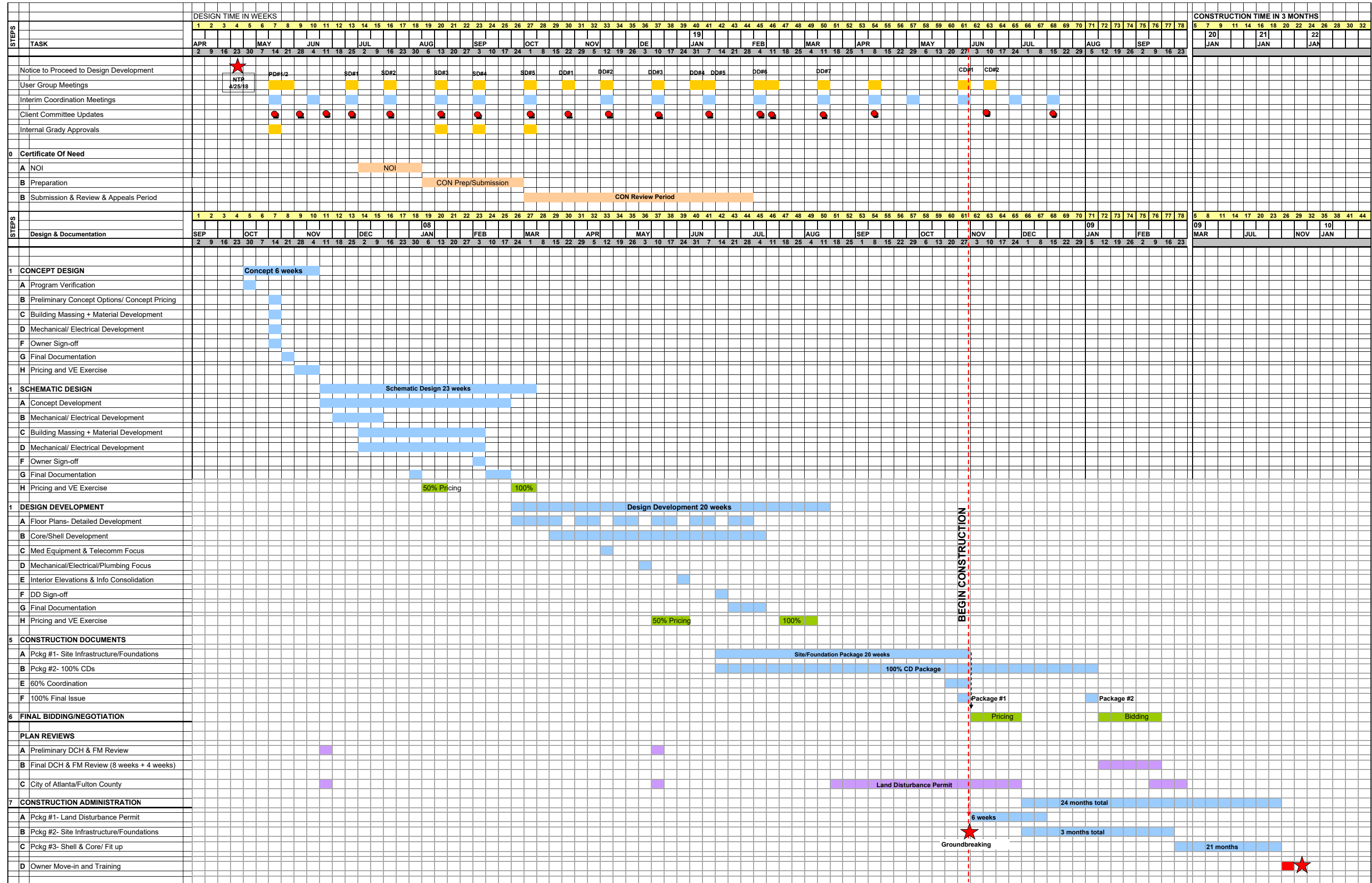




The building vertical stack is woven together along a path the patient takes toward wellness. The building is treated like a great college campus **with collaborative spaces and quiet retreats for reflection** to activate the program from the street to the roof terrace.



SCHEDULE





Columbia University Medical Center, ColumbiaDoctors Midtown, New York, New York

Identify the best practices and conditions that should be applied in order to conduct and deliver a highly successful design assist/design build project.

Best practices of highly successful Design Assist/Design Build projects include:

- Constant and consistent communication between all parties
- Problem solving early and throughout the design phases with the CM and trade partners
- Budget control – ability to work out budget effective solutions to exterior envelope, interior detailing, removing the need for the CM and Subs to be guessing about the design intent
- Schedule control – defined meetings for all parties to review the critical path together
- Enabling early project definition – being able to walk the site together, designers and builders, analyzing the parts and pieces of the project which must get accomplished first

Perkins+Will and the CM partner will organize and participate in a series of design assist work sessions in Schematic Design and Design Development for the Grady Health System Center for Advanced Surgical Services.

Milestones the team will track include, but is not limited to:

- Definition of Design-Assist Systems
- 50% Schematic Design Estimate, 100% Schematic Design Estimate and Budget Resolution
- 50% Design Development Estimate, 100% Design Development Estimate and Budget Resolution
- Ongoing Design-Assist Recommendations including systems definition and drawings for Design Team Review

The process will continue through the Construction Documents phase. There is the expectation that this phase can be shortened due to the collaboration between designers and suppliers. Perkins+Will will also support the CM in CM's documentation of the design assist process, and ensuring the design assist subcontractors remain accountable to the design assist decisions during construction.

EARLY ENGAGEMENT OF DESIGN ASSIST TRADE PARTNERS

Engagement of the Design Assist trade partners needs to occur at the beginning of Schematic Design. This timing enables beneficial collaboration and maximizes the opportunities for cost savings.

ABILITY TO LOCK IN DA PARTNER CONTRACTS/PRICING

Advantages of Design Assist are the direct and real-time collaboration to get to cost-effective and efficient design solutions in a timely manner. Also, critical to success, is the ability to lock in pricing for critical trades as a hedge against an inflationary market.

ACCURATE AND TIMELY COST ESTIMATES

Critical to a successful design process is accurate and timely cost estimate feedback from the Construction Manager. The Owner and the design team are basing decisions upon the CMs cost estimates. The earliest cost estimates tend to be critical to later design phase success.

OPEN, COLLABORATIVE AND RESPECTFUL ENVIRONMENT

The most successful Design Assist/Design Build projects create and foster a collaborative and respectful environment with an open exchange of ideas and information. Collaboration is a leading indicator of a projects success. For this project, it will be measured and tracked for the entire duration of the project. Perkins+Will, and our CM partner will hold quarterly meetings, where the primary agenda item will be communication, collaboration and process improvement. A survey will be issued to the core team members focusing on five key areas. The surveys will be scored and the team will discuss the results. The five key areas will be: *Networking, Cooperation, Coordination, Coalition, and Collaboration.*

Each characteristic of the five areas listed will be scored individually on a scale of 1-10.

If the core team is working well together, the scores of the collaboration model will remain consistent. If the scores begin to trend lower, this is a leading indicator to other challenges that will lie ahead for the project. This tool will be used to detect project challenges early, so the team can identify successful strategies to meet project goals.

	Five Levels of Collaboration and Their Characteristics				
	NETWORKING	COOPERATION	COORDINATION	COALITION	COLLABORATION
Relationship Characteristics	<ul style="list-style-type: none"> • Aware of organization • Loosely defined roles • Little communication • All decisions are made independently 	<ul style="list-style-type: none"> • Provide information to each other • Somewhat defined roles • Formal communication • All decisions are made independently 	<ul style="list-style-type: none"> • Share information and resources • Defined roles • Frequent communication • Some shared decision making 	<ul style="list-style-type: none"> • Share ideas • Share resources • Frequent and prioritized communication • All members have a vote in decision making 	<ul style="list-style-type: none"> • Members belong to one system • Frequent communication characterized by mutual trust • Consensus is reached on all decisions

TARGET VALUE MODEL

The Perkins+Will approach to and experience with Target Value Design is focused on implementing each project's unique definition of value. Grady Health System's defined construction cost of \$92,300,000 for the Center for Advanced Surgical Services and \$28,300,000 for the parking structure are key constraints on the business case for the capital project. This budget is the common denominator for the project's overall definition of value, which will be crafted by the entire team.

Perkins+Will's strategic approach to Target Value Design begins with stating the project cost first, then engaging with the design process. The target budget is then tested against the user group requests for the project and life cycle costs. Schedule also plays a key role, in particular the time and value of money.

Perkins+Will's recent experience with Target Value Design is demonstrated at the University of Virginia, University Hospital Expansion project. Integrating design and construction thinking for a large, complex project, the best design solutions are driven by a collaborative optioneering process – integrating design thinking with constraints like site logistics, phasing, procurement and constructability. For UVA, our team developed an integrated structural/ façade solution for the tower curtainwall. Through early collaboration, we created shop fabricated curtainwall blockouts within the structural steel slab edge detail. This was coordinated between curtainwall and steel and eliminated costly and time consuming layout and fit-up in the field. This wouldn't have been possible without early involvement and an integrated approach.

IMPLEMENTATION OF BUILDING INFORMATION MODELING PROCESSES AND SOFTWARE

Perkins+Will has made a serious commitment to BIM, implementing it on some of the largest healthcare projects in the nation. The use of BIM promotes a more collaborative process, but also forces decisions to be made earlier than in the traditional process. Early decision-making does force careful coordination and input from all disciplines and owner representatives. With the use of AEC cloud technology, Perkins+Will has established a database-centric process for project delivery that enhances the BIM process. This transformational change accelerates integrated design providing all-inclusive collaboration to every project team member via access to a master project database. As each member inputs, develops and revises their portion of the design, the information is visible for cross-referencing by other team members. This expedited discovery of current design information makes highly effective decisions

possible. This integrated collaboration also provides for early detection of conflicts, allowing early detection and resolution of field problems, and facilitates communication between the various trades, translating into time and cost savings.

Since early 2009, Perkins+Will has used private clouds to enhance collaboration and BIM processes. Today, as veterans of AEC cloud technology, Perkins+Will has established a database-centric process for project delivery. This transformational change accelerates integrated design providing all-inclusive collaboration to every project team member via access to a master project database. As each member inputs, develops and revises their portion of the design, the information is visible for cross-referencing by other team members. This expedited discovery of current design information makes highly effective decisions possible.

Advancing the project office / collaborative office concept, Perkins+Will has incorporated it into our cloud to boost its effectiveness. While not a replacement for physical collocation, Perkins+Will's custom cloud technology provides a highly effective means of communicating project information and is more than supplemental. It should also be noted that, unlike physical collocation, the advanced collaborative features of our custom cloud technology do not degrade with larger project teams.

Digitally Collocated

Perkins+Will cloud technology has advanced to allow non-Perkins+Will project team members access to live data. No silos. All team members can collaborate in the cloud.

Database-Centric Workflow

More advanced than the common Revit-Centric or BIM-Centric workflow, it offers thorough, efficient control of data and universal compatibility.

Live-Design-Feedback Loop

One of our newest technologies is GPU rendering. It is 10 to 20 times faster than traditional Intel-based rendering. This speed allows renderings to be created in real-time as the design develops. This greatly shortened feedback allows the designer to explore significantly more design solutions in a shorter period of time.



Baptist Miami Beach, 709 Alton Road Miami Beach, Florida

Identify the practices and the factors that are most likely to impede producing a highly successful project.

INACCURATE COST FEEDBACK

Timely and accurate cost feedback from the General Contractor, the Design Assist trade partners and/or a third party cost estimator is the single biggest factor in a highly successful project that meets the budget and schedule. The Owner, Architect and General Contractor are all making decisions throughout the design phases which are dependent upon accurate cost information. When the cost of the work is not represented accurately, particularly when the cost is underestimated in early phases of design, it requires redesign and redrawing. Given the sophistication of BIM modeling currently used, the design team is constructing a BIM model of the proposed building. That modeling work must be reconstructed when significant changes are required to comply with budget parameters.

AMBIGUOUS DEFINITION OF DECISION MAKERS

Perkins+Will will track owner decisions based on the design team's recommendations. As part of this process, the core project management team will track the decision dates, but also present the implications of these decisions to key stakeholder groups. It would be critical for the Owner and the CM team to execute key tasks in harmony. Grady Health System must establish user teams with the authority to make departmental decisions.

Key decision points will include the following:

- Demonstration of Program Concept
- Sign-off on Adjacencies

- User Sign-off on Departmental Layouts
- User Sign-off on Preliminary Medical Equipment Lists
- Schematic Design Completion, user review and sign off
- DD Departmental Sign-offs
- DD Cost Estimate and Budget Resolution (50% and 100% DD)
- Sign-offs on Medical Equipment Plans
- DD Completion

CUMBERSOME PROCUREMENT REQUIREMENTS

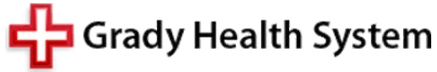
Perkins+Will has worked with a number of public hospital authorities that have a cumbersome procurement process that may take 6 to 8 weeks to implement. This can work against locking in pricing from Design Assist trade partners in a timely manner. This requires an awareness of the procurement requirements and effective communication and management of the schedule to navigate challenging procurement requirements.

TARIFFS AND TRADE WARS

The recent news regarding new tariffs on material and the potential for a trade war with China has already begun to impact material costs, particularly steel and aluminum. For projects that we are currently engaged in design, the Construction Manager and Design Assist partners have notified the Owner and Perkins+Will of imminent cost increases for steel, aluminum and other materials.

Staffing Plan & Staff Credentials

CLIENT TEAM



LEADERSHIP



Jeff Tyner
Managing Principal
Client Point of Contact



Willard Lariscy
Client Advocate



Jim Bynum
Planning Principal

DESIGN + DOCUMENTATIONS



Manuel Cadrecha
Design Principal



Seth Benator
Project Architect



Amy Sickeler
Interior Designer



AJ Hobbs
Operational Planner

CONSULTANTS

Newcomb & Boyd
MEP & Telecomm

R. Powell & Associates
Newcomb & Boyd
Subconsultant

Eberly & Associates
Civil

Uzun+Case
Structural

Costing Services Group
Cost Estimator

Hendrick
FF&E

Camacho
Food Service

**Strategic Hospital
Resources**
Medical Equipment

PDS America
ADA

Genesis Planning
Acoustics & Vibration

CarusoDrye
Wayfinding

WJE
Water Proofing

VDA
Elevators

St. Onge
Materials Management

LEADING THROUGH COLLABORATION, CREATIVITY, AND CONTINUITY

Perkins+Will has assembled a focused team of individuals committed to the success of your project. Our team embodies a spirit of interdisciplinary curiosity and creativity to envision a unique state-of-the-art facility.

Organized in three collaborative groups: Leadership, Design and Documentation, and Innovation, our team will be hands-on for the duration of the project.

Collaboration

As an integrated team, we work across disciplines from the start of planning through post-occupancy. Bringing cross-disciplinary thinking to each stage of the project pushes innovation, drives efficiency, and integrates thought-leadership throughout every aspect of the project. By not working in silos, we can deliver a measurably better project more efficiently while responding to the nuances of your user and facility requirements.

Creativity

We will leverage the best practices and expertise of our Atlanta-based healthcare leadership, our practice research team, and a range of internal specialists across each phase of the project. By integrating clinical expertise, equipment planning, sustainability research, and evidence-based design concepts, we consistently deliver uniquely transformative projects that respond to the context-specific requirements of our clients within a highly efficient delivery model.

Continuity

Creativity requires a commitment to continuity. Not only has our core team worked together for years on complex projects regionally and nationally, but we keep these team members in place throughout the project. Our commitment to team continuity yields higher quality performance, efficiency in project delivery, and greater confidence among users and project stakeholders.

LEADERSHIP: PARTNERING FOR SUCCESS

Jeff Tyner, Managing Principal and your Point of Contact, and Jim Bynum, Planning Principal, will provide oversight, strategic decision making, and day-to-day leadership of your project. Jeff is committed to your project for its full duration, and will be the day-to-day client contact. Willard Lariscy will serve as your Client Advocate, ensuring that your expectations for our team are being met.

Jeff and Jim have delivered signature projects together across the region and have the ability to leverage the complete expertise of the Perkins+Will organization to meet Grady's transformation goals. This tested partnership ensures responsive service, efficient management of project resources, and the ability to deliver within an expedited schedule. Together, they have a reputation for exceeding expectations, leveraging expertise when and where needed, and executing the work to achieve our clients' project aspirations.

DESIGN + DOCUMENTATION: IMPLEMENTING THE VISION

They will ensure the delivery of a complete and comprehensive set of documents which support the design vision, budget, and schedule. The team's depth of experience delivering technically complex projects with similar programmatic requirements will allow them to anticipate challenges and proactively deliver innovative design solutions.

A diversity of ideas brought together in a diverse and committed team enhances creativity and encourages the search for information and perspectives that lead to better problem-solving. When people come together from diverse backgrounds and areas of expertise to solve problems in groups, they bring different perspectives and insights that go beyond the boundaries of traditional expectations. We have assembled such a team for this Grady project.

Our innovation team will bring together their perspectives of clinical environments, public spaces, and support facilities to help Grady meet its strategic goals. Together, this innovative team will identify elements within the building that will create a top-tier healthcare facility, and explore ways for the facility to grow and expand to make the Grady Center for Advanced Surgical Services a destination.

CONSULTANT TEAM

Joining the Perkins+Will team will be key consultants selected because of their relevant experience with the programming, planning, and design of healthcare facilities similar to your project, as well as their prior working relationship with Perkins+Will and the Grady Health System.

CONSULTANT	TEAM MEMBERS			
Newcomb & Boyd MEP & Telecomm	Chris Rousseau Partner-in-Charge	Juli Johnson Project Manager	Kidane Abebe Mechanical Engineer	
	Matt Eason Electrical Engineer	Dennis Connelly Plumbing Designer	Mark Rezagholizadeh Fire Protection Designer	
	Igor Shvets Communications Consultant			
R. Powell & Associates Newcomb & Boyd Subconsultant	Roosevelt Powell President	Kevin Champion Electrical Engineer		
Eberly & Associates Civil	Brian Brumfield Principal of Healthcare Facilities			Wesley Reed Project Manager / Civil Engineer
Uzun+Case Structural	Rob Weilacher Principal	James Jones Principal	Jeff Milheizler Associate Principal	
	Stephanie Glien Senior Associate			
Costing Services Group Cost Estimator	R. Brett Withers Senior Cost Analyst	Burt Jenkins Senior Cost Analyst	James Greiner Senior Cost Analyst	
Hendrick FF&E	Jennifer Treter Principal-in-Charge	Nancy Greene Boyer Project Director	Felicia Arfaoui Project Designer	
	Alecia Adair-Foltz FF&E Specialist	Alexus Dickey Designer		
Camacho Food Service	James Camacho President	Kip Serfozo Managing Director		
Strategic Hospital Resources Medical Equipment	Debbie Heitzman Project Director / Medical Equipment Planner	Angela Nichols Medical Equipment Planner		
PDS America ADA	Kenneth Barry Bonifay President & Owner	Michael Allen Senior Accessibility Consultant		
Genesis Planning Acoustics & Vibration	Richard Brink Director, Information Communication Technologies & Acoustics	Brian Hancock Senior Consultant	Nishant Sankhe Consultant	
CarusoDrye Wayfinding	Mark Drye Principal			
WJE Water Proofing	Fiona Aldous Principal			
Van Deusen & Associates Elevators	Ken Donner Elevator Specialist			
St. Onge Materials Management	David Palmateer Director, Healthcare Service	Sean O'Neill Principal, Life Sciences & Healthcare Service	Darren Henkel Project Manager	
	Chabi Mathur Vertical Transport Senior Project Manager			

JEFF TYNER, AIA, LEED AP® LEAN BLACK BELT
 MANAGING PRINCIPAL, CLIENT POINT OF CONTACT



Jeff is our most experienced principal managing these types of projects and prides himself on reducing project risks.

Jeff's 29 year architectural career has been focused on healthcare architecture. He has led many of Perkins+Will's significant Healthcare projects. His experience and expertise separates him from his peers. Jeff enjoys leading a project from its early master planning / programming stages through its project ribbon cutting. His continuity of experience through all phases of the design and construction process make him invaluable to the clients searching for realistic solutions in the current healthcare environment. His ability to listen and communicate well with the owner and their staff, as well as the General Contractor, makes him an invaluable Managing Principal for any project.

EDUCATION

Bachelor of Architecture,
 Auburn University

REGISTRATIONS

Architect: Alabama
 Lean Black Belt

PROFESSIONAL AFFILIATIONS

LEED® 2.0 Accredited Green
 Building Professional
 Georgia Hospital Association, Member
 American Institute of Architects, Member
 National Council of Architectural Records Board, Member

RELEVANT EXPERIENCE

Medical University of South Carolina

Shawn Jenkins Women's and Children's Hospital
 Charleston, South Carolina

Piedmont Newnan Hospital

Replacement Hospital
 Newnan, Georgia

Gwinnett Medical Center

155 Bed Patient Tower Expansion & Lobby Addition
 Surgery Renovation
 Open Heart Addition
 Women's Pavilion Expansion
 Surgical OR Consolidation Study
 Emergency Department Renovation
 Lawrenceville, Georgia

Cabell-Huntington Hospital

Surgery Addition, Patient Tower Addition
 Hoops Family Children's Hospital
 Huntington, West Virginia

Joan Glancy Hospital

Replacement Hospital
 Lawrenceville, Georgia

Mercy Hospital Northwest Arkansas

Replacement Facility
 Rogers, Arkansas

Southeast Georgia Regional

Medical Center

Surgery, ED, Patient Tower Addition
 Brunswick, Georgia

Children's Healthcare of Atlanta (CHOA)

Over 30 New and Renovation Projects
 Atlanta, Georgia

WILLARD LARISCY, AIA, LEED® AP BD+C
CLIENT ADVOCATE



Willard will serve as your Client Advocate, ensuring that your expectations for our team are being met.

As Principal, Willard is responsible for planning, designing and delivering some of the firm's largest and most complex projects. With extensive experience in healthcare, education and corporate office projects, Willard has achieved a 27 year track record of successfully leading clients and multidisciplinary design teams. Willard's experience spans the range of healthcare project types, from academic medical centers, to community hospitals, as well as international projects. Professional collaboration, innovative project delivery, and a sense of humor are the standard in Willard's work.

EDUCATION

Master of Architecture,
Georgia Institute of Technology

Bachelor of Science,
Georgia Institute of Technology

REGISTRATIONS

Architect: Georgia

PROFESSIONAL AFFILIATIONS

American Institute of Architects, Member

LEED® Accredited Professional

Atlanta Rotary Club

Professional Advisory Board - College of Architecture,
Georgia Institute of Technology

Corporate Council Host Committee - The Georgia Nature
Conservancy

RELEVANT EXPERIENCE

Tift Regional Medical Center

Emergency Department and Bed Tower Expansion and
Renovation

Tifton Physician's Center Medical Office Building

Physician Tenant Suites

Dietary Services Renovation

Lobby and Solarium Addition

Inpatient Rehabilitation Floor Renovation

Tifton, Georgia

Piedmont Newnan Hospital

Replacement Medical Center

Newnan, Georgia

Lexington Medical Center

Master Plan

Preoperative Services Expansion

North Patient Tower Addition

West Columbia, South Carolina

Saint Joseph's Hospital

South Expansion

Atlanta, Georgia

Mercy Health System of Northwest Arkansas

Operational Programming and Masterplan

Replacement Hospital, MOB

Rogers, Arkansas

Flagler Hospital

Flagler Imaging Center

St. Augustine, Florida

Tift Oncology Center

Medical Oncology Addition

Tifton, Georgia

JIM BYNUM, LEED AP®
PLANNING PRINCIPAL



Jim will help the Grady Center for Advanced Surgical Services create a facility that meets both current and long-term requirements, enhancing the value of the built asset and enabling future flexibility.

Jim Bynum has over 30 years of professional experience as an architect and healthcare planner. As a managing principal and Healthcare Practice Leader for the Southeast at Perkins+Will, Jim has directed or participated in some of Perkins+Will's largest and most complex projects. He has a reputation for planning innovative forward looking healthcare spaces and generating solutions that support client's strategic goals. Jim's experience includes academic medical centers, children's hospitals, cancer centers, small hospitals, community hospitals and international healthcare projects.

EDUCATION

Master of Architecture,
Bachelor of Architecture,
Georgia Institute of Technology

REGISTRATIONS

Architect: Georgia Registration No: 7549

PROFESSIONAL AFFILIATIONS

LEED® 2.0 Accredited Green Building Professional
United States Green Building Council
ASHE, Member

RELEVANT EXPERIENCE

UHealth Gables

The Lennar Foundation Medical Center
Coral Gables, Florida

University of Virginia Health System

Bed Tower Expansion
Charlottesville, Virginia

Duke University Medical Center

Duke Medicine Pavilion Addition
Durham, North Carolina

SoLe Mia

Ambulatory Surgery Center
Programming
Miami, Florida

Valley Health System

Winchester Medical Center
Bed Tower Addition
Winchester, Virginia

Jackson Health System

100-Bed Greenfield Hospital, West Campus
Doral, Florida

West Virginia University

Clinical Pharmacological Research Center
Morgantown, West Virginia

Cabell Huntington Hospital

Campus/Facility Restoration
Huntington, West Virginia

Medical University of South Carolina

Shawn Jenkins Children's Hospital
Charleston, South Carolina

MANUEL CADRECHA, AIA, LEED AP® BD+C
DESIGN PRINCIPAL



Manuel is a creative designer that will work with your existing context to develop an impactful but appropriate solution.

As Design Director for the Atlanta office, Manuel's creative solutions have been recognized with numerous regional, national and international design awards over a 35-year career. Manuel's design for the CDC National Center for Environmental Health achieved a LEED Gold Certification, the First Federal Government High-Performance Laboratory to achieve that distinction. Manuel is recognized as a strong, agile designer and a successful consensus builder, creating a unified design tone for each project. An ardent advocate for interdisciplinary design, Manuel has led the firm's Interdisciplinary Design Initiative. His Darden Headquarters Building was awarded an AIA Design Excellence Award and was noted for its successful integration of interdisciplinary design. He is a visiting design critic at the Georgia Institute of Technology and serves on both the curriculum advisory board and the alumni advisory board. Manuel has also served on the board of the Latin American Association, the St. Joseph's Mercy Care Board and the Cultural Diversity Board of Atlanta's High Museum of Art. Manuel serves on the firm's Board of Directors.

EDUCATION

Master of Architecture, Bachelor of Architecture,
Georgia Institute of Technology

REGISTRATIONS

Architect: Georgia
Interior Designer: Georgia

PROFESSIONAL AFFILIATIONS

American Institute of Architects, Member
Leadership in Energy & Environmental Design (LEED®)
Accredited Professional
International Interior Design Association
Georgia Institute of Technology, College of Architecture,
Visiting Design Critic

RELEVANT EXPERIENCE

UHealth Gables

The Lennar Foundation Medical Center
Coral Gables, Florida

Duke Medicine Pavilion

Durham, North Carolina

Mayo Clinic

Cannaday Building
Replacement Hospital
Major Additions and Renovations
Jacksonville, Florida

Dallas Proton Treatment Center

Advanced Particle Therapy
Clinical Partner: University of Texas Southwestern
Dallas, Texas

Gwinnett Medical Center

Replacement Hospital
Women's Pavilion
Lawrenceville, Georgia

Saint Joseph's Hospital of Atlanta

Stella Maris Outpatient Center
Atlanta, Georgia

Sarasota Memorial Hospital

Sarasota, Florida

Shands Jacksonville Medical Center

East Addition, ICU/CCU
Jacksonville, Florida

University Hospital

Augusta, Georgia

SETH BENATOR, AIA, LEED AP®, LEAN BLACK BELT
PROJECT ARCHITECT



Experience and knowledge are the keys to solving issues on a complex projects. Seth will share his strength for both on your project to ensure success.

Seth Benator is a registered architect with over 21 years of experience with Perkins+Will. Seth as focused his career on healthcare design while building his knowledge and experience in contract documentation, code and product research, design development, multidiscipline coordination, interior renovations, interior design, master planning and contract administration.

EDUCATION

Master of Architecture,
Bachelor of Science in Architecture,
Georgia Institute of Technology

Ecole d'Architecture Tolbiaq Paris

REGISTRATIONS

Architect: Georgia
Lean Black Belt

PROFESSIONAL AFFILIATIONS

LEED® 2.0 Accredited Green Building Professional

RELEVANT EXPERIENCE

UHealth Gables

The Lennar Foundation Medical Center
Coral Gables, Florida

Mayo Clinic Jacksonville

Multiple Projects Including: Master Planning, Replacement Hospital-Master Planning, Heart Center, Pharmacy, Radiology, Neurodiagnostics, Outpatient Dialysis Renovation, St. Luke's ICU
Jacksonville, Florida

Piedmont Newnan Hospital

Outpatient Women's Imaging Center
Newnan, Georgia

Medical University of South Carolina

Shawn Jenkins Children's Hospital & Women's Pavilion
Master Planning, PICU, NICU, Pharmacy, Radiology, Surgery, Women's Services, Cardiac Clinic
Charleston, South Carolina

University Hospital McDuffie

Multiple Project Including: Surgical Center, Endoscopy Suite, Clinical Support, Emergency Department, Nursing Unit, Energy Plant
Thomson, Georgia

South Georgia Medical Center

Multiple Projects Including: Ambulatory Surgery Center
Valdosta, Georgia

WellStar Cobb Hospital

Lobby Additions and Renovations
Surgery Additions and Renovations
Central Energy Plant
Austell, Georgia

AMY SICKELER, RID, LEED AP®
INTERIOR DESIGNER



Amy is the Atlanta Healthcare Interiors Practice Leader. She has spent her career creating innovative, healing places. Her talent is a gift for every project she touches. We cannot wait to see how she touches yours.

Amy is the Director of Design for the Atlanta office's interiors department as well as the Atlanta office Healthcare Interiors Practice Leader. Her experience includes programming, space planning, development of facilities standards, interior design, construction documentation, furniture and equipment inventory, furniture procurement and selection, research, color and design theory. Focusing on hospitals and clinics but also touching other market sectors, she has dedicated her career to the design of innovative healing spaces and has worked to provide healthy buildings and interiors for her diverse clients. Providing a broad knowledge of healthy work place theories to many building types brings depth to her Healthcare practice.

EDUCATION

Bachelor of Science in Industrial Design & Environmental Space Design, Ohio State University

REGISTRATIONS

Registered Interior Designer: Georgia Leadership in Energy & Environmental Design (LEED®) Accredited Professional NCIDQ 29552
AAHID

PROFESSIONAL AFFILIATIONS

Industrial Design Association of America (IDSA), Professional Member
National Council of Interior Design Qualifications (NCIDQ)
American Academy of Health Care Interior Design (AAHID)

RELEVANT EXPERIENCE

UHealth Gables

The Lennar Foundation Medical Center
Coral Gables, Florida

Mayo Clinic - Jacksonville

Replacement Hospital
Major Additions and Renovations
Patient Tower Expansion
Simulation Center
Jacksonville, Florida

University of Miami

Miller School of Medicine
Medical Practice Building and Replacement Hospital
Miami, Florida

Piedmont Newnan

Replacement Hospital
Newnan, Georgia

Halifax Medical Center

Replacement Emergency Department Bed Tower
Daytona Beach, Florida

Duke University School of Medicine

Duke Medicine Pavilion
Durham, North Carolina

Mercy Hospital Northwest Arkansas

Replacement Facility
Rogers, Arkansas

Lexington Medical Center

Clinical Services Expansion
West Columbia, South Carolina

University of Alabama in Birmingham

University Hospital
Birmingham, Alabama

AJ HOBBS, MS, LEAN BLACK BELT, SIX SIGMA GREEN BELT OPERATIONAL PLANNER



Lean is more than a buzzword for AJ. As an operational planner, she will help establish target goals, develop strategies to meet these goals and then measure the results.

AJ is an industrial engineer passionate about designing systems that support physical and cognitive tasks in the healthcare environment. She integrates the design of operations and facilities to improve the health and the experience of care while increasing value.

AJ plans and improves complex systems by drawing from fields including management, logic, statistics, and psychology. AJ is experienced in human factors and quality management methods. She has led a wide array of improvement projects with measurable results including increased time efficiency, reduced costs, increased patient and staff satisfaction, and better health outcomes.

EDUCATION

Master of Science in Industrial Engineering,
Purdue University

Bachelor of Science in Industrial Engineering,
Clemson University

REGISTRATIONS

Lean Black Belt
Six Sigma Green Belt
Simio Training, Level 2
Institute for Healthcare Improvement Open School
Certificate in Quality & Safety
Just Culture Managers Training

PROFESSIONAL AFFILIATIONS

Alpha Pi Mu - Industrial Engineering Honor Society, Member
Institute for Industrial and Systems Engineers, Member
Society for Health Systems, Member
Institute for Healthcare Improvement Open School, Member
Human Factors and Ergonomics Society, Member
National Association for Healthcare Quality, Member

RELEVANT EXPERIENCE

The Ohio State University

Ambulatory Care Center
Columbus, Ohio

Tift Regional Medical Center

Inpatient and ED Expansion and Renovation
Tifton, Georgia

North Georgia Medical Center Barrow

ED Renovation and Expansion
Winder, Georgia

Miami Transplant Institute

Clinic Renovation and Expansion
Miami, Florida

Jackson Health System

Emergency Department Simulation
Miami, Florida

UNC Rex Healthcare

Holly Springs Hospital
Raleigh, North Carolina

Jackson Health System

Ambulatory Care Center
Miami, Florida

Texas Oncology-Forth Worth

Pre-and Post-Occupancy Evaluation
Fort Worth, Texas

American Hospital Dubai

Master Facilities Planning
Dubai, United Arab Emirates

Peninsula Regional Medical Center

Strategic and Operational Forecasting
Salisbury, Maryland

CHRIS ROUSSEAU, PE, LEED AP®

PARTNER-IN-CHARGE MEPFP | NEWCOMB & BOYD



Chris has over 30 years of mechanical engineering experience in the design and construction industry. He has significant expertise with large, complex health care facilities. Chris has had mechanical engineering, project management and partner-in-charge responsibilities for over 550 health care projects, which include over 47 million square feet of building space. In addition to working with renowned architecture, engineering and construction firms, he serves on health care regulatory committees and has presented to industry groups on a variety of mechanical engineering topics.

EDUCATION

Bachelor of Mechanical Engineering,
Georgia Institute of Technology

REGISTRATIONS

Professional Engineer: Georgia

RELEVANT EXPERIENCE

Grady Memorial Hospital

Center for Advanced Surgical
Services Programming;
Emergency Department Addition
& Renovation
Atlanta, Georgia

Duke University Medical Center

North Pavilion
Durham, North Carolina

Children's Healthcare of Atlanta

Center for Advanced Pediatrics
Atlanta, Georgia

Houston Medical Center

Cancer Clinic
Warner Robins, Georgia

Emory University Hospital

Perioperative Expansion
Atlanta, Georgia

JULI JOHNSON, PE, LEED AP®

PROJECT MANAGER MEPFP | NEWCOMB & BOYD



Juli has 13 years of experience in mechanical system design and project management for new and renovated projects, particularly in the health care industry. She has been responsible for the project management and mechanical engineering of more than 50 projects.

EDUCATION

Bachelor of Science,
Architectural Engineering,
Milwaukee School of Engineering

REGISTRATIONS

Professional Engineer: Georgia

RELEVANT EXPERIENCE

Grady Memorial Hospital

Center for Advanced Surgical
Services Programming;
Emergency Department Addition
& Renovation;
Atlanta Women's & Infant's Center
Atlanta, Georgia

Veterans Affairs Medical Center

Urgent Care Expansion
Atlanta, Georgia

Roosevelt Warm Springs Institute for Rehabilitation Renovation

Augusta, Georgia

Piedmont Athens Regional

Patient Tower
Athens, Georgia

WellStar Cobb Hospital

North Tower Expansion
Austell, Georgia

Emory University Hospital

Southeast Corner Addition Renovation
Atlanta, Georgia

KIDANE ABEBE, PE, LEED AP® BD+C
MECHANICAL ENGINEER | NEWCOMB & BOYD



Kidane has 13 years of experience in the design of mechanical systems. His responsibilities have included project management and the design of more than 60 projects, including those for health care facilities.

EDUCATION

Bachelor of Mechanical Engineering,
Dalhousie University,
Halifax, Nova Scotia, Canada

REGISTRATIONS

Professional Engineer: Georgia

RELEVANT EXPERIENCE

Grady Memorial Hospital

Center for Advanced Surgical
Services Programming;
Emergency Department Addition
& Renovation;
Atlanta Women's & Infant's Center
Atlanta, Georgia

Grady Health System

Ambulatory Center Conceptual Design
Atlanta, Georgia

Veterans Affairs Medical Center

Urgent Care Expansion
Atlanta, Georgia

Houston Medical Center

Cancer Clinic
Warner Robins, Georgia

Emory University Hospital

ICU Renovation
Atlanta, Georgia

MATT EASON, PE, LEED AP®
ELECTRICAL ENGINEER | NEWCOMB & BOYD



Matt has 15 years of electrical engineering design experience for institutional projects. Matt has notable experience in the electrical engineering design of health care facilities, including more than 100 new and renovated projects.

EDUCATION

Bachelor of Engineering,
Georgia Institute of Technology

REGISTRATIONS

Professional Engineer: Georgia
LEED AP®

RELEVANT EXPERIENCE

Grady Memorial Hospital

Center for Advanced Surgical
Services Programming;
Emergency Department Addition
& Renovation;
Marcus Stroke & Neuroscience Center
Atlanta, Georgia

Emory at Smyrna

Renovation & Addition
Smyrna, Georgia

Southeast Georgia Health System

Miriam & Hugh Nunnally Maternity
Care Center
Brunswick, Georgia

Health Management Associates, Inc.

Clearview Regional Medical Center
Monroe, Georgia

WellStar Cobb Hospital

North Tower Renovation
Austell, Georgia

DENNIS CONNELLY, CPD

PLUMBING DESIGNER | NEWCOMB & BOYD



Dennis has over 30 years of experience in the design of plumbing systems and project management. His experience covers the range of commercial and institutional facilities, including campuses for health care clients. Dennis has been published in the areas of pure water system design and high-rise plumbing. He has been responsible for the plumbing design of more than 530 projects.

EDUCATION

Associate in Technologies,
Drafting Technology,
Pensacola Junior College

RELEVANT EXPERIENCE

Grady Memorial Hospital
Center for Advanced Surgical
Services Programming;
Emergency Department Addition
& Renovation
Atlanta, Georgia

Emory Healthcare
Ambulatory Surgery Center
Dunwoody, Georgia

Duke University Medical Center
North Pavilion
Durham, North Carolina

North Fulton Regional Hospital
Addition & Renovations
Roswell, Georgia

The Emory Clinic at 1525
General Internal Medicine
Atlanta, Georgia

MARK REZAGHOLIZADEH

FIRE PROTECTION DESIGNER | NEWCOMB & BOYD



Mark has over 30 years of fire protection engineering experience and has designed fire protection systems on more than 350 projects for both public and private sector clients, including health care facilities.

EDUCATION

Bachelor of Mechanical
Engineering Technology,
Southern Polytechnic State University

RELEVANT EXPERIENCE

Grady Memorial Hospital
Center for Advanced Surgical
Services Programming;
Emergency Department Addition
& Renovation;
Women's & Infant's Center;
Marcus Stroke & Neuroscience Center
Atlanta, Georgia

Grady Health System
Ambulatory Center Conceptual Design
Atlanta, Georgia

**Tidelands Georgetown
Memorial Hospital**
Surgical Tower Expansion
Georgetown, South Carolina

Emory University Hospital
Perioperative Expansion
Atlanta, Georgia

Duke University
Student Health & Wellness Center
Durham, North Carolina

IGOR SHVETS, RCDD, LEED AP®

COMMUNICATIONS CONSULTANT | NEWCOMB & BOYD



With 8 years of experience designing communications systems, Igor's design experience encompasses more than 70 projects, including those for health care facilities.

EDUCATION

Bachelor of Electrical Engineering Technology,
Southern Polytechnic State University

REGISTRATIONS

Registered Communications
Distribution Designer (RCDD)

RELEVANT EXPERIENCE**Grady Memorial Hospital**

Center for Advanced Surgical Services Programming;
Emergency Department;
Marcus Stroke & Neuroscience Center
Atlanta, Georgia

Grady Health System

Ambulatory Center Conceptual Design
Atlanta, Georgia

Tidelands Georgetown**Memorial Hospital**

Surgical Tower Expansion
Georgetown, South Carolina

Emory University Hospital

Perioperative Expansion
Atlanta, Georgia

BRIAN BRUMFIELD, PE, LEED AP®

PRINCIPAL OF HEALTHCARE FACILITIES | EBERLY & ASSOCIATES



For over 20 years Brian has been designing sites for existing and new healthcare and medical facilities. His experience spans design of new and renovations on multi-million dollar hospitals to medical and dental clinics to medical office centers. He has performed peer review and value engineering studies for Medical Facilities for U.S. Army Corps of Engineers. Brian has considerable expertise in design issues involving civil site designs. His clients appreciate his genuine understanding of their industry and how engineering design impacts the success of their project.

EDUCATION

Bachelor of Civil Engineering,
Georgia Institute of Technology

REGISTRATIONS

Professional Engineer in the state of Georgia, Tennessee, Mississippi, Alabama, Virginia, Kentucky and Oklahoma

RELEVANT EXPERIENCE**Grady Health System****Center for Advanced Surgical Services**

Programming & Planning
Atlanta, Georgia

Veteran's Administration

Outpatient Clinic
Decatur, Georgia

Martin Army Community Replacement Hospital

Ft. Benning, Georgia

Southern Regional Medical Center

Ambulatory Surgery Addition
Emergency Room Addition
Master Plan
Clayton County, Georgia

Northeast Georgia Medical Center

Imaging Center
North Patient Tower
Cafeteria Garden
South Hall Campus
Gainesville, Georgia

WESLEY REED, PE

PROJECT MANAGER/CIVIL ENGINEER | EBERLY & ASSOCIATES



Wesley serves as a senior project manager for Eberly & Associates for the firm's growing healthcare market sector. He is an effective project manager because he uses a collaborative approach when working with all team members. Wesley is responsible for the day-to-day design activities such as site layout, grading, earthwork balancing, utility design, utility profiles, and erosion control plans.

EDUCATION

Bachelor of Civil
Engineering Technology,
Georgia Southern University

REGISTRATIONS

Professional Engineer: 039467

RELEVANT EXPERIENCE

Grady Health System
Center for Advanced Surgical Services
Programming & Planning
Atlanta, Georgia

Piedmont Fayette Hospital
Medical Office Building
Fayetteville, Georgia

Northside-Duke Center Point Medical
Office Building
Parking Deck
Sandy Springs, Georgia

CDC Building 107
Atlanta, Georgia

Somerby Peachtree City
Phase I
Phase II
Peachtree City, Georgia

ROB WEILACHER, PE, SE, LEED AP®, BD+C

PRINCIPAL | UZUN + CASE



Rob started his career in design in 1989 and has experience in diverse areas from healthcare to office buildings, aviation, hospitality, and higher education. He has worked well with numerous clients and maintains an extensive knowledge of sustainability design.

EDUCATION

Bachelor of Engineering,
Master of Engineering
Georgia Institute of Technology

REGISTRATIONS

Professional Engineer: Georgia
Structural Engineer: Illinois

RELEVANT EXPERIENCE

Grady Hospital
Emergency Department Expansion
Atlanta, Georgia

Northeast Georgia Medical System
Braselton Hospital
Braselton, Georgia

Piedmont West Medical
Office Building
Parking Deck
Atlanta, Georgia

Warm Springs Hospital Renovation
Warm Springs, Georgia

Kaiser Permanente
Southwood Medical Office Building
Jonesboro, Georgia

Emory Midtown Hospital
ICU Renovation & Expansion
Atlanta, Georgia

JAMES JONES, PE

PRINCIPAL | UZUN + CASE



James has more than 20 years of experience in structural design, with a focus on healthcare and research facilities. James is a true team player whose positive attitude is an inspiration for clients and co-workers alike.

EDUCATION

Bachelor of Mechanical Engineering,
Auburn University

Master of Civil Engineering,
Georgia Institute of Technology

REGISTRATIONS

Professional Engineer:
GA, FL, TN, AL

RELEVANT EXPERIENCE**Grady Hospital**

GI/GU Renovations
Atlanta, Georgia

Piedmont Hospital

Master Facility Project
Atlanta, Georgia

Northeast Georgia Medical System

Braselton Hospital
Medical Office Building
Braselton, Georgia

Southcrest Medical

Office Buildings 100 & 200
Stockbridge, Georgia

Mercy Medical

Office Building
Charlotte, North Carolina

Pineville Medical

Office Building
Charlotte, North Carolina

JEFF MILHEIZLER, PE

ASSOCIATE PRINCIPAL | UZUN + CASE



Since starting with Uzun+Case in 2000, Jeff has been project manager on numerous healthcare, institutional, commercial, and residential projects. His experience includes both new construction and renovations / additions to existing structures.

EDUCATION

Bachelor of Civil Engineering,
Duke University

Master of Structural Engineering,
Stanford University

REGISTRATIONS

Professional Engineer: Georgia

RELEVANT EXPERIENCE**Piedmont Hospital**

Master Facility Project
Atlanta, Georgia

Northeast Georgia Medical System

Braselton Hospital
Medical Office Building
Braselton, Georgia

Ridgeview Institute

Inpatient Building
Smyrna, Georgia

Previous Experience

Healthcare is in the midst of change. Congress is mandating it, patients and families are demanding it, insurers are insisting on it and providers are pleading for it. Few would dispute the need for substantive change to occur in determining: who has access to healthcare, what are the funding mechanisms, how to incentivize everyone to lead healthier lives, where and how we interact with our provider given the electronic modes now available. And yet, fundamental to the delivery of healthcare—even at the most primary level—will continue to be the inescapable: face to face – provider and patient – one on one.

The cornerstone of this interaction is The Clinic—where patient and physician meet and where dialogue, diagnosis, education, guidance and intervention occur. Each Clinic designed and constructed today may be organized, staffed, equipped, and sited differently but still needs to be grounded in this personal interaction between the patients and their provider.

This is where the rubber hits the road so to speak. This is where the experience of the Clinic needs to advocate this interaction by providing the facility and spaces that the staff, patients and doctors will utilize.

These projects represent a cross-section of the healthcare expertise of the Perkins+Will healthcare practice, centered in our Atlanta Office. We chose them as they illustrate creativity in architectural design to fit into the contexts in which they are embedded. They represent a diversity of forms but with a common goal to advance quality care, enable higher efficiencies, and deliver designs that positively influence patient outcomes. As a set, these projects showcase the depth of our team's expertise and their breadth of capability as they respond uniquely to the goals and aspirations of a diversity of healthcare institutions.



UHEALTH GABLES
THE LENNAR FOUNDATION MEDICAL CENTER



MAYO CLINIC
MAYO DESTINATION MEDICAL BUILDING



JACKSON HEALTH SYSTEM
JOSÉ MILTON MEMORIAL HOSPITAL

AMBULATORY CARE CLIENTS

**Abbott Northwestern Hospital
Center for Outpatient Care**
Edina, Minnesota

**American Hospital Dubai
Outpatient Administration Building**
Dubai, United Arab Emirates

**Anne Arundel Medical Center
Ambulatory Services Pavilion**
Annapolis, Maryland

Arlington Free Clinic
Arlington, Virginia

Capital Health Surgical Centre
Abuja, Nigeria

CARTI Cancer Center
Little Rock, Arkansas

**Cedars-Sinai Medical Center
Ambulatory Care Center**
Los Angeles, California

Centro Internacional de Medicina
Puebla, Mexico

Clinica Medica Lomas Altas
Mexico City, Mexico

**Columbia University Medical Center
ColumbiaDoctors Midtown**
New York, New York

**Community of Hope
Conway Health and Resource Center**
Washington, DC

**East Carolina University
East Carolina Heart Institute**
Greenville, North Carolina

**Fairview Southdale Hospital
Eye Care Center**
Edina, Minnesota

**Holston Medical Group
Specialty Practice Building**
Kingsport, Tennessee

**Kaiser Permanente
Vacaville Medical Center**
Vacaville, California

**King Saud bin Abdulaziz University for
Health Sciences
Ambulatory Care Center**
Jeddah, Kingdom of Saudi Arabia

**Lexington Medical Center
Lexington Medical Park - Otarre Pointe**
Cayce, South Carolina

**Mayo Clinic
The Cannaday Building**
Jacksonville, Florida

**MedStar Health
Bel Air Ambulatory Care Center**
Bel Air, Maryland

**MIAMI Institute for Age Management
and Intervention**
Miami, Florida

**Moffitt Cancer Center
McKinley Outpatient Center**
Tampa, Florida

**Mount Sinai Medical Center
Jaffe Food Allergy Institute**
New York, New York

**Neal Richards Group
Forest Park Physician Office Building**
Fort Worth, Texas

**New York Presbyterian Hospital/Columbia
University Medical Center
Thain Center for Prenatal Pediatrics**
New York, New York

**New York University Langone Medical
Center**
— Men's Health Center
— The Center for Musculoskeletal Care
New York, New York

**Parkland Health & Hospital System
Simmons Ambulatory Surgery Center**
Dallas, Texas

**Partners HealthCare
Massachusetts General Hospital
Yawkey Center for Outpatient Care**
Boston, Massachusetts

**Pediatric Associates of Greater Salem
Pediatric Care Clinic**
Salem, Massachusetts

Patrick H. Dollard Discovery Health Center
Harris, New York

**Peoples Community Health Center
Outpatient Clinic and Community Center**
Severn, Maryland

**Piedmont Healthcare
Katherine Murphy Riley Outpatient
Diagnostic Facility**
Atlanta, Georgia

**Piedmont Healthcare
Piedmont Medical Plaza**
Newnan, Georgia

**Rush University Medical Center
Orthopedic Ambulatory Building
Midwest Orthopaedics at Rush**
Chicago, Illinois

Saint Anthony Hospital
— Prototype Clinic and Wellness Center
— Little Village Community Care Clinic
Chicago, Illinois

St. Joseph's Healthcare Hamilton
Hamilton, Ontario

**St. Mary's / Duluth Clinic
Regional Heart Clinic**
Duluth, Minnesota

**South Georgia Medical Center
Ambulatory Surgery Center**
Valdosta, Georgia

Stronach Regional Cancer Centre
Newmarket, Ontario

**Swedish Medical Center
The Lytle Center for Pregnancy and
Newborns**
Seattle, Washington

**Texas Health Resources
Integrated Health Campus**
Willow Park, Texas

TRIA Orthopaedic Center
Bloomington, Minnesota

**UNC Fertility
IVF Outpatient Clinic**
Raleigh, North Carolina

University Health Network
Toronto, Ontario

**University of Colorado Health
Sciences Center**

Anschutz Cancer Pavilion

Aurora, Colorado

University of Illinois at Chicago

Outpatient Care Center

Chicago, Illinois

University of Maryland Medical System

Baltimore, Maryland

University of Miami

UHealth Gables Medical Center

Coral Gables, Florida

University of North Carolina Hospitals

Ambulatory Care OR Expansion

Chapel Hill, North Carolina

U.S. Department of Veterans Affairs

VA Fayetteville Health Care Center

Fayetteville, North Carolina

WakeMed Health & Hospitals

Ambulatory Surgical Center

Raleigh, North Carolina

West Virginia University

Outpatient Care Center

Morgantown, West Virginia

Winthrop South Nassau University

Health System, Inc.

Women's Health Center

Bellmore, New York

Wyckoff Heights Medical Center

Ambulatory Care Center

Brooklyn, New York

PERIOPERATIVE CLIENTS

Arrowhead Regional Medical Center

11 Operating Rooms

Colton, California

American Hospital

4-room Inpatient Surgery Suite

Dubai, United Arab Emirates

Barrow Medical Center

Outpatient Surgery Center

Winder, Georgia

Baton Rouge Neuromedical Center

4-room Surgery Suite

Baton Rouge, Louisiana

Baycoast Medical Center

Outpatient Services/Surgery Center

6 Operating Rooms

Baytown, Texas

Clear Lake Regional Medical Center

Heart Hospital

2 Cardiovascular Operating Rooms

Webster, Texas

Desert Regional Medical Center

Robotic Cardiac Operating Room

Palm Springs, California

Einstein Healthcare Network

Einstein Medical Center Montgomery

10 Operating Rooms

East Norriton, Pennsylvania

Emory University Hospital

17 Operating Rooms

Atlanta, Georgia

Gerald Champion Regional Medical Center

Alamogordo, New Mexico

Gwinnett Medical Center

12 Operating Rooms

Lawrenceville, Georgia

Hackensack Medical Center

8-room Inpatient/Outpatient Suites

Hackensack, New Jersey

Jackson Memorial Hospital

20-room Outpatient/Inpatient Suite

Miami, Florida

The Johns Hopkins Hospital

Shiekh Zayed Tower and Charlotte R.

Bloomberg Children's Hospital

30 Operating Rooms

Baltimore, Maryland

Lee's Summit Medical Center

4 Operating Rooms

Lee's Summit, Missouri

Lexington Medical Center

21-room Surgery Suite

West Columbia, South Carolina

Loyola University Medical Center

4-room Outpatient Suite

Maywood, Illinois

Marshall Medical Center South

6-room New Surgery Suite

Boaz, Alabama

Mayo Clinic

Mayo Replacement Hospital

14 Operating Rooms

Jacksonville, Florida

Medical Center of Central Georgia

2-story Surgical Center/17 ORs

Macon, Georgia

Memorial Medical Center

10 Operating Rooms

Savannah, Georgia

Memorial Sloan-Kettering Cancer Center

4-room Outpatient Suite

New York, New York

Mercy Health System of Northwest

Arkansas

8 Operating Rooms

Rogers, Arkansas

Rush University Medical Center

Hospital Tower

28 Operating Rooms

Chicago, Illinois

St. Cloud Saint Joseph's Hospital

4 Operating Rooms for a dedicated

Ambulatory Surgery Suite

Savannah, Georgia

**Saint Joseph's Healthcare Hamilton
Day Surgery Unit**
12 Operating Rooms
Hamilton, Ontario

**Saint Joseph's Hospital and Medical Center
Neuroscience Tower**
11 Neuro Operating Rooms
Phoenix, Arizona

**St. Mary's Hospital & Regional Medical
Center
The Century Project**
12 Operating Rooms
Grand Junction, Colorado

Sarasota Memorial Hospital
20 Operating Rooms
Sarasota, Florida

**South Georgia Medical Center
Ambulatory Surgery Center**
4 General Operating Rooms
Valdosta, Georgia

Southeast Georgia Regional Medical Center
8 Operating Rooms
Brunswick, Georgia

SwedishAmerican Health System
Surgery Department Renovation
Rockford, Illinois

Tulsa Heart Hospital of Saint Francis
2 Cardiac Operating Rooms
Tulsa, Oklahoma

UNC Hospitals
Ambulatory Care OR Expansion
4 additional Operating Rooms
Chapel Hill, North Carolina

University Health System
34 Operating Rooms
San Antonio, Texas

University Hospital
9 Operating Rooms
Augusta, Georgia

University Medical Center
16 Operating Rooms
Jacksonville, Florida

**University of California Los Angeles
Ronald Reagan UCLA Medical Center**
23 Operating Rooms/4 Endoscopic
Los Angeles, California

Winthrop-University Hospital
6-room Outpatient Suite
Mineola, New York

Wyckoff Heights Medical Center
6-room Outpatient/Inpatient Suite
Brooklyn, New York

Methodist Medical Center
13 Operating Rooms
Jackson, Mississippi

MidState Medical Center
Meriden, Connecticut

**Nacogdoches Medical Center
The Surgery Center of Nacogdoches**
4-room Ambulatory Surgery Center
Nacogdoches, Texas

Odessa Regional Hospital
Surgical Services expansion
Odessa, Texas

**Oregon Health and Science University
Peter O. Kohler Pavilion**
10 Operating Rooms
Portland, Oregon

**Parkland Health & Hospital System
Simmons Ambulatory Surgery Center**
6 Surgical Suites/4 Endoscopic
Dallas, Texas

**Piedmont Healthcare
Piedmont Newnan Hospital**
8-room Surgical Suite
Newnan, Georgia

Provena Saint Joseph Medical Center
13-room Outpatient/Inpatient Suites
Joliet, Illinois

Round Rock Medical Center
8 Operating Rooms
Round Rock, Texas

**Rush University Medical Center
Hospital Tower**
28 Operating Rooms
Chicago, Illinois

St. Cloud Saint Joseph's Hospital
4 Operating Rooms for a dedicated
Ambulatory Surgery Suite
Savannah, Georgia

**Saint Joseph's Healthcare Hamilton
Day Surgery Unit**
12 Operating Rooms
Hamilton, Ontario

**Saint Joseph's Hospital and Medical Center
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11 Neuro Operating Rooms
Phoenix, Arizona

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Sarasota Memorial Hospital
20 Operating Rooms
Sarasota, Florida

**South Georgia Medical Center
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Surgery Department Renovation
Rockford, Illinois

Tulsa Heart Hospital of Saint Francis
2 Cardiac Operating Rooms
Tulsa, Oklahoma

UNC Hospitals
Ambulatory Care OR Expansion
4 additional Operating Rooms
Chapel Hill, North Carolina

University Hospital
9 Operating Rooms
Augusta, Georgia

University Medical Center
16 Operating Rooms
Jacksonville, Florida

UHealth Gables

The Lennar Foundation Medical Center

LOCATION Coral Gables, Florida

COMPLETION DATE November 2016

CONSTRUCTION COST \$129 million

SIZE 206,000 square feet

CLIENT REFERENCE

Ben Riestra

Chief Administrative Officer

The Lennar Foundation Medical Center

305.243.7873

briestra@med.miami.edu

Located at the University of Miami's Coral Gables campus, the UHealth Lennar Foundation Medical Center is the flagship of University of Miami/UHealth's outpatient, Student Health and Kinesiology services brand. The new 209,000 square-foot facility now serves as an outpatient surgery center and multi-disciplinary clinic for students, employees and local Coral Gables residents. Beyond the functional program of outpatient healthcare, the University of Miami required that the design of the Clinic reinforce the notion of public health and wellness in multiple aspects, including exterior public amenities, calming interior spaces, sustainable finishes, and strong connections to the University of Miami campus and Coral Gables community.

The new building is located on the first developed plat in a master-planned corridor along Ponce de Leon Blvd intended to support interdisciplinary development on the University of Miami campus and it is the first medical building to be approved for the main campus of UM.

The site planning and architectural expression focused on creating a welcoming, intuitive drop off and entry sequence, as well as clear wayfinding within the building.

The Clinic features two lobbies with drop off valet stations, one serving the more public entry off of Ponce de Leon Blvd, the other serving the more campus oriented entry facing the University. The clinic is also accessed from a renovated parking structure through an enclosed and conditioned glass walkway that traverses an existing canal and landscaped area.

At the ground level, a public concourse with floor-to-ceiling glass running parallel to the canal terrace connects the two lobbies with each other and provides access to waiting rooms and the café. Another public concourse running parallel to the Ponce de Leon drop off, and adjacent to an external water feature, connects the main public lobby space to the diagnostic imaging suite. Lobbies, registration and waiting rooms stack vertically up the building above this concourse at the Ponce side, ensuring visitors are oriented clearly at each clinic. These public spaces have panoramic views of Coral Gables and Miami, but are also the gateway to the clinical areas. An elegant glass ibis sculpture directly above the Ponce entry is visible at every level off the main elevator lobby, and acts as a point of orientation for patients and the public.



“We are revolutionizing how we deliver personalized health care. Each space in the Lennar Foundation Medical Center is intuitively planned, imaginatively designed, and instinctively positioned to treat, heal, enhance, and soothe you, while awakening your senses.”

Ben Riestra

Chief Administrative Officer
Lennar Foundation Medical Center



The Clinic features an efficient design, based on accommodating the seven flows of healthcare, eliminating conflicts between staff and public spaces, shortening travel distances, and reducing construction and operational costs. The design team also worked diligently with the users at UHealth to create an experience that celebrated the natural palette characterized by southern Florida vegetation and cut coral canals. Water, daylight and inviting transparency orient visitors and waiting patients throughout the many spaces in the clinic. The building features three patios on the ground, third and penthouse levels to create public event spaces and roof gardens for physical therapy activities and public/staff respite. An exterior water feature at the front door provides a soothing backdrop for patients arriving at the Clinic, as well as a branding/naming opportunity for UHealth. Long uninterrupted views from waiting and clinical spaces also create a connection between interior and exterior experiences.

The Clinic features an efficient design, based on accommodating the seven flows of healthcare, eliminating conflicts between staff and public spaces, shortening travel distances, and reducing construction and operational costs. The design team also worked diligently with the users at UHealth to create an experience that celebrated the natural palette characterized by southern Florida vegetation and cut coral canals. Water, daylight and inviting transparency orient visitors and waiting patients throughout the many spaces in the clinic.

The building features three patios on the ground, third and penthouse levels to create public event spaces and roof gardens for physical therapy activities and public/staff respite. An exterior water feature at the front door provides a soothing backdrop for patients arriving at the Clinic, as well as a branding/naming opportunity for UHealth. Long uninterrupted views from waiting and clinical spaces also create a connection between interior and exterior experiences.

results

The UHealth Lennar Foundation Medical Center was designed to support the University of Miami's care giving brand, which they call "Human Being Well". While a connection to place, beautiful panoramic views and elegant public spaces are important, ultimately, the building needs to serve the staff and support their mission to focus on the individual patient. Medical visits can be stressful, and the

design features of the clinic serve as calming factors for patients, as well as components of a machine to deliver care efficiently.

SITE

The site design for the UHealth Coral Gables is seamlessly integrated with the building and larger campus design. Paver bands aligned with building columns create a rich ground plane at vehicular drop-offs at the front and back of the building. These spaces are also distinguished by a bosque of Live Oak trees and a grove of specimen trees transplanted from the site.

The project creates a new relationship between the campus and a canal, with a pedestrian promenade along the canal and an outdoor patio. The patio creates a space to view the unique canal landscape and for gatherings. A fifth floor green roof terrace provides a space for events and stunning views of the surrounding landscape and Miami skyline. The fifth floor green roof also features a reflection space with seating and fragrant white flowers. A large green roof on the third floor features stairs and ramps for physical therapy, a large garden with bold bands of flowering plants and grasses, and tables for staff lunches. The site includes:

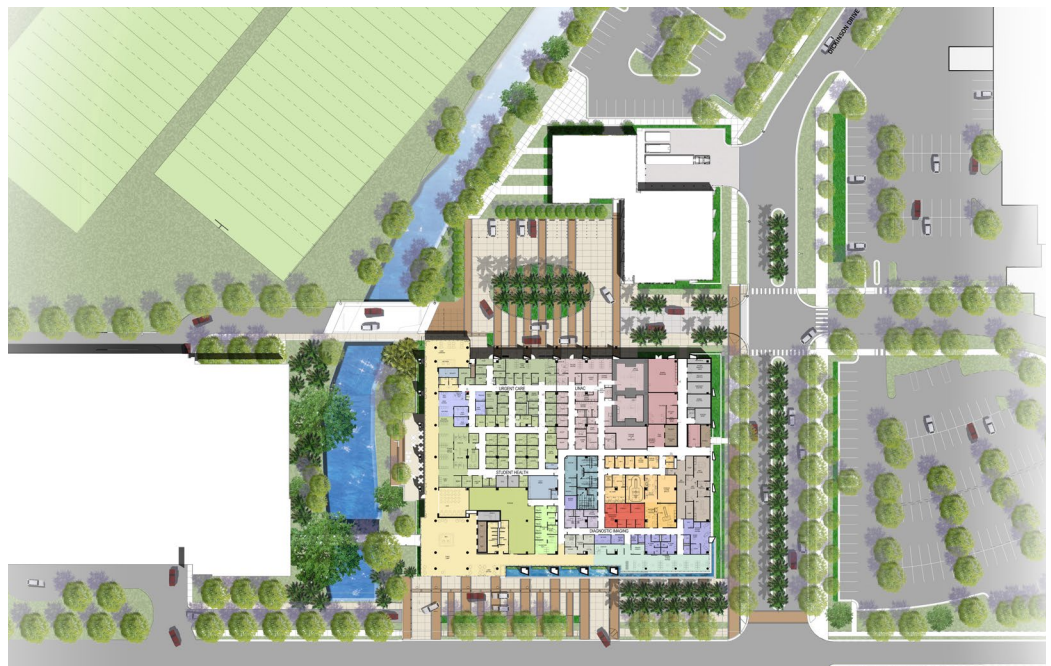
- Green roofs provide spaces for reflection and gathering, and an outdoor physical therapy space
- Vehicular circulation and drop-offs integrated with the building and site design
- Pedestrian promenade and patio for gathering and experience of canal landscape

RESULTS

The UHealth Lennar Foundation Medical Center was designed to support the University of Miami's care giving brand, which they call "Human Being Well". While a connection to place, beautiful panoramic views and elegant public spaces are important, ultimately, the building needs to serve the staff and support their mission to focus on the individual patient. Medical visits can be stressful, and the design features of the clinic serve as calming factors for patients, as well as components of a machine to deliver care efficiently.



Glass walkway that traverses an existing canal and landscaped area.











Jackson Health System

José Milton Memorial Hospital

LOCATION Doral, Florida

COMPLETION DATE Ongoing

CONSTRUCTION COST Confidential

SIZE 605,000 square feet

CLIENT REFERENCE

Ardy Pallin

José Milton Memorial Hospital

305.585.6200

apallin@chsfla.com

Jackson Health System is an internationally-recognized academic medical health system teaming with the University of Miami, offering world-class care to any person who walks through its doors.

Jackson Health's mission is to build the health of the community by providing a single, high standard of quality care for the residents of Miami-Dade County.

This campus is designed to promote the general health of the community. The buildings are designed to promote collaboration between primary care physicians and specialists and are planned for flexibility and future expansion.

The initial phase of development consists of a 100-bed hospital inclusive of an Emergency Department totaling 223,000 gross square feet and a 875 car support building which includes the central utility plant, vehicular parking, loading dock and maintenance services.

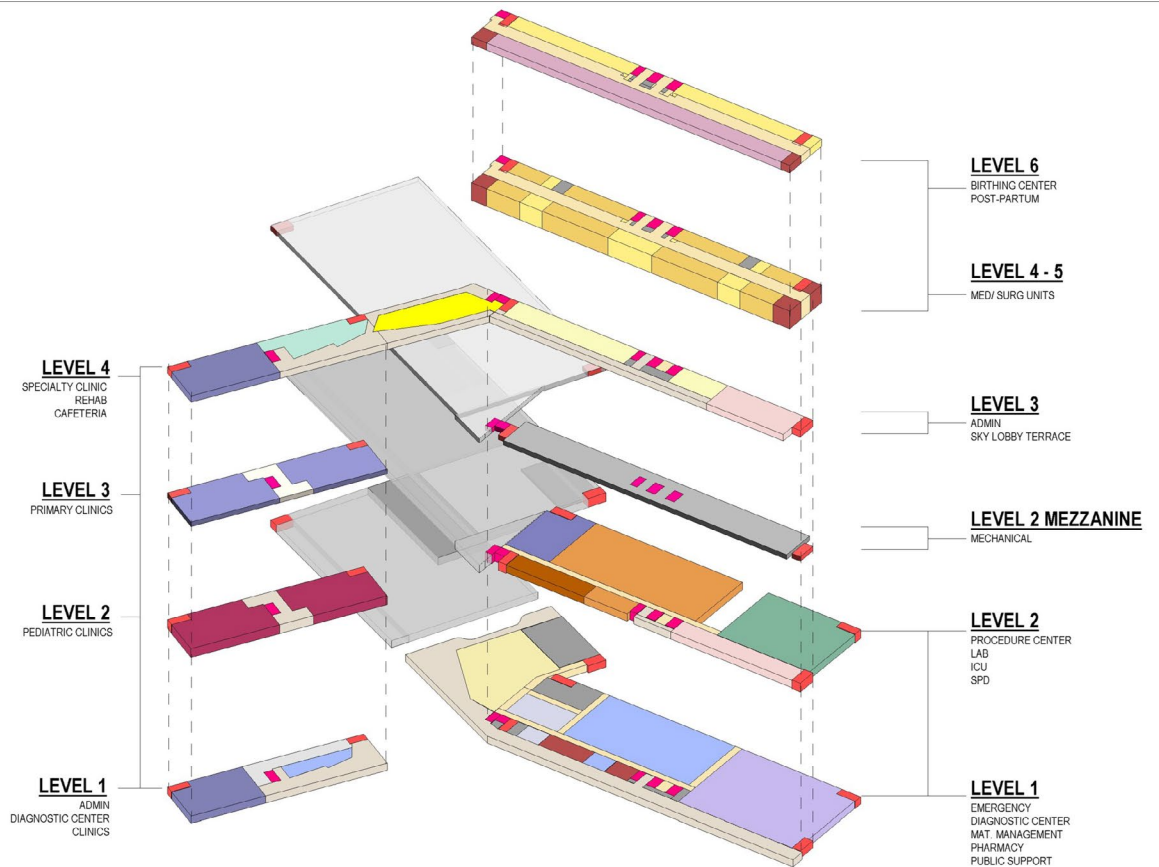
In addition, an independent 60,000 square foot Ambulatory Care Clinic will support the new hospital just to the south.

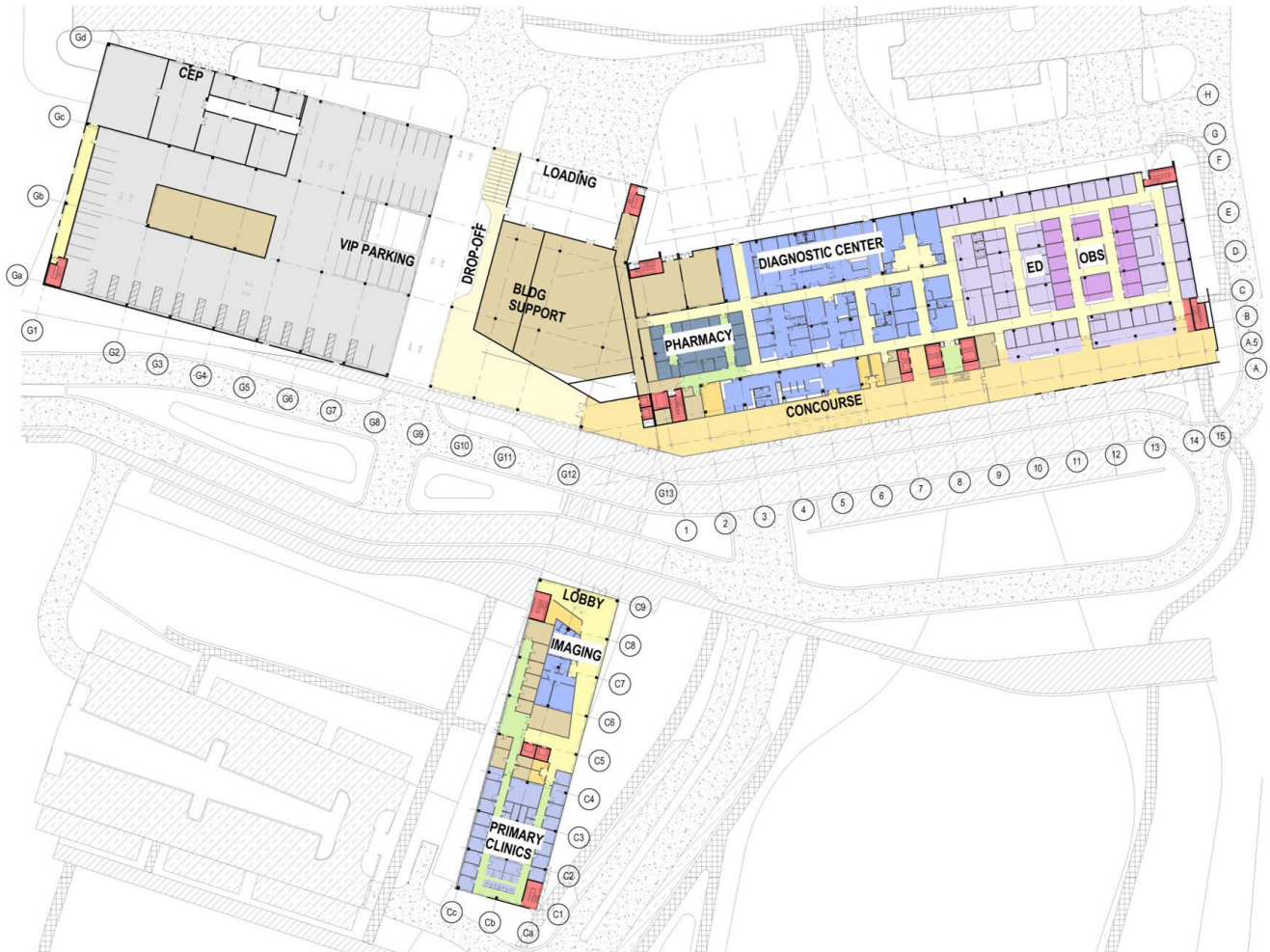
The buildings will be designed and constructed to achieve LEED Silver designation, and the 8 acre retention area on the site will be maintained and enhanced in a future phase.

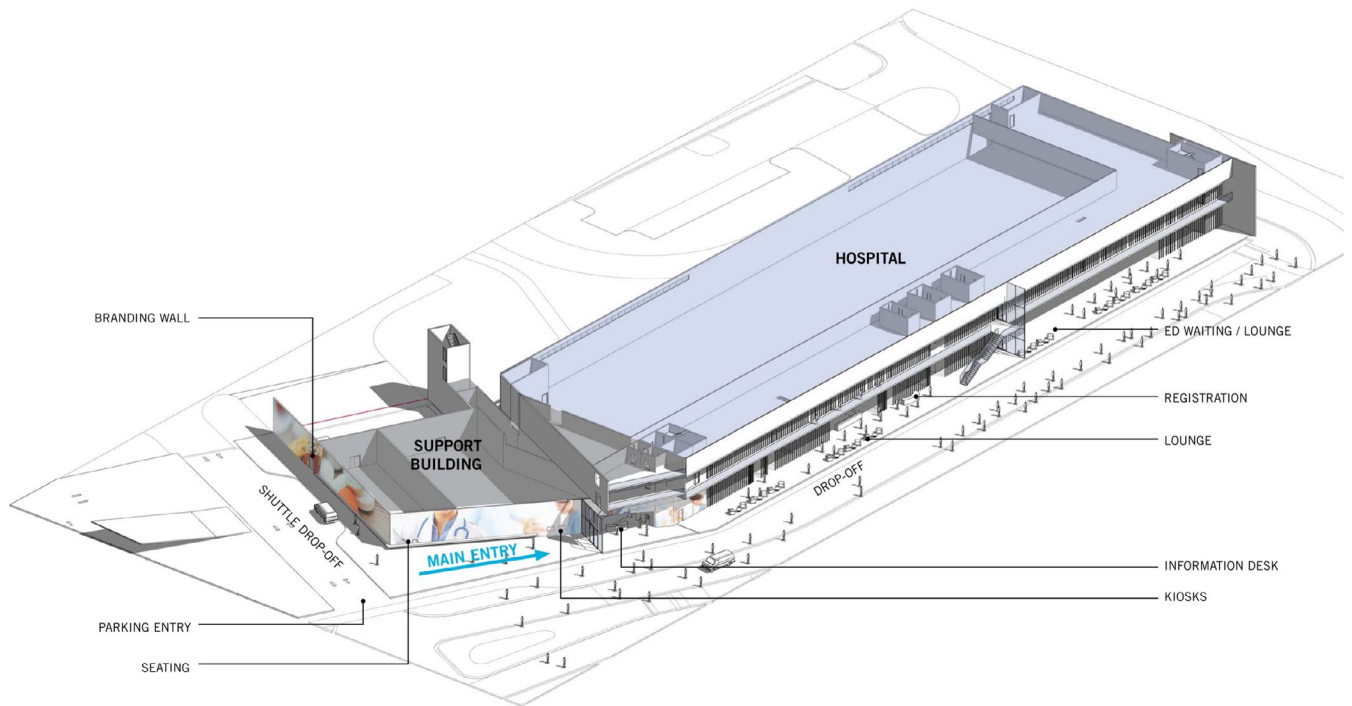
The architecture is designed to integrate seamlessly into the landscape, allowing exterior hardscape textures and patterns to penetrate into the ground level interior finishes.

The northern hospital and support building butterfly southward to invite nearby commuters into a welcoming and healing ecosystem.

The relatively slim medical office structure peels off of this larger hospital and support building and makes contact with the site delicately and organically to complement the geometry of the remediated retention area.







Mayo Clinic

Mayo Destination Medical Building

LOCATION Jacksonville, Florida

COMPLETION DATE Ongoing

CONSTRUCTION COST \$42 million

SIZE 150,000 square feet

CLIENT REFERENCE

David Martin

Division Chair

Campus Planning, Projects, & Operations

904.953.2963

martin.david17@mayo.edu

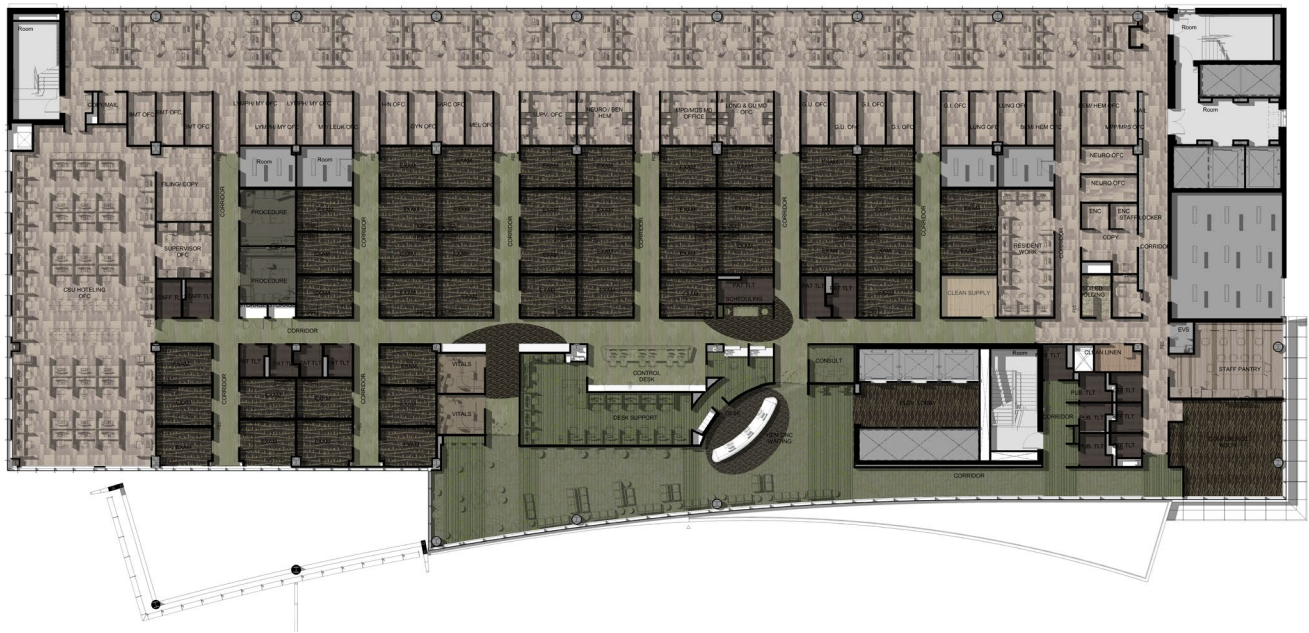
Mayo Clinic Jacksonville continues to provide patient focused care, has embarked on the development of an innovative free-standing Destination Medical Building to complement their center core of campus and will integrate this building into its patient care model. The Destination Medical building will support a Cancer Care floors, Neurologic and Neurosurgical care floor, future radiology imaging support and patient amenities. The buildings construction includes four built floors with the capability of expanding to a total of ten floors in the future.

The architecture of the building will complement the beautiful aesthetic of the existing campus and easily accessible to the main hospital.





LEVEL 03



APPENDIX A

REPRESENTATIONS, CERTIFICATIONS, AND OTHER STATEMENTS OF PROPOSERS
****REQUIRED INPUT WITH SUBMISSION****

CERTIFICATION

The undersigned certifies that he/she has read, understands, and agrees to be bound by the terms and conditions of the Request for Proposal (RFP#F2017032_AE). The undersigned further certifies that he/she is legally authorized by the Proposer to make the statements and representations on this form, and that said statements and representations are true and accurate to the best of his/her knowledge and belief. The undersigned understands and agrees that if the Proposer makes any knowingly false statements, or if there is a failure of the successful Proposer (i.e., contractor) to implement any of the stated agreements, intentions, objectives, goals, and commitments set forth herein without the prior approval of GHS, then the Proposer's act or omission shall constitute a material breach of the contract. The right to terminate shall be in addition to and not in lieu of any other rights and remedies GHS may have for defaults under the contract. Additionally, the Proposer may be prohibited from obtaining future contracts awarded by GHS. GHS reserves the right to terminate any contract where a material breach has occurred.

NAME: Willard Lariscy

TITLE: Managing Principal

COMPANY: Perkins+Will, Inc.

ADDRESS: 1315 Peachtree Street, NE
Atlanta, Georgia 30309

TELEPHONE: (404) 873 - 2300

FACSIMILE: (404) 892 - 5823

E-MAIL: willard.lariscy@perkinswill.com



(SIGNATURE)

3/30/18

DATE

Appendix B
BID FORM

To: Grady Health System

Project: **ARCHITECTURAL and ENGINEERING DESIGN SERVICES for THE CENTER FOR ADVANCED SURGICAL SERVICES**

RFP Number: **F2017032_AE**

Date: 3/30/18

Submitted by: Willard H. Lariscy III, AIA, LEED BD+C
(Full name) Perkins+Will, Inc.
(Full address) 1315 Peachtree Street, Atlanta, GA 30309

1. OFFER

Having examined the Place of the Work, all matters referred to in the Invitation For Bids, and the sample General Conditions of Contract Between Owner and Architect including the Engagement Letter in Exhibit A prepared by Grady Health System Facilities Development for the above mentioned project, we, the undersigned, hereby offer to enter into a Contract to perform the professional services requested for:

ARCHITECTURAL AND ENGINEERING DESIGN SERVICES for THE CENTER FOR ADVANCED SURGICAL SERVICES (RFP#: F2017032_AE)

for the GMP of:

Seven million, seven hundred, seventy eight thousand, and eight hundred seventy six
dollars, and 00/100
in lawful money of the United States of America, \$ 7,778,876.00

2. ACCEPTANCE

This offer shall be open to acceptance [and is irrevocable] for sixty [60] days from the bid closing date.
If this bid is accepted by Grady Health System- Facilities Development within the time period stated above, we will:

- Execute the Agreement within two [2] days of receipt of Notice of Award.
- Furnish the required Insurance within two (2) days of receipt of Notice of Award.
- Commence work within five [5] calendar days after written Notice to Proceed of this bid.

3. CONTRACT TIME

All professional services will be completed in accordance with the Architectural Services Agreement EXHIBIT E including all due dates that will be set forth in the Engagement Letter upon project award.

4. ADDENDA

The following Addenda have been received, and the associated modifications considered and all costs are included in the Bid Lump Sum Price.

Addendum #..... 1	Dated..... 03/07/18	Addendum #4	Dated	03/14/18
Addendum #..... 2	Dated..... 03/09/18	Addendum #5	Dated	03/19/18
Addendum #..... 3	Dated..... 03/14/18			

*The Grady Memorial Hospital Corporation d/b/a Grady Health System
Request for Proposal*

5. APPENDICES

The following documents are attached to and made a condition of the Bid:

Item 1: Appendix A:

Representations, Certifications, and Other Statements of Proposers

Item 2: Appendix B:

Bid Form

Item 3: Appendix C:

Solicitation/Contract Form

Item 4: Appendix D:

Intent to Submit **RETURNED TO THE HEALTH SYSTEM BY 3:30 P.M. ON**

THE DAY OF THE MANDATORY PRE-BID MEETING

Item 5: Appendix E:

Supplier Diversity

Item 6: Experience, Approach, Work-plan, Staffing Plan and Credentials, and Previous Experience

Item 7: Proof of ability to provide specified insurances

Item 8: Cost Proposal including work plan

Item 9: Technical Design, Conceptual Design, Project Approach and Innovation

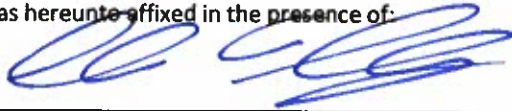
Item 10: Design Schedule

6. BID FORM SIGNATURES

The Corporate Seal of

Perkins+Will, Inc.

(Bidder - print the full name of your firm)
was hereunto affixed in the presence of:



(Authorized signing officer (Seal))



Finance manager
(Title)

If the Bid is a joint venture or partnership, add additional forms of execution for each member of the joint venture in the appropriate form or forms as above.

APPENDIX "B"

COST PROPOSAL AND ALL ASSOCIATED DOCUMENTATION MUST BE SUBMITTED UNDER SEPARATE COVER AS INSTRUCTED

APPENDIX C: SOLICITATION/CONTRACT FORM

REQUEST FOR PROPOSAL NUMBER: F2017032_AE

RFP DESCRIPTION: ARCHITECTURAL and ENGINEERING DESIGN SERVICES for THE CENTER FOR ADVANCED SURGICAL SERVICES

PROPOSAL RESPONSES MUST ARRIVE NO LATER THAN 3:00 p.m. EDT, March 28, 2018.

NOTE: Mark the outside lower-left corner of your submission with the RFP number shown above.

Questions regarding RFP#F2017032_AE should be directed to **George Smith no later than 3:00 p.m. EDT, March 15, 2018.**

You are invited to submit your Proposal for the services listed within this RFP.

Deliver responses to:

HAND DELIVERY/ COURIER ADDRESS

Grady Health System
Facilities Development
22 Piedmont Avenue | Suite 300
Atlanta, GA 30303

MAILING ADDRESS

Grady Health System
Facilities Development 80 Jesse Hill, Jr., Drive SE
Atlanta, GA 30303

***NOTE: FAXED OR E-MAILED RESPONSES WILL NOT BE ACCEPTED.**

Director, Facilities Development

Mr. George Smith

Date: 3/30/18

PLEASE BE ADVISED: Proposers must **complete and return all pages** required with Proposal submission. Failure to return these completed pages with responses may result in non-consideration of Proposal submission.

Please acknowledge receipt of the following Addenda to the solicitation documents below by entering the number and the date of each:

Addendum No.: 1

Date: 3/7/18

Addendum No.: 2

Date: 3/9/18

Addendum No: 3

Date: 3/13/18

Addendum No: 4

Date: 3/14/18

Addendum No: 5

Date: 3/19/18

*The Grady Memorial Hospital Corporation d/b/a Grady Health System
Request for Proposal*

NAME OF RESPONDING FIRM: Perkins+Will, Inc.

NAME OF COMPANY OFFICER: Willard Lariscy

(Company officer must have authority to legally bind the company)

TITLE: Managing Principal

DATE: 3/30/18

(MANDATORY) SIGNATURE OF COMPANY OFFICER BELOW (Certifying agreement with specifications, terms and conditions unless otherwise noted).



Signature

Appendix D: INTENT TO SUBMIT

This letter serves as notification of intent to submit or not to submit a proposal for the Request for Proposal Number: F2017032_AE

Please scan a copy before 3:30 pm, the day of the mandatory pre-bid meeting on March 6, 2018 to:

George C. Smith
Senior Architectural Project Manager
Grady Health System
Facilities Development
22 Piedmont Avenue
Suite 300
Atlanta, Georgia 30303
e-dress: gsmith@gmh.edu

WILLARD LARISCY

(Name of Representative)

acting as representative of PERKINS+WILL, INC.
(Name of Firm)

hereby offer our intent to:

- Submit a response to the request for services in this RFP.
 Decline to submit a response to the request for services in this RFP.

Reason: _____

WILLARD LARISCY

(Print Name)

[Signature]
(Signature)

MANAGING PRINCIPAL

(Title)

3.6.2018

(Date)

(404) 873-2300

(Telephone / Fax Numbers)

WILLARD.LARISCY@PERKINSWILL.COM

(e-dress)

APPENDIX E:

SECTION 7: SUPPLIER DIVERSITY

It is an overall objective of GHS to encourage involvement by Diverse Business Enterprises as contractors and suppliers in business activities generated by GHS, while assuring that such activities will be conducted in accordance with all applicable laws. It is the declared policy and intent of GHS to strive to maximize participation of Diverse Business Enterprises through all business contracting opportunities. GHS is committed to ensuring that Diverse Business Enterprises are given every opportunity to participate in contracting opportunities.

In adherence to GHS's commitment to Supplier Diversity, Solicitors of a GHS contract must clearly as defined by GHS herein, demonstrate good faith effort to achieve the Supplier Diversity goal set forth. By the documentation of Direct and/or Indirect Tier II goods and/or services to be purchased from Diverse Business Enterprises certified by one (1) or more of the third party certification agencies recognized by GHS. Such spend with Diverse Business Enterprises will be monitored. In connection with such monitoring, Contracted GHS Suppliers will be required to report Diverse Supplier Spend to GHS monthly in a manner in GHS's sole discretion. In addition, a copy of reported Diverse Supplier spend, must be attached with the submission of any invoices to GHS. Failure to demonstrate the defined Good Faith Effort to achieve GHS's Supplier Diversity goal, objectives, or to report in a manner prescribed by GHS, shall be a material breach of any controlling contract between GHS and Contractor or vendor.

GHS prohibits discrimination on the basis of race, color, gender, religion, national origin, or disability in connection with employment of any person, or the award of any contract. GHS will provide equal opportunities without regard to race, color, gender, religion, national origin, or disability, by requiring that any vendor doing business with GHS provide equal opportunity to persons and businesses employed by, or contracting with the supplier of products and services to GHS..

The Supplier Diversity Goal for this Solicitation is 10% of the contract value

GHS expects that the policies, programs and practices of its vendors/Contractors are carried out in an equitable fashion and that Certified Diverse Business Enterprises are afforded an equitable opportunity to share in contract/subcontract opportunities.

Vendors interested in doing business with GHS are required to sign the Certification below and complete the Supplier Diversity Section in its entirety and submit it with their bid response.

Past Performance: Offeror shall (1) summarize in writing its past performance for client healthcare institutions in actively fostering the participation of Diverse Business Enterprises utilized by the institution, (2) provide three (3) or more client references for this purpose for whom it has provided applicable service to within the past two (2) years, with the name, phone number and e-mail of a specific knowledgeable contact person for each such client reference.

Present Commitment: Offeror shall submit in writing its present commitment and business plan to facilitate and promote the participation of Diverse Suppliers by completion of the attached Diverse Supplier Subcontracting Plan (DSSP). Diverse Business Enterprises utilized as Tier II contractors and suppliers must be certified by one or more of the 3rd Party Certification Agencies recognized by GHS.

Post-award performance: The specific, measurable performance criteria included in the Proposal for present commitment to Diverse Suppliers shall, subject to negotiation and mutual consent, become part of the awarded contract as specific, measurable requirements of vendor performance for the duration of the contract. Such spend with Diverse Business Enterprises will be monitored. In connection with such monitoring Vendor will be required to report to GHS monthly, in a manner in GHS's sole discretion, all direct and/or indirect certified spend with Diverse Business Enterprises.

Definition: Diverse Business Enterprise's

(MBE) National Minority Supplier Development Council: A minority-owned business is a for-profit enterprise, regardless of size, physically located in the United States or its trust territories, which is 51% owned, operated and controlled by minority group members, defined from the following:

Asian-Indian - A U.S. citizen whose origins are from India, Pakistan or Bangladesh.

Asian-Pacific - A U.S. citizen whose origins are from Japan, China, Indonesia, Malaysia, Taiwan, Korea, Vietnam, Laos, Cambodia, the Philippines, Thailand, Samoa, Guam, the U.S. Trust Territories of the Pacific or the Northern Marianas.

African American - A U.S. citizen having origins in any of the Black racial groups of Africa.

Hispanic - A U.S. citizen of Hispanic heritage, from any of the Spanish-speaking areas of the following regions: Mexico, Central America, South America or the Caribbean Basin only.

Native American - A person who is an American Indian, Eskimo, Aleut or Native Hawaiian, and regarded as such by the community of which the person claims to be a part.

(WBE) Women's Business Enterprise National Council: A Woman-Owned Business Enterprise is an independent business concern that is at least 51% owned and controlled by one or more women who are U.S. citizens or Legal Resident Aliens; whose business formation and principal place of business are in the US or its territories; and whose management and daily operation is controlled by one or more of the women owners.

(LGBTBE) National Gay and Lesbian Chamber of Commerce: Includes businesses physically located in the United States or its trust territories that are at least 51 percent unconditionally owned and operated by at least one lesbian, gay, bisexual and/or transgender (LGBT) person or persons who are either U.S. citizens or lawful permanent residents. In addition, they must exercise independence from any non-LGBT business enterprise.

U.S. Small Business Administration:

(DBE) Small Disadvantaged Business - A small business that is at least 51 percent owned, operated and controlled by one or more individuals who are both socially and economically disadvantaged.

HUB Zone Business - A small business operating in a "Historically Underutilized Business Zone." HUB zones are defined at <http://map.sba.gov/hubzone/init.asp>

Veteran Business Enterprise:

(VBE) Veteran-Owned Business - A small business that is at least 51% owned, operated and controlled by one or more veterans.

(DVBE) Service-Disabled Veteran-Owned Business - A small business that is at least 51% owned, operated and controlled by one or more veterans with a service-connected disability.

Supplier Diversity Program Required Forms

In order for the bid package to be considered complete Bidders must submit the following completed documents:

- o Business Identification and Nondiscrimination
- o Diverse Supplier Subcontracting Plan
- o Certification of Efforts
- o Statement of Intent
- o Supplier Diversity Certification

These documents are considered a part of and should be submitted with the Bid. Failure to provide the information on the part of the Bidder will result in the bid being determined non-responsive.

BUSINESS IDENTIFICATION AND NONDISCRIMINATION

(TO BE SUBMITTED WITH BID)

	Yes	No												
Small Business as defined by the US. Small Business Administration (DBE, SBE, HubZone)		N												
Minority Business Enterprise (MBE) If yes, please indicate the percentage of minorities who own, control or operate your company:														
<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 30%;">African American</td> <td style="width: 10%; text-align: center;">%</td> <td style="width: 30%;">Asian American</td> <td style="width: 10%; text-align: center;">%</td> </tr> <tr> <td>Hispanic/Latino</td> <td style="text-align: center;">%</td> <td>Pacific Islander</td> <td style="text-align: center;">%</td> </tr> <tr> <td>Native American</td> <td style="text-align: center;">%</td> <td>Other</td> <td style="text-align: center;">%</td> </tr> </table>	African American	%	Asian American	%	Hispanic/Latino	%	Pacific Islander	%	Native American	%	Other	%		N
African American	%	Asian American	%											
Hispanic/Latino	%	Pacific Islander	%											
Native American	%	Other	%											
WOMAN-OWNED BUSINESS ENTERPRISE (WBE)		N												
DISABLED VETERAN BUSINESS ENTERPRISE OR VETERAN BUSINESS ENTERPRISE (DVBE, VBE)		N												
IS YOUR COMPANY CERTIFIED AS ONE OF THE BUSINESS DESIGNATIONS ABOVE? If yes, please give the certifying agency and include a copy of your current certification with your bid response. The 3 rd party certifying agencies recognized and accepted by GHS are included.		N/A												
LOCAL SMALL BUSINESS If yes, please indicate in which county your company is located? <input type="checkbox"/> DeKalb <input type="checkbox"/> Fulton <input type="checkbox"/> Business location in both counties <input type="checkbox"/> Other		N												

PART II - NONDISCRIMINATION POLICIES AND PROCEDURES

	Yes	No
Are you an individual and do not employ anyone? If yes, you do not need to complete the remainder of the questions.		N
Does your company have an Equal Employment Opportunity/Affirmative Action statement posted on company bulletin boards?	Y	
Do you notify all recruitment sources in writing of your company's Equal Employment Opportunity/Affirmative Action employment policy?	Y	
Do your company advertisements contain a written statement that you are an Equal Employment Opportunity/Affirmative Action employer?	Y	
Do you belong to any unions? If yes, have you notified each union in writing of your commitments to non-discrimination?		N
Does your company have a collective bargaining agreement with workers? If yes, do the collective bargaining agreements contain non-discrimination clauses and/or your Equal Employment Opportunity policy covering all workers?		N
Does your company, at least annually, maintain a written record of and review the Equal Employment Opportunity policy and Affirmation Action obligations with all employees including those having any responsibility for employment decisions?	Y	
Do you conduct, at least annually, an inventory and evaluation of minority and female personnel for promotional opportunities and encourage these employees to seek, train and prepare for such opportunities?	Y	
Do you conduct, at least annually, a review, of all supervisors' adherence to and performance under the vendors, and Contractor's Equal Employment Opportunity policies and Affirmative Action obligations?	Y	
Is there a person in your company who is responsible for Equal Employment Opportunity? If yes, please give name, phone and email address. Amber Hamilton, Director of HR (404) 873-2300 amber.hamilton@perkinswill.com		

Please explain any no answers, use additional paper as necessary:

Authorized Representative Signature:

Date: 3/30/2018

DIVERSE SUPPLIER SUBCONTRACTING PLAN (PROGRAM MANAGEMENT)

(TO BE SUBMITTED WITH BID)- SUPPLIER DIVERSITY

The following are questions concerning the efforts your company will make to ensure that Diverse Supplier's will have an equitable opportunity to compete for lower tier subcontracts associated with the Grady Health System agreement:

What product/service areas do you envision the inclusion of Diverse Suppliers and how is this determined? _____

Tier 2 sub-consultants included in this proposal are cost estimating services and structural engineering design services.

We have worked with the leadership of both firms, and can provide reference to the quality of their work.

How are Diverse Supplier capabilities determined by your company? Typical in the analysis of selecting all sub-consultants,

we look at project experience, previous performance, recommendations from clients and peers, past experience with our firm, staff profile, depth of expertise, and current workload.

How will you ensure the maximum possible inclusion of Diverse Suppliers in all of your purchasing solicitations (i.e. Request for Proposals, Request for Information, and Request for Quotes, etc.)? While our proposal hits the target % for Diverse Supplier inclusion, we also reached out to a medical equipment planner, designated as an MBE. The current workload for this firm was such that they could not take on any additional work at this time. We will revisit during the RFP process for the basic services scope of this project.

How will your company ensure that Diverse Suppliers are made aware of upcoming subcontracting opportunities and how will you prepare them to respond appropriately? The marketing department at Perkins+Will Atlanta maintains a list of potential DBE sub-consultants that we share among all of our practice area leaders. We work with all sub-consultants to ensure that the requirements of any RFP are satisfied appropriately.

How will you monitor your company's Diverse Supplier subcontracting performance to this agreement and make any adjustments to achieve the subcontracting plan goals? Perkins+Will will meet the obligation of this RFP to submit a monthly or quarterly summary of the actual spend, noting the % for Diverse Suppliers. In the event that the status of a Diverse Supplier subcontractor changes during the project, the project manager from Perkins+Will will discuss and determine corrective actions with GHS.

Will your Diverse Supplier subcontracting administrator:

Yes / No

NO Develop and maintain bidders' lists of Diverse Suppliers from all possible sources

YES Oversee the establishment and maintenance of your company's contract and subcontract award records associated with this Grady Health System agreement?

YES Conduct or arrange the training of your company's purchasing personnel on the Grady Health System agreement goals and processes to achieve this goal?

YES Review purchasing solicitation documents to remove statements, clauses, etc. which may tend to prohibit Diverse Supplier participation

NO Screen proposed purchasing solicitation documents for subcontracting opportunities and implement appropriate procurement policies and procedures to improve and increase opportunities to Diverse Suppliers

YES Introduce Diverse Suppliers to company purchasing personnel based on commodity or service in which these vendors may have a mutual or potential concern

YES Maintain records demonstrating that procedures have been adopted and implemented to comply with the reporting requirements and supplier diversity goals within the Grady Health System

YES Prepare and submit monthly, required Diverse Supplier reports to Grady Health System?

DIVERSE SUPPLIER SUBCONTRACTING PLAN (DSSP) PG.2

(DIRECT SUPPLIER DIVERSITY REPORTING - TO BE SUBMITTED WITH BID)

In adherence to GHS's commitment to Supplier Diversity, GHS suppliers must clearly as defined herein demonstrate good faith effort, for Tier II direct goods and/or services to be purchased from Diverse Business Enterprises certified by one or more of the 3rd party certification agencies recognized by GHS. Such spend with Diverse Business Enterprises will be monitored. In connection with such monitoring Contracted GHS Suppliers will be required to report to GHS monthly, in a manner in GHS's sole discretion, all direct spend with Certified Diverse Business Enterprises. The Supplier Diversity Goal for this Solicitation is 10% of the total contract value.

Company Name: Perkins+Will, Inc.

Agreement Term: _____

GHS Business Unit: Atlanta Office

GHS Business Unit Contact Name: George Smith

Phone Number: (404) 873 - 2300

Vendor Contact e-mail: willard.lariscy@perkinswill.com

Description of goods/services provided under this primary agreement (include name of project if applicable):

Who will be responsible for coordinating your company's Diverse Supplier subcontracting activities during the period of this contract?

Name/Title: Willard Lariscy, Managing Principal

Company: Perkins+Will, Inc.

Address: 1315 Peachtree Street, NE, Atlanta, GA 30309

Phone: (404) 873 - 2300

Fax: (404) 892-5823

E-Mail Address: willard.lariscy@perkinswill.com

State the total dollar value planned to be subcontracted associated with this GHS agreement:

\$873,143.00

Please list all of the GHS Accepted 3rd Party Certified Diverse Suppliers you have identified that will serve as **Direct Tier 2** Subcontractors associated with this GHS project and the projected spend amounts with each company:

Vendor Name	Address	Contact	Phone	E-Mail	Certification Type	Business Classification (Product/Service)	Direct Projected Spend in Dollars	Direct Projected Spend by Percentage
Consulting Services Group	1270 W. Peachtree Street NW Suite 3, Atlanta, GA 30309	Brett Withers, CPE	404 - 815 - 9555	brett@costin gservicesgro up.com	WBE	Cost Estimating	\$292,750.00	3.8%
R. Powell	1312 Killian Way Lilburn, GA 30047	Roosevelt Powell	770 - 806 - 0143	admin@rp owell.com	MBE	MEP	\$92,920.00	1.2%
Hendrick	1201 Peachtree St NE 400 Colony Square Suite 1900 Atlanta, Georgia 30361	Meggan Delano, Director	404 - 261 - 9383	mdelano@he ndrickinc.com	WBE, MBE, LGTBTE	FF&E	\$197,443.00	2.6%
Strategic Hospital Resources	2325 Log Cabin Dr SE #108 Atlanta, GA 30339	Debbie Heitzman	404 - 578 - 0156	dheitzman@shr ome.com	WBE	Medical Equipment Planning	\$290,030.00	3.8%

Submitted by: _____

Authorized Representative Signature

3/30/18

Date

Managing Principal _____

Title

CERTIFICATION OF EFFORTS
(TO BE SUBMITTED WITH BID) – SUPPLIER DIVERSITY

Vendor: Perkins+Will, Inc.

Solicitation Name: Architectural and Engineering Design Services **Solicitation Number:** #F2017032_AE
for Center for Advanced Surgical Services (CASS)

I certify that the following efforts were made to achieve Certified Diverse Supplier participation.

- a) Provided written notices to certified diverse business enterprises who have the capability to perform the work of the contract or to provide the service __Yes X **No**
- b) Direct mailing, electronic mailing, facsimile or telephone requests X **Yes** __No
- c) Provided interested certified diverse business enterprises with adequate information about plans, requirements and specifications of the contract in a timely manner to assist them in responding to a solicitation X **Yes** __No
- d) Allowed certified diverse business enterprises the opportunity to review specifications and all other solicitation related items at no charge, and allowed sufficient time for review prior to the bid deadline X **Yes** __No
- e) Acted in good faith with interested certified diverse business enterprises, and did not reject certified diverse business enterprises as unqualified or unacceptable without sound reasons based on a thorough investigation of their capabilities X **Yes** __No
- f) Did not impose unrealistic conditions of performance on certified diverse business enterprises seeking subcontracting opportunities X **Yes** __No
- g) Additionally, I contacted the referenced certified diverse business enterprises and requested a bid. The responses I received were as follows:

Name and Address of certified diverse business enterprises	Type of work and Contract Items, Supplies or Services to be Performed	Response	Reason for Not Accepting Bid

(If additional space is required this form may be duplicated)

If applicable, please complete the following:

I hereby certify that certified diverse business enterprises were "Unavailable" or "Unqualified" to submit bids to provide goods and services for this Solicitation response. I further certify that efforts have been made to establish "Joint Ventures", and said entities were also unavailable at this time.

Reasons for the "Unavailability" or being determined "Unqualified";

Submitted by: 
Authorized Representative Signature

Managing Principal
Title

3/30/18
Date

SUPPLIER DIVERSITY CERTIFICATION:

I certify that the statements made by me in this Supplier Diversity Section are complete and true to the best of my knowledge and belief, and are made in good faith. I understand that if I knowingly make any misstatements of facts, I am subject to disqualification and debarment from participation in future GHS contracting opportunities, held liable for breach of contract and subject to the enforcement of any remedies available under the contract or as a matter of contract law. I agree that no changes shall be made to this section without the written consent of GHS.

Authorized Representative Signature



3.30.12

Title

Date

MANAGING PRINCIPAL

STATEMENT OF INTENT

TO BE COMPLETED BY ALL KNOWN JOINT VENTURE PARTNERS/ SUBCONTRACTORS/CONSULTANTS
(TO BE SUBMITTED WITH BID)- SUPPLIER DIVERSITY

Vendor: R.Powell & Associates

Solicitation Name: Center for Advanced Surgical Services Solicitation Number: F2017032 AE

Newcomb & Boyd, LLP Prime Supplier agrees to enter into a contractual agreement with

R.Powell & Associates Joint Venture Partner/Subcontractor/Consultant, who will provide the following goods/services in

connection with the above referenced Solicitation as a certified diverse business enterprise:

HVAC, Plumbing, Fire Protection, Fire Alarm, and Electrical design and contract administration services for the Parking Deck.

for an estimated amount of \$ 92,000 or _____ % of the total contract value.

Newcomb & Boyd, LLP
Prime Supplier

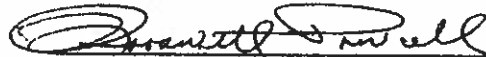
R.Powell & Associates
Joint Venture Partner/Subcontractor/Consultant Signature

Intend to work together in accordance with this Contract Compliance Section of the bid, contingent upon award and execution of a contract with Grady Health System with to the aforementioned Prime Supplier.

I hereby certify that this statement is true and correct:



Prime Supplier Signature:



Joint Venture/Subcontractor/Consultant Signature:

Chris P Rousseau

Print Name:

Roosevelt Powell, President, March 20, 2018

Print Name, Title and Date:

Partner

Title:

1312 Killian Way

Lilburn, GA 30047

Address:

March 20, 2018

Date:

Phone: 770-806-0143

Fax: 770-925-9162

e-dress: rosie@rpowell.com

STATEMENT OF INTENT

TO BE COMPLETED BY ALL KNOWN JOINT VENTURE PARTNERS/ SUBCONTRACTORS/CONSULTANTS
(TO BE SUBMITTED WITH BID)- SUPPLIER DIVERSITY

Vendor: Eberly & Associates, Inc.

Solicitation Name: GHS A/E Services for CASS

Solicitation Number: F2017032_AE

Perkins + Will agrees to enter into a contractual agreement with

Prime Supplier
Eberly & Associates, Inc. who will provide the following goods/services
Joint Venture Partner/Subcontractor/Consultant

in connection with the above referenced Solicitation as a certified diverse business enterprises:

Civil Engineering Services with Landscape Architecture as an additional service.

for an estimated amount of \$ 133,148 or _____ % of the total contract value.

Prime Supplier

Eberly & Associates
Joint Venture Partner /Subcontractor/Consultant

Intend to work together in accordance with this Contract Compliance Section of the bid, contingent upon award and execution of a contract with Grady Health System with to the aforementioned Prime Supplier.

I hereby certify that this statement is true and correct:

Prime Supplier Signature:

Print Name:

Title:

Date:

Joint Venture/Subcontractor/Consultant Signature:



Print Name, Title and Date:

Wesley Reed, PE, Associate 03/22/2018

Address:

3291 Flowers Road South, Atlanta, 30341

Phone

770-452-7849

Fax:

770-452-0086

STATEMENT OF INTENT

TO BE COMPLETED BY ALL KNOWN JOINT VENTURE PARTNERS/ SUBCONTRACTORS/CONSULTANTS
(TO BE SUBMITTED WITH BID)- SUPPLIER DIVERSITY

Vendor: Uzun+Case

Solicitation Name: CASS

Solicitation Number: F2017032 AE

Perkins + Will agrees to enter into a contractual agreement with Prime
Supplier
Uzun + Case, LLC, who will provide the following
goods/services Joint Venture Partner/Subcontractor/Consultant

in connection with the above referenced Solicitation as a certified diverse business enterprises:

Structural Engineering

for an estimated amount \$579,000 or _____ % of the total contract value.

Perkins + Will
Prime Supplier

Uzun + Case, LLC
Joint Venture Partner /Subcontractor/Consultant

Intend to work together in accordance with this Contract Compliance Section of the bid, contingent upon award and execution of a contract with Grady Health System with to the aforementioned Prime Supplier.

I hereby certify that this statement is true and correct:

Prime Supplier Signature:



Joint Venture/Subcontractor/Consultant Signature:

Print Name:

Print Name, Title and Date:

Title:

1230 Peachtree St NE, Ste 2500

Atlanta, GA 30309

Address

Date:

Phone: 678.553.5200

Fax: n/a

STATEMENT OF INTENT

TO BE COMPLETED BY ALL KNOWN JOINT VENTURE PARTNERS/ SUBCONTRACTORS/CONSULTANTS
(TO BE SUBMITTED WITH BID)- SUPPLIER DIVERSITY

Vendor: Costing Services Group

Solicitation Name: Center for Advanced Surgical Services Solicitation Number: F2017032_AE

_____ agrees to enter into a contractual agreement with

Prime Supplier

Costing Services Group, Inc.
Joint Venture Partner/Subcontractor/Consultant, who will provide the following goods/services

in connection with the above referenced Solicitation as a certified diverse business enterprises:

for an estimated amount of \$ _____ or 3 % of the total contract value.

_____ Prime Supplier Costing Services Group, Inc.
Joint Venture Partner /Subcontractor/Consultant

Intend to work together in accordance with this Contract Compliance Section of the bid, contingent upon award and execution of a contract with Grady Health System with to the aforementioned Prime Supplier.

I hereby certify that this statement is true and correct:

Prime Supplier Signature:

Print Name:

Title:

Date:

Joint Venture/Subcontractor/Consultant Signature:

Anita S. Greiner
Digitally signed by Anita S. Greiner
DN: cn=Anita S. Greiner, o=Costing Services Group, Inc., email=anitagreiner@costingservicesgroup.com, c=US
Date: 2018.04.02 11:04:04 -0400

Print Name, Title and Date:

Anita S. Greiner, CEO, 4/2/2018

Address:

1270 W. Peachtree St. NW Suite 3 Atlanta, GA 30309

Phone

404 815 9555

Fax:

404 815 9666

STATEMENT OF INTENT

TO BE COMPLETED BY ALL KNOWN JOINT VENTURE PARTNERS/ SUBCONTRACTORS/CONSULTANTS
(TO BE SUBMITTED WITH BID)- SUPPLIER DIVERSITY

Vendor: Hendrick, Inc.

Solicitation Name: Center for Advanced Surgical Services Solicitation Number: F2017032_AE

Perkins + Will agrees to enter into a contractual agreement with Prime Supplier

Joint Venture Partner/Subcontractor/Consultant, who will provide the following goods/services in connection with the above referenced Solicitation as a certified diverse business enterprises:

for an estimated amount of \$ 211,443.00 or _____ % of the total contract value.

Perkins + Will
Prime Supplier

Hendrick, Inc.
Joint Venture Partner /Subcontractor/Consultant

Intend to work together in accordance with this Contract Compliance Section of the bid, contingent upon award and execution of a contract with Grady Health System with to the aforementioned Prime Supplier.

I hereby certify that this statement is true and correct:

Prime Supplier Signature:

Print Name:

Title:

Date:

Joint Venture/Subcontractor/Consultant Signature:

Christopher J. Heard

Print Name, Title and Date:

Christopher J. Heard, Principal, 4.2.18

Address:

1201 Peachtree St., 400 Colony Square, Suite 1900, Atlanta, GA 30361

Phone

404-261-9383

Fax:

404-240-9398

STATEMENT OF INTENT

TO BE COMPLETED BY ALL KNOWN JOINT VENTURE PARTNERS/ SUBCONTRACTORS/CONSULTANTS
(TO BE SUBMITTED WITH BID)- SUPPLIER DIVERSITY

Vendor: Camacho Associates, Inc.

Solicitation Name: Architectural and Engineering Solicitation Number: F2017032 AE
Services for The Center for Advanced Surgical Services (CASS)

Camacho Associates, Inc. agrees to enter into a contractual agreement with
Prime Supplier

_____, who will provide the following goods/services

Joint Venture Partner/Subcontractor/Consultant

in connection with the above referenced Solicitation as a certified diverse business enterprises:

for an estimated amount of \$9375.00 or _____% of the total contract value.

Prime Supplier

_____ Camacho Associates, Inc. ___ Joint
Venture Partner /Subcontractor/Consultant

Intend to work together in accordance with this Contract Compliance Section of the bid, contingent upon award and execution of a contract with Grady Health System with to the aforementioned Prime Supplier.

I hereby certify that this statement is true and correct:

Prime Supplier Signature:

Print Name:

Title:

Date:

Joint Venture/Subcontractor/Consultant Signature:



Print Name, Title and Date:

James C. Camacho, President, March 29, 2018

Address:

3103 Medlock Bridge Road, Norcross, GA 30071

Phone

(770) 582-1144

Fax:

(770) 582-1009

STATEMENT OF INTENT

TO BE COMPLETED BY ALL KNOWN JOINT VENTURE PARTNERS/ SUBCONTRACTORS/CONSULTANTS
(TO BE SUBMITTED WITH BID)- SUPPLIER DIVERSITY

Vendor: Strategic Hospital Resources

Solicitation Name: CASS

Solicitation Number: F2017032 AB

_____ agrees to enter into a contractual agreement with

Strategic Hospital Resources ^{Prime Supplier} who will provide the following goods/services
Joint Venture Partner/Subcontractor/Consultant

in connection with the above referenced Solicitation as a certified diverse business enterprises:

medical equipment planning

for an estimated amount of \$ _____ or _____ % of the total contract value.

Prime Supplier

Strategic Hospital Resources
Joint Venture Partner /Subcontractor/Consultant

Intend to work together in accordance with this Contract Compliance Section of the bid, contingent upon award and execution of a contract with Grady Health System with to the aforementioned Prime Supplier.

I hereby certify that this statement is true and correct:

Prime Supplier Signature:

Print Name:

Title:

Date:

Joint Venture/Subcontractor/Consultant Signature:

Debbie Heitzman

Print Name, Title and Date:

Debbie Heitzman, CEO 3.6.18

Address:

2011 Bolton Rd, Ste 201
Atlanta, GA 30318

Phone

770.434.7840

Fax:

770.434.7836

STATEMENT OF INTENT

TO BE COMPLETED BY ALL KNOWN JOINT VENTURE PARTNERS/ SUBCONTRACTORS/CONSULTANTS
(TO BE SUBMITTED WITH BID)- SUPPLIER DIVERSITY

Vendor: PDS America

Solicitation Name: Center for Advanced Surgical Services Solicitation Number: F2017032_AE

PDS America agrees to enter into a contractual agreement with _____
Prime Supplier

_____ Joint Venture Partner/Subcontractor/Consultant, who will provide the following goods/services

in connection with the above referenced Solicitation as a certified diverse business enterprises:

- Accessibility Plan Review (SD, DD, CD sets)

for an estimated amount of \$ 16,610 or _____ % of the total contract value.

_____ Prime Supplier

K.B. Bonifay President
Joint Venture Partner /Subcontractor/Consultant

Intend to work together in accordance with this Contract Compliance Section of the bid, contingent upon award and execution of a contract with Grady Health System with to the aforementioned Prime Supplier.

I hereby certify that this statement is true and correct:

Prime Supplier Signature:

Print Name:

Title:

Date:

Joint Venture/Subcontractor/Consultant Signature:

PDS AMERICA K.B. Bonifay

Print Name, Title and Date:

KENNETH B. BONIFAY - President

4-2-2018

Address:

1510 Lethia Dr. Nashville TN 37201

Phone

615-335-2336

Fax:

615-650-1231

STATEMENT OF INTENT

TO BE COMPLETED BY ALL KNOWN JOINT VENTURE PARTNERS/ SUBCONTRACTORS/CONSULTANTS
(TO BE SUBMITTED WITH BID)- SUPPLIER DIVERSITY

Vendor: Genesis Planning

Solicitation Name: Center for Advanced Surgical Services Solicitation Number: F2017032_AE

Perkins + Will Architects agrees to enter into a contractual agreement with Prime Supplier

Joint Venture Partner/Subcontractor/Consultant, who will provide the following goods/services

in connection with the above referenced Solicitation as a certified diverse business enterprises:

Mdical Equipment Planning, ICT, AV and Acoustics Consulting

for an estimated amount of \$ \$567,000 or _____% of the total contract value.

Perkins + Will Architects
Prime Supplier

Genesis Planning
Joint Venture Partner /Subcontractor/Consultant

Intend to work together in accordance with this Contract Compliance Section of the bid, contingent upon award and execution of a contract with Grady Health System with to the aforementioned Prime Supplier.

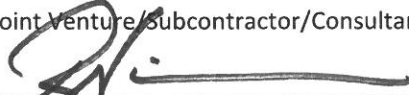
I hereby certify that this statement is true and correct:

Prime Supplier Signature:

Print Name:

Title:

Date:

Joint Venture/Subcontractor/Consultant Signature:


Print Name, Title and Date:
Robert Nimmon, Managing Director 4/3/18

Address:
1001 McKinney, Suite 1300 H. Tx. 77002

Phone
713. 297.7500

Fax:

STATEMENT OF INTENT

TO BE COMPLETED BY ALL KNOWN JOINT VENTURE PARTNERS/ SUBCONTRACTORS/CONSULTANTS
(TO BE SUBMITTED WITH BID)- SUPPLIER DIVERSITY

Vendor: Caruso + Drye Design Group

Solicitation Name: Center for Advanced Surgical Services Solicitation Number: F2017032_AF

_____ agrees to enter into a contractual agreement with

Prime Supplier

_____ Joint Venture Partner/Subcontractor/Consultant _____, who will provide the following goods/services

in connection with the above referenced Solicitation as a certified diverse business enterprises:

for an estimated amount of \$ \$60,400.00 or _____ % of the total contract value.

Prime Supplier

Caruso & Drye Design Group, Inc.
Joint Venture Partner /Subcontractor/Consultant

Intend to work together in accordance with this Contract Compliance Section of the bid, contingent upon award and execution of a contract with Grady Health System with to the aforementioned Prime Supplier.

I hereby certify that this statement is true and correct:


Prime Supplier Signature:

Print Name:

Title:

Date:

Joint Venture/Subcontractor/Consultant Signature:

 DONALD MARK DRYE

Print Name, Title and Date:

Donald Mark Drye, President / 02April2018

Address:

358 Roswell Street, Suite 2170B
Marietta, Georgia 30060

Phone

770.794.0360

Fax:

NOT APPLICABLE

STATEMENT OF INTENT

TO BE COMPLETED BY ALL KNOWN JOINT VENTURE PARTNERS/ SUBCONTRACTORS/CONSULTANTS
(TO BE SUBMITTED WITH BID)- SUPPLIER DIVERSITY

Vendor: **Wiss Janney Elstner Associates**

Solicitation Name: Center for Advanced Surgical Services Solicitation Number: F2017032_AE

_____ agrees to enter into a contractual agreement
with

Prime Supplier

_____ Joint Venture Partner/Subcontractor/Consultant _____, who will provide the following goods/services

in connection with the above referenced Solicitation as a certified diverse business enterprises:

Building enclosure consulting services to Perkins & Will.

_____ for an estimated amount of \$ \$32,960 or _____ % of the total contract value.

Wiss Janney Elstner Associates

_____ Prime Supplier

_____ Joint Venture Partner /Subcontractor/Consultant

Intend to work together in accordance with this Contract Compliance Section of the bid, contingent upon award and execution of a contract with Grady Health System with to the aforementioned Prime Supplier.

I hereby certify that this statement is true and correct:

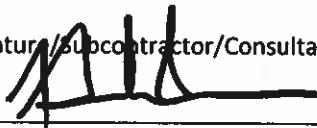
Prime Supplier Signature:

Print Name:

Title:

Date:

Joint Venture /Subcontractor/Consultant Signature:



Print Name, Title and Date:

Fiona Aldous, Principal 2018 04 02

Address:

6363 N. State Highway 161, Suite 550. Irving, Texas 75038

Phone

972 550 7777

Fax:

972 550 7770

STATEMENT OF INTENT

TO BE COMPLETED BY ALL KNOWN JOINT VENTURE PARTNERS/ SUBCONTRACTORS/CONSULTANTS
(TO BE SUBMITTED WITH BID)- SUPPLIER DIVERSITY

Vendor: Van Deusen & Associates, Inc.

Solicitation Name: Center for Advanced Surgical Services Solicitation Number: F2017032_AE

_____ agrees to enter into a contractual agreement
with
Prime Supplier

_____ Joint Venture Partner/Subcontractor/Consultant _____, who will provide the following goods/services
in connection with the above referenced Solicitation as a certified diverse business enterprises:

vertical transportation consulting services for the design and installation of new elevator
equipment. See attached our March 28, 2018 proposal.

_____ for an estimated amount of \$ 36,000.00 or _____ % of the total contract
value.

_____ Prime Supplier

Van Deusen & Associates, Inc.
Joint Venture Partner /Subcontractor/Consultant

Intend to work together in accordance with this Contract Compliance Section of the bid, contingent upon award
and execution of a contract with Grady Health System with to the aforementioned Prime Supplier.

I hereby certify that this statement is true and correct:

Prime Supplier Signature:

Print Name:

Title:

Date:

Joint Venture/Subcontractor/Consultant Signature:



Print Name, Title and Date:

M. Wade Smith, CEO 4/3/2018

Address:

120 Eagle Rock Avenue, Suite 310
East Hanover, NJ 07936

Phone

973-994-9220

Fax:

973-994-2539

STATEMENT OF INTENT

TO BE COMPLETED BY ALL KNOWN JOINT VENTURE PARTNERS/ SUBCONTRACTORS/CONSULTANTS
(TO BE SUBMITTED WITH BID)- SUPPLIER DIVERSITY

Vendor: St. Onge Company

Solicitation Name: Center for Advanced Surgical Services Solicitation Number: F2017032_AE

_____ agrees to enter into a contractual agreement
with
Prime Supplier

_____ Joint Venture Partner/Subcontractor/Consultant _____, who will provide the following goods/services
in connection with the above referenced Solicitation as a certified diverse business enterprises:

ST. ONGE DOES MEET ANY DIVERSITY ENTERPRISE
CRITERIA

for an estimated amount of \$ 190,500 or _____ % of the total contract value.

_____ Prime Supplier St. Onge Company Joint Venture Partner /Subcontractor/Consultant

Intend to work together in accordance with this Contract Compliance Section of the bid, contingent upon award and execution of a contract with Grady Health System with to the aforementioned Prime Supplier.

I hereby certify that this statement is true and correct:

Prime Supplier Signature:

Print Name:

Title:

Date:

Joint Venture/Subcontractor/Consultant Signature:



Print Name, Title and Date:

Sean O'Neill, EVP

Address: 1400 Williams Rd
York, PA 17402

Phone

(717) 840-8181

Fax:

(717) 840-8182

PERKINS+WILL

1315 Peachtree Street, NE
Atlanta, GA 30309

perkinswill.com